

## Part IV – Evaluation

REDC seeks to evaluate our 2012 plan for the purpose of determining our success in meeting both our goals as well as EDA priorities. This evaluation component will be fairly broad in addressing each of these areas, while specific enough to quantify the results achieved by the Rockingham Economic Development Corporation Region.

REDC established an evaluation methodology that focused upon quantitative and qualitative measures related to program performance.

### A. Documentation of CEDS Process

REDC utilizes the EDA Guidelines and recommendations for developing the CEDS document. The first step in the process was to create the 2012 CEDS Steering Committee (outlined in Part I of this document). The committee was expanded to meet the needs of the growing CEDS region and additional private sector individuals were added to ensure continued compliance with the federal regulations regarding member composition. The Steering Committee met several times throughout the CEDS process, providing valuable input and feedback into the development of this document. REDC worked with staff from both inside and outside its own organization to provide the necessary data, maps and text to create the written document. The staff worked closely with the Steering Committee to complete the 2012 CEDS Update.

### B. Evaluation of Past 12 months

#### 1. Evaluation of CEDS Process

##### **Levels of Participation**

**Goal:** *To encourage a high level of participation in CEDS activities by a diverse group representative of both municipal and business leaders.*

The REDC CEDS Steering Committee had four regular meetings this year which were attended by an average of fifteen individuals. These meetings were attended by a broad cross section of private business persons, municipal employees, economic development and planning practitioners as well as elected officials. The meetings were held throughout the CEDS region in order to accommodate and encourage as many members as possible to participate.

In addition to the Committee meetings, REDC hosted two public events. The first covered a topic requested directly by the CEDS Steering Committee: workforce development and technical training. The second forum was a presentation on the economic impacts of upcoming changes in the nitrogen discharge levels for the Great Bay watershed, a change which will have significant impacts to economic development throughout much of the region.

##### **Data Development and Dissemination**

**Goal:** *To provide comprehensive data and other statistical analysis tools for the region's economic development stakeholders; and to have that body of work "recognized" as an all-inclusive source of current information on each of the towns that comprise the region.*

Through the development of the CEDS, REDC maintains current and accurate demographic and other data on all towns, projects, available real estate sites, and companies in the region. This data is gathered from both the Rockingham Planning Commission (RPC) and the Nashua Regional Planning Commission (NRPC) and is compiled by REDC's Planner into the comprehensive information contained in the CEDS.

Development of the 2012 CEDS Update included reporting on the new 2006-2010 U.S. Census American Community Survey data. The CEDS contains valuable data that is used by municipalities and private firms to assist in grant applications, budgetary requests, and marketing plans.

The region is positively impacted by the availability of the REDC CEDS, which brings together many different types of data and analysis. It is a unique tool that gives the region an advantage in economic development and with securing funds. The communities, in turn, disseminate the data to the stakeholders..

In addition, the 2012 CEDS Update includes a comprehensive list of available technical and trade training programs available in and around the CEDS Region. This information is also posted in an easy-to-use format on our website. This information was gathered and compiled after the need was identified by the CEDS Steering Committee.

### **Marketing and Outreach of CEDS**

**Goal:** *To promote the use of the CEDS document by the region's economic development stakeholders as a resource in the region, as well as a "blueprint for success."*

Hard copies and/or electronic copies of the 2011 CEDS Update were mailed to each community within the CEDS region, the CEDS steering committee, the REDC Board of Directors, and state and federal funding agencies. In addition, we make the current CEDS, charts and graphs and several past CEDS available on the REDC website.

REDC promotes and makes available on its website any of the special reports generated from the CEDS such as the "2010 U.S. Census" and the "State of the Economy: 2011" as well as any reports we receive from the EDA.

In addition, REDC distributes printed materials on the CEDS process in our marketing material that is given to clients, commercial lenders and attendees at business expos and other economic development events.

## **2. Evaluation of CEDS Goals**

### **Economic Development**

**Goal:** *To create high-skill, higher-wage jobs within innovative clusters as a means to diversify the regional economy and improve the economic conditions in the area.*

REDC has aided in the creation and/or the retention of thousands of jobs through our regional revolving loan fund. EDA funds have also been used for

public works projects to create jobs within the region. The Infrastructure Improvements for the Smuttynose Brewery Expansion in Hampton are currently under construction and will be completed by the end of 2012. This will allow for the relocation and expansion of the Smuttynose Brewery, which will retain and create over 25 new jobs.

REDC has assisted numerous regional businesses with technical assistance and financing such as: Timberlane Glass, Sustainable Ales, T-Mac and Haycreek Hospitality. The assistance to the companies has helped strengthen the economic development of the region and create higher skilled, higher wage jobs.

### ***Infrastructure Development***

**Goal:** *To invest in infrastructure improvements, such as roads, bridges, sewers, water facilities and broadband, and multi-modal transportation systems that will strengthen and diversify the regional economy.*

Improved and expanded infrastructure leads to increased private investment and attention to environmental issues. For example, the Smuttynose Expansion project listed above is a sewer line infrastructure project that will allow for the development of a currently vacant site. In addition, the Town of Seabrook started a project that will assist with the widening of the Route 107 Bridge over I-95 to accommodate future growth on Route 1, the commercial district of the town. This project is being funded in a large part by private commercial developers.

REDC continues to support the Pettengill Access Road project in Londonderry NH. This project, and subsequent development, will result in the creation of 4,000 – 6,000 new jobs. Although the application was not selected for EDA funding in 2011, REDC and the town continue to partner together to help move this important project forward.

REDC encouraged the submission of new Priority Projects from towns that have previously indicated some degree of distress, and new infrastructure projects have been added to the Priority Project List each year. This year resulted in the addition of one new infrastructure project to the CEDS Priority Project list. This project is in the Town of Seabrook and piggybacks on the current Route 107/I-95 Bridge expansion. The project aims to look at the west side of Route 107 and develop an infrastructure needs plan to accommodate future growth.

The overall impact of this goal is to enhance the infrastructure in the region, which leads to increased economic development opportunities. Although many of these projects are funded through sources other than EDA, they provide direct benefits to the region in creating jobs and increasing the tax base for local communities.

### ***Regional Cooperation***

**Goal:** *To develop cost-effective regional solutions to local problems as a means to improve municipal budgets and maintain the quality of life in the Region.*

REDC supports regional cooperation through the study of sharing of key (and usually costly) municipal services. The most recent example of this is participation in discussions between Exeter and Stratham NH on water and wastewater sharing. The region will be more successful if we can continue to encourage communities to work together on areas of common interest where efficiency can be found through partnerships. REDC encourages communities to work together to address common problems through a regional solution. REDC continues to host its Municipal Forums to encourage collaboration among local communities.

REDC has continued its work with officials throughout NH to strategize on municipal sharing with a particular focus on water/sewer services as this lack of infrastructure is a barrier to development. Representatives from numerous communities have shared their ideas on regionalism and shared services ranging from shared administrative staff to sharing emergency services. Regional infrastructure projects are necessary to limit the financial burden on individual communities and to encourage economic development and private investment.

In addition, this year REDC hosted a public forum titled: *Economics of Nitrogen: Challenges and Opportunities in the Great Bay Watershed*. The focus of this meeting was to bring together the communities within the Great Bay watershed that will be impacted by potential changes in the discharge nitrogen levels from treatment plants. REDC hopes to enable and enhance the existing regional cooperation in this critical issue.

### **Workforce Development**

**Goal:** *To leverage the resources available through the workforce development and university/community college systems to address the growing skill needs of the business community and regional workforce.*

REDC submitted and was awarded an Economic Development Administration Public Works grant for the construction of a new business development and workforce training center in conjunction with its new offices in Raymond NH. This project is scheduled to begin construction in the fall of 2012.

At the first CEDS Steering Committee meeting of this planning year, the committee members held a discussion regarding the lack of properly trained workers to fill basic jobs such as electricians, plumbers and machinists. The committee identified the lack of training opportunities – or the lack of information about what opportunities is available – as a top priority for review during the 2012 CEDS Update. At the request of the Steering Committee, REDC compiled a comprehensive list of technical and trade training programs available in and around Southern New Hampshire. The focus for our research was primarily on trade programs such as electrical, plumbing, HVAC, welding, machinery, advanced machinery/CNC, and other like programs. The findings are reported both in this document and available on the REDC website.

At its February 1, 2012 CEDS Steering Committee, REDC hosted a public event to inform our region about WorkReady NH, an important new program to assist under and unemployed residents in New Hampshire. Program highlights were presented by Christopher Lawrence, State-Wide Liaison for WorkReady NH, outline the State's initiative to address gaps in worker readiness. The WorkReady NH program focuses in the areas of math, reading and problem solving. It also addresses the so-called "soft skills" such as workplace behaviors, teamwork and communications needed in today's work environment. The program is open to unemployed and under-employed New Hampshire residents.

REDC matches workforce development needs of biotech, manufacturing and software development firms with workforce development agency or educational institution. We continuously work with the NH Department of Resources and Economic Development (DRED) to promote the NH Job Training Fund which can provide up to a 50% match for job training.

REDC supports the University of New Hampshire's (UNH) efforts to develop our workforce through their programs including the Green Launching Pad and the Innovation Commercialization Center (ICC) at Pease Tradeport.

### **Workforce Housing**

**Goal:** *To develop diversified workforce housing options for all income levels to ensure the availability of workers for expanding businesses and new firms in the Region.*

REDC and RPC have supported the ongoing efforts of the Workforce Housing Coalition to educate and inform the public through public forums and monthly meetings on the importance of workforce housing to the region's economy.

REDC assists and provides support with the development of a workforce housing plan for the State of NH through the New Hampshire Housing Finance Authority of which Laurel Bistany, Executive Director of REDC, now sits.

REDC has focused upon the need for more workforce housing as an economic development issue. Firms that are relocating and/or expanding are finding it difficult to attract workers due to the limited affordable housing opportunities. The 2010 Census highlights that workforce housing continues to be a problem in this area, particularly on the seacoast. NH has a disproportionate amount of expensive owner-occupied housing verses rental units.

The Workforce Housing Coalition (WHC) is currently exploring development of workforce housing at the former Alrose Shoe Facility in Exeter NH in partnership with Rockingham Planning Commission and REDC. This important project was added to the 2011 CEDS Priority Project list. REDC co-sponsored the WHC's most recent event at the Newmarket NH Mills.

## **Environmental Preservation**

**Goal:** *To maintain the unique qualities of life in southern New Hampshire through the preservation of natural and historic resources and a balanced approach to economic development.*

Several towns are adopting green ordinances and focusing on taking advantage of incentives for putting efficiencies in place. New projects such as the Innovation Commercialization Center (ICC) in Portsmouth NH are promoting high tech and green jobs.

REDC has been promoting our new Brownfields RLF throughout the region as a means of ensuring a clean environment and in some cases promoting green space. REDC plans to focus upon “green” and marine industries as emerging technologies for the future. REDC continues to work extensively with the Brownfields Advisory Committee through the regional planning commissions. The preservation of open space and historic buildings maintains the quality of life in the region.

The public forum on the Economics of Nitrogen REDC sponsored in April focused on balancing the costs of infrastructure improvements with the desire to protect the environment and quality of life in our region. While all parties may not agree on the regulations or actions needed, they do all agree that restoring the water quality of the Great Bay is vital to our region.

The State of New Hampshire is making a concerted effort to preserve open space. Region residents support open space preservation in order to provide balance to the business development. Without the appropriate balance between economic development and quality of life issues, the region will be less attractive for private investment.

### **3. Evaluation of CEDS Projects**

The goal of the Priority Project list is to identify significant economic development projects in the region. The list is updated each year. Significant work has been done on several of the projects on the Project List over the past 12 months, and the Priority Project list has been a successful tool in obtaining funding for key projects.

In Derry, work was completed on the Rail Trail project, and the Town of Derry started construction on the Route 28/Manchester Road widening project. In Seabrook, the town, state DOT and private developers have come to an agreement to secure funding for both the Route 107/I-95 Bridge expansion and the expansion of Route 1 south of 107.

An EDA application was submitted for the Smuttynose project in Hampton. The project was awarded \$250,975 for off-site sewer improvements and construction began in the spring of 2012.

REDC has secured funding for its new offices and a business development and training center in Raymond, NH. The EDA awarded REDC \$432,185 in Public Works and Economic Development funds to help complete this important regional project.

In Newmarket, the Lamprey River Mill Re-Development project is underway. The external site work is near completion. 24,000sf, including twelve tenants is occupied, and all of the residential space is rented.

The City of Nashua approved a financial assistance package to allow redevelopment of the Front and Franklin Street Mill. The project will contain 109 units of mixed housing. Construction is anticipated to beginning in the fall of 2012.

#### **4. Evaluation of Short Term Actions**

##### ***Continue “Grass Roots” Planning Process***

During the past twelve months, REDC has met this action item by completing and filing the 2012 CEDS Update, holding four Steering Committee meetings through the planning cycle, recruiting six new private sector committee members, completed the evaluation for the past 12-month cycle, and updated all available demographic data, to include adding newly obtained ACS data. We did adjust one action item involving the goal of holding two public forums. While REDC did hold two public forums, the topics were changed from that which was listed in the 2011 CEDS Update to better address the needs and concerns of the Steering Committee and region.

##### ***Provide Support for Local Economic Development Efforts***

The REDC successfully completed this action item by beginning the construction process for the new REDC Regional Business Development & Training Center, meeting with several key municipalities regarding potential Priority Projects in their community, informing the Steering Committee and municipalities about the EDA’s Local Technical Assistance Grant program, continuing to work with the Brownfield’s Advisory Committee, and continuing to reach out to all municipalities within our region to work on lending and project funding issues.

##### ***Provide Technical Assistance for Regional Economic Development Projects***

REDC worked with a number of communities in its region to provide economic development advice and provide assistance when needed. REDC continued to work with the Town of Hudson on its Brownfield’s grant, and we met with Brentwood, Nashua, Seabrook, Plaistow and Newmarket to discuss funding opportunities for pending economic development projects. We met on two separate occasions with the Town of Londonderry to continue work on the important Pettengill Access Road project. REDC approved 16 loans totaling \$2.3 million dollars, and leveraged millions more in private funding, and which have created or retained 207 new jobs in the region. The only action item on this list that was not completed dealt with the Yankee Fisherman’s Cooperative project in Seabrook, NH. This project was put on hold by the Coop, and therefore, REDC did not continue to work on an EDA grant.

#### **C. Evaluation Criteria for 2012-2013**

The REDC staff and the CEDS Steering Committee will evaluate our performance based on:

- Goal attainment; did we make measurable progress in each of our six priority areas;
- Adherence to EDA policies and priorities;
- Submission of timely and complete reports;
- Progress towards completion of the 2012-2013 Short Term Action items listed in this CEDS;
- An active and engaged Steering Committee.

# Appendix

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**Table A-1 Population History and Estimates**

2012 CEDS Update

Town/Area	US Census Population Counts							OEP Annual Population Estimates			change in population			
	1950	1960	1970	1980	1990	2000	2010	2008	2009	2010	US Census		OEP	
											2000-2010	% change	2009-2010	% change
East Kingston	449	574	838	1,135	1,352	1,784	2,357	2,256	2,281	2,358	573	32%	77	3%
Exeter	5,664	7,243	8,892	11,024	12,481	14,058	14,306	14,497	14,777	14,314	248	2%	-463	-3%
Greenland	719	1,196	1,784	2,129	2,768	3,208	3,549	3,401	3,438	3,551	341	11%	113	3%
Hampton	2,847	5,379	8,011	10,493	12,278	14,937	14,976	16,032	15,072	14,985	39	0%	-87	-1%
Hampton Falls	629	885	1,254	1,372	1,503	1,880	2,236	2,085	2,102	2,237	356	19%	135	6%
Kensington	542	708	1,044	1,322	1,631	1,893	2,124	2,098	2,110	2,125	231	12%	15	1%
New Castle	583	823	975	936	840	1,010	968	1,018	1,023	969	-42	-4%	-54	-5%
Newfields	469	737	843	817	888	1,551	1,680	1,657	1,670	1,681	129	8%	11	1%
Newington	494	2,499	798	716	990	775	753	787	791	753	-22	-3%	-38	-5%
Newmarket	2,709	3,153	3,361	4,290	7,157	8,027	8,936	9,243	9,276	8,941	909	11%	-335	-4%
North Hampton	1,104	1,910	3,259	3,425	3,637	4,259	4,301	4,437	4,472	4,303	42	1%	-169	-4%
Portsmouth	18,830	25,833	25,717	26,254	25,925	20,784	21,233	20,520	20,668	21,245	449	2%	577	3%
Rye	1,982	3,244	4,083	4,508	4,612	5,182	5,298	5,133	5,151	5,301	116	2%	150	3%
Seabrook	1,788	2,209	3,053	5,917	6,503	7,934	8,693	8,363	8,373	8,698	759	10%	325	4%
South Hampton	314	443	558	660	740	844	814	886	891	814	-30	-4%	-77	-9%
Stratham	759	1,033	1,512	2,507	4,955	6,355	7,255	7,225	7,269	7,259	900	14%	-10	0%
<b>CEDS Eastern Towns</b>	<b>39882</b>	<b>57869</b>	<b>65982</b>	<b>77505</b>	<b>88260</b>	<b>94481</b>	<b>99479</b>	<b>99,638</b>	<b>99,364</b>	<b>99,534</b>	<b>4,998</b>	<b>5%</b>	<b>170</b>	<b>0%</b>
Atkinson	492	1,017	2,291	4,397	5,188	6,178	6,751	6,443	6,466	6,755	573	9%	289	4%
Auburn	1,158	1,292	2,035	2,883	4,085	4,682	4,953	5,085	5,110	4,956	271	6%	-154	-3%
Brentwood	819	1,072	1,468	2,004	2,590	3,197	4,486	4,183	4,279	4,489	1,289	40%	210	5%
Candia	1,243	1,490	1,997	2,989	3,557	3,911	3,909	4,085	4,112	3,911	-2	0%	-201	-5%
Chester	807	1,053	1,382	2,006	2,691	3,792	4,768	4,621	4,624	4,771	976	26%	147	3%
Danville	508	605	924	1,318	2,534	4,023	4,387	4,427	4,438	4,389	364	9%	-49	-1%
Deerfield	706	714	1,178	1,979	3,124	3,678	4,280	4,366	4,403	4,282	602	16%	-121	-3%
Epping	1,796	2,006	2,356	3,460	5,162	5,476	6,411	6,104	6,256	6,415	935	17%	159	3%
Fremont	698	783	993	1,333	2,576	3,510	4,283	4,159	4,200	4,285	773	22%	85	2%
Hampstead	902	1,261	2,401	3,785	6,732	8,297	8,523	8,741	8,794	8,528	226	3%	-266	-3%
Kingston	1,283	708	2,882	4,111	5,591	5,862	6,025	6,125	6,163	6,028	163	3%	-135	-2%
Newton	1,173	1,419	1,920	3,068	3,473	4,289	4,603	4,532	4,589	4,606	314	7%	17	0%
Northwood	966	1,034	1,525	2,175	3,124	3,640	4,241	4,110	4,136	4,243	601	17%	107	3%
Nottingham	566	623	952	1,952	2,939	3,701	4,785	4,498	4,540	4,788	1,084	29%	248	5%
Plaistow	2,082	2,915	4,712	5,609	7,316	7,747	7,609	7,612	7,629	7,613	-138	-2%	-16	0%
Raymond	1,428	1,867	3,003	5,453	8,713	9,674	10,138	10,825	10,950	10,145	464	5%	-805	-7%
Sandown	315	366	741	2,057	4,060	5,143	5,986	5,961	6,001	5,989	843	16%	-12	0%
<b>CEDS Central Towns</b>	<b>16942</b>	<b>20225</b>	<b>32760</b>	<b>50579</b>	<b>73455</b>	<b>86800</b>	<b>96138</b>	<b>95877</b>	<b>96690</b>	<b>96193</b>	<b>9,338</b>	<b>11%</b>	<b>-497</b>	<b>-1%</b>
Derry	5,826	6,987	11,712	18,875	29,603	34,021	33,109	34,071	34,318	33,129	-912	-3%	-1,189	-3%
Hudson	4,183	5,876	10,638	14,022	19,530	22,928	24,467	24,580	24,712	24,481	1,539	7%	-231	-1%
Litchfield	427	721	1,420	4,150	5,516	7,360	8,271	8,468	8,528	8,276	911	12%	-252	-3%
Londonderry	1,640	2,457	5,346	13,598	19,781	23,236	24,129	24,567	24,729	24,144	893	4%	-585	-2%
Merrimack	1,908	2,989	8,595	15,406	22,156	25,119	25,494	26,139	26,278	25,508	375	1%	-770	-3%
Nashua	34,669	39,096	55,820	67,865	79,662	86,605	86,494	87,111	87,566	86,543	-111	0%	-1,023	-1%
Pelham	1,317	2,605	5,408	8,090	9,408	10,914	12,897	12,454	12,550	12,904	1,983	18%	354	3%
Salem	4,805	9,210	20,142	24,124	25,746	28,112	28,776	29,549	29,640	28,793	664	2%	-847	-3%
Windham	964	1,317	3,008	5,664	9,000	10,709	13,592	12,823	12,993	13,600	2,883	27%	607	5%
<b>CEDS Western Towns</b>	<b>55739</b>	<b>71258</b>	<b>122089</b>	<b>171794</b>	<b>220402</b>	<b>249004</b>	<b>257229</b>	<b>259762</b>	<b>261314</b>	<b>257378</b>	<b>8,225</b>	<b>3%</b>	<b>-3,936</b>	<b>-2%</b>
<b>REDC Region</b>	<b>112563</b>	<b>149352</b>	<b>220831</b>	<b>299878</b>	<b>382117</b>	<b>430285</b>	<b>452846</b>	<b>455277</b>	<b>457368</b>	<b>453105</b>	<b>22,561</b>	<b>5%</b>	<b>-4,263</b>	<b>-1%</b>
<b>Hillsborough County</b>	<b>156,987</b>	<b>178,161</b>	<b>223,941</b>	<b>276,608</b>	<b>336,073</b>	<b>380,841</b>	<b>400,721</b>	<b>400,940</b>	<b>403,288</b>	<b>400,950</b>	<b>19,880</b>	<b>5%</b>	<b>-2,338</b>	<b>-1%</b>
<b>Rockingham County</b>	<b>70,059</b>	<b>98,065</b>	<b>138,950</b>	<b>190,345</b>	<b>245,845</b>	<b>277,359</b>	<b>295,223</b>	<b>295,525</b>	<b>297,734</b>	<b>295,123</b>	<b>17,864</b>	<b>6%</b>	<b>-2,611</b>	<b>-1%</b>
<b>New Hampshire</b>	<b>529,880</b>	<b>606,787</b>	<b>737,681</b>	<b>920,475</b>	<b>1,109,252</b>	<b>1,235,550</b>	<b>1,316,470</b>	<b>1,315,000</b>	<b>1,324,575</b>	<b>1,317,208</b>	<b>80,920</b>	<b>7%</b>	<b>-7,367</b>	<b>-1%</b>

Data Sources: US Census and NH Office of Energy and Planning

Figure A-3.1: Age distribution in 2010 for each CEDS region

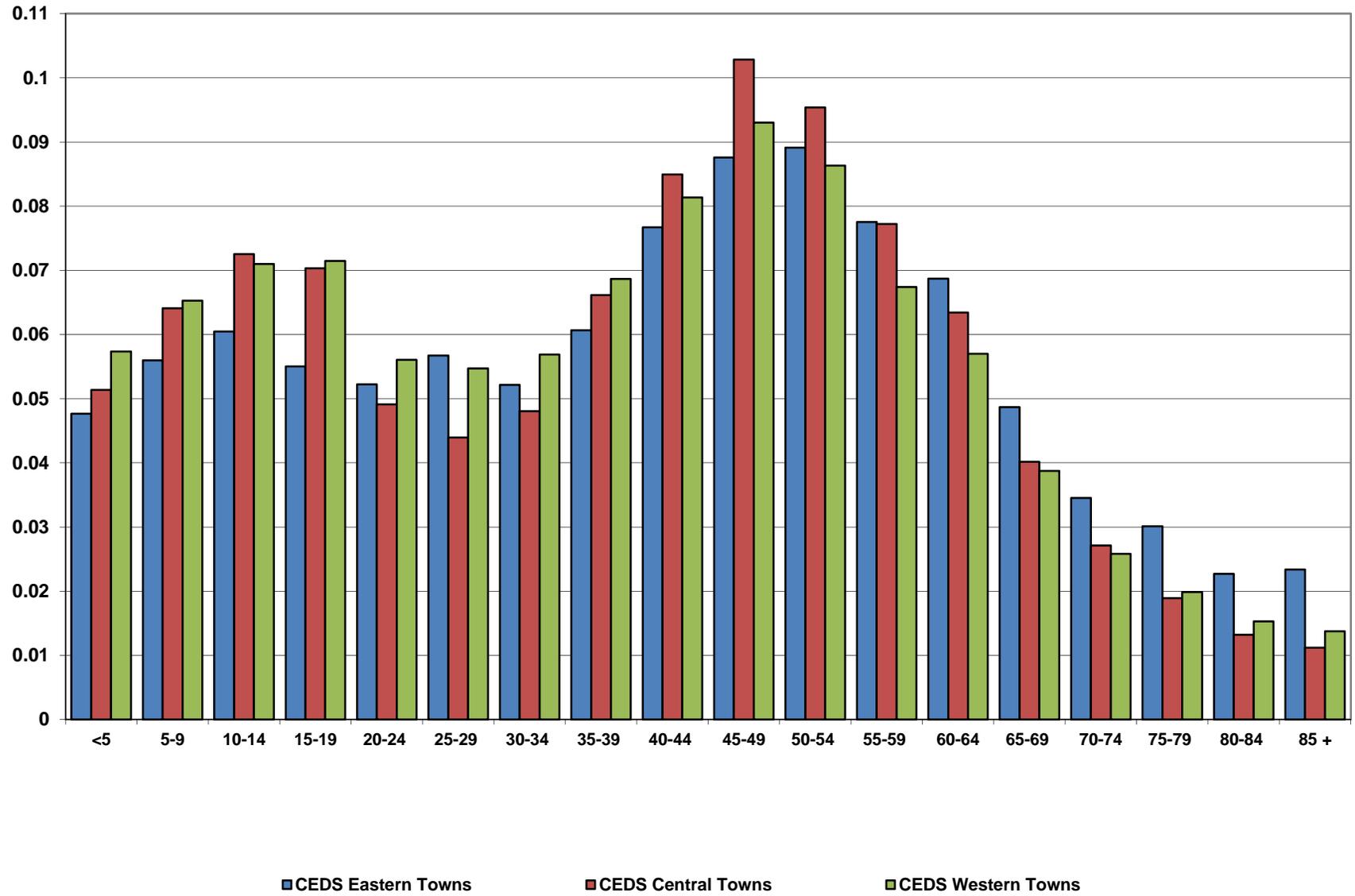


Table B-1 Housing Units -- Census Counts and Housing Estimates

2012 CEDS Update

TOWN/AREA	Housing Units			Avg. Annual Growth Rate		Avg. Persons/Unit (NH OEP)		NHOEP Housing Estimates					
	(US Census counts--all units)			'90-'00	'00-'10	2008	2009	2000	2005	2006	2007	2008	2009
	1990	2000	2010										
East Kingston	494	648	907	2.8%	3.4%	2.6	2.6	660	831	853	871	878	883
Exeter	5,346	6,107	6,496	1.3%	0.6%	2.1	2.2	6,147	6,503	6,563	6,618	6,744	6,751
Greenland	1,082	1,244	1,443	1.4%	1.5%	2.4	2.4	1,272	1,350	1,364	1,381	1,393	1,408
Hampton	8,599	9,349	9,921	0.8%	0.6%	1.6	1.5	9,401	9,834	9,870	9,873	9,895	9,911
Hampton Falls	591	729	900	2.1%	2.1%	2.4	2.5	742	816	839	847	852	855
Kensington	585	672	806	1.4%	1.8%	2.7	2.7	684	761	769	777	780	780
New Castle	399	488	537	2.0%	1.0%	2.0	2.0	491	512	516	518	519	521
Newfields	324	532	591	5.1%	1.1%	2.8	2.8	540	576	587	594	597	600
Newington	320	305	322	-0.5%	0.5%	2.4	2.4	309	321	321	323	324	323
Newmarket	3,285	3,457	4,139	0.5%	1.8%	2.2	2.2	3,538	4,162	4,181	4,181	4,187	4,189
North Hampton	1,495	1,782	1,914	1.8%	0.7%	2.3	2.3	1,839	1,909	1,917	1,930	1,941	1,953
Portsmouth	11,369	10,186	10,625	-1.1%	0.4%	1.9	1.9	10,224	10,495	10,516	10,548	10,596	10,600
Rye	2,443	2,645	2,852	0.8%	0.8%	1.9	1.9	2,662	2,715	2,715	2,713	2,717	2,718
Seabrook	3,469	4,066	4,544	1.6%	1.1%	1.9	1.9	4,159	4,453	4,453	4,469	4,479	4,501
South Hampton	263	308	504	1.6%	5.0%	2.6	2.6	313	332	334	337	338	338
Stratham	1,917	2,371	2,864	2.1%	1.9%	2.6	2.6	2,423	2,742	2,774	2,806	2,815	2,817
<b>CEDS Eastern Towns Totals:</b>	<b>41,981</b>	<b>44,889</b>	<b>49,365</b>	<b>0.7%</b>	<b>1.0%</b>	<b>2.0</b>	<b>2.0</b>	<b>45,404</b>	<b>48,312</b>	<b>48,572</b>	<b>48,786</b>	<b>49,055</b>	<b>49,148</b>
Atkinson	1,885	2,431	2,788	2.6%	1.4%	2.4	2.4	2,507	2,668	2,674	2,682	2,685	2,688
Auburn	1,354	1,622	1,814	1.8%	1.1%	2.8	2.8	1,664	1,813	1,824	1,834	1,840	1,845
Brentwood	778	920	1,350	1.7%	3.9%	3.2	3.3	981	1,238	1,267	1,280	1,294	1,312
Candia	1,192	1,384	1,494	1.5%	0.8%	2.7	2.7	1,417	1,489	1,507	1,512	1,519	1,518
Chester	924	1,247	1,596	3.0%	2.5%	2.9	2.9	1,338	1,537	1,555	1,563	1,568	1,573
Danville	960	1,479	1,684	4.4%	1.3%	2.6	2.6	1,504	1,666	1,671	1,687	1,687	1,696
Deerfield	1,227	1,406	1,743	1.4%	2.2%	2.5	2.5	1,487	1,687	1,715	1,734	1,745	1,754
Epping	2,059	2,215	2,723	0.7%	2.1%	2.3	2.3	2,314	2,499	2,525	2,565	2,626	2,671
Fremont	920	1,201	1,573	2.7%	2.7%	2.7	2.8	1,262	1,479	1,489	1,507	1,518	1,526
Hampstead	2,661	3,276	3,727	2.1%	1.3%	2.4	2.4	3,306	3,560	3,626	3,661	3,681	3,718
Kingston	2,115	2,265	2,480	0.7%	0.9%	2.5	2.5	2,350	2,465	2,485	2,488	2,497	2,504
Newton	1,251	1,552	1,751	2.2%	1.2%	2.6	2.7	1,604	1,680	1,691	1,705	1,721	1,731
Northwood	1,791	1,905	2,129	0.6%	1.1%	1.8	1.8	1,933	2,185	2,214	2,257	2,266	2,282
Nottingham	1,314	1,592	1,986	1.9%	2.2%	2.2	2.2	1,634	1,958	1,993	2,021	2,035	2,055
Plaistow	2,691	2,927	3,016	0.8%	0.3%	2.5	2.5	2,944	2,996	2,999	3,000	2,999	3,000
Raymond	3,350	3,710	4,254	1.0%	1.4%	2.5	2.5	3,791	4,263	4,305	4,348	4,385	4,410
Sandown	1,488	1,777	2,214	1.8%	2.2%	2.8	2.7	1,794	2,094	2,123	2,153	2,164	2,187
<b>CEDS Central Towns Totals:</b>	<b>27,960</b>	<b>32,909</b>	<b>38,322</b>	<b>1.6%</b>	<b>1.5%</b>	<b>2.5</b>	<b>2.5</b>	<b>33,830</b>	<b>37,277</b>	<b>37,663</b>	<b>37,997</b>	<b>38,230</b>	<b>38,470</b>
Derry	11,869	12,735	13,277	0.7%	0.4%	2.6	2.6	12,840	13,174	13,239	13,272	13,340	13,347
Hudson	6,902	8,165	9,212	1.7%	1.2%	2.7	2.7	8,213	8,988	9,096	9,149	9,179	9,195
Litchfield	1,845	2,389	2,912	2.6%	2.0%	2.9	2.9	2,460	2,798	2,845	2,893	2,906	2,941
Londonderry	6,739	7,718	8,771	1.4%	1.3%	2.9	2.9	7,864	8,405	8,496	8,544	8,577	8,599
Merrimack	7,915	8,959	9,818	1.2%	0.9%	2.7	2.7	9,144	9,703	9,786	9,803	9,831	9,866
Nashua	33,383	35,387	37,168	0.6%	0.5%	2.3	2.3	35,582	36,587	36,735	37,017	37,212	37,402
Pelham	3,118	3,740	4,598	1.8%	2.1%	2.8	2.8	3,852	4,371	4,411	4,441	4,473	4,490
Salem	9,897	10,866	11,810	0.9%	0.8%	2.4	2.4	10,984	12,010	12,068	12,094	12,110	12,145
Windham	3,327	3,906	5,164	1.6%	2.8%	2.6	2.6	4,165	4,737	4,821	4,915	4,965	5,000
<b>CEDS Western Towns Totals:</b>	<b>84,995</b>	<b>93,865</b>	<b>102,730</b>	<b>1.0%</b>	<b>0.9%</b>	<b>2.5</b>	<b>2.5</b>	<b>95,104</b>	<b>100,773</b>	<b>101,497</b>	<b>102,128</b>	<b>102,593</b>	<b>102,985</b>
<b>REDC CEDS Region Totals:</b>	<b>154,936</b>	<b>171,663</b>	<b>190,417</b>	<b>1.0%</b>	<b>1.0%</b>	<b>2.4</b>	<b>2.4</b>	<b>174,338</b>	<b>186,362</b>	<b>187,732</b>	<b>188,911</b>	<b>189,878</b>	<b>190,603</b>
<b>Hillsborough County Totals:</b>	<b>135,622</b>	<b>149,961</b>	<b>166,053</b>	<b>1.0%</b>	<b>1.0%</b>	<b>2.4</b>	<b>2.4</b>	<b>151,829</b>	<b>162,164</b>	<b>163,522</b>	<b>164,570</b>	<b>165,255</b>	<b>165,741</b>
<b>Rockingham County Totals:</b>	<b>101,773</b>	<b>113,023</b>	<b>126,709</b>	<b>1.1%</b>	<b>1.1%</b>	<b>2.3</b>	<b>2.4</b>	<b>115,087</b>	<b>123,915</b>	<b>124,859</b>	<b>125,592</b>	<b>126,261</b>	<b>126,693</b>
<b>State of NH Totals:</b>	<b>503,541</b>	<b>546,524</b>	<b>614,754</b>	<b>0.8%</b>	<b>1.2%</b>	<b>2.2</b>	<b>2.2</b>	<b>554,068</b>	<b>596,080</b>	<b>601,808</b>	<b>606,181</b>	<b>609,259</b>	<b>611,419</b>

Source: US Census Bureau, NH Office of Energy and Planning

Note: Due to staffing reductions in 2011, NH OEP was unable to update the housing estimates; therefore, there is no new data since the 2009 estimates.

**All Homes**

	Change from 2006-2011	2006	2007	2008	2009	2010	2011*	change from 2010 to 2011	Percent change from 2010 to 2011
<b>Hillsborough County</b>	-19%	\$262,000	\$265,000	\$244,900	\$218,500	\$224,900	\$212,000	-\$12,900	-6%
<b>Rockingham County</b>	-16%	\$303,750	\$300,000	\$285,000	\$247,000	\$259,000	\$254,933	-\$4,067	-2%
Belknap County	-25%	\$224,900	\$219,000	\$215,000	\$170,000	\$175,000	\$168,500	-\$6,500	-4%
Carroll County	-19%	\$215,000	\$219,900	\$210,000	\$170,000	\$180,000	\$175,000	-\$5,000	-3%
Cheshire County	-23%	\$201,000	\$205,000	\$192,500	\$169,900	\$166,000	\$155,000	-\$11,000	-7%
Coos County	-25%	\$119,900	\$127,533	\$115,000	\$80,000	\$95,000	\$90,000	-\$5,000	-5%
Grafton County	-12%	\$212,500	\$221,000	\$212,500	\$182,000	\$185,000	\$187,000	\$2,000	1%
Merrimack County	-23%	\$238,733	\$238,000	\$232,000	\$199,900	\$195,000	\$185,000	-\$10,000	-5%
Strafford County	-15%	\$229,900	\$235,000	\$225,500	\$194,933	\$195,000	\$195,700	\$700	0%
Sullivan County	-18%	\$182,500	\$190,000	\$185,000	\$149,000	\$153,000	\$150,000	-\$3,000	-2%
<b>New Hampshire Statewide</b>	-16%	\$249,900	\$252,500	\$240,000	\$210,000	\$215,000	\$209,000	-\$6,000	-3%

**Existing Homes**

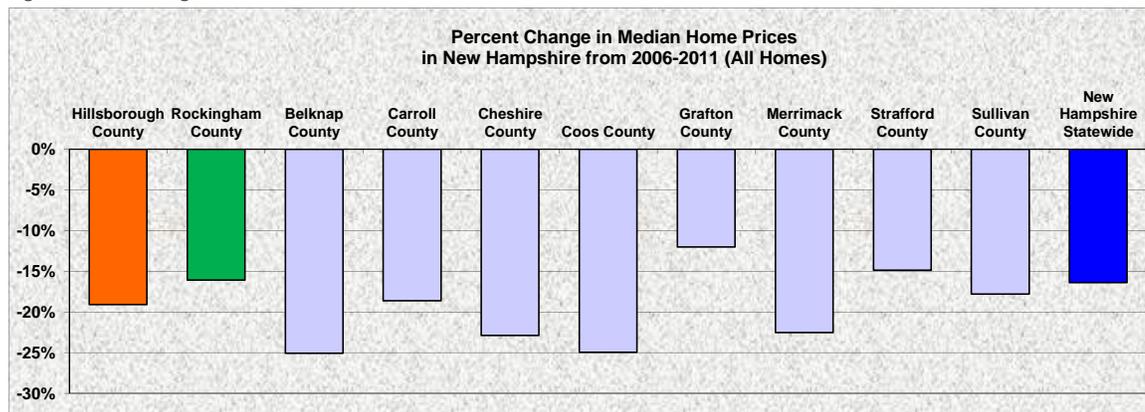
	Change from 2006-2011	2006	2007	2008	2009	2010	2011*	change from 2010 to 2011	Percent change from 2010 to 2011
<b>Hillsborough County</b>	-18%	\$252,500	\$255,000	\$234,900	\$212,500	\$217,500	\$206,000	-\$11,500	-5%
<b>Rockingham County</b>	-14%	\$290,000	\$290,000	\$275,000	\$240,000	\$250,000	\$249,900	-\$100	0%
Belknap County	-24%	\$215,000	\$210,000	\$210,000	\$165,000	\$173,700	\$163,900	-\$9,800	-6%
Carroll County	-19%	\$210,000	\$217,500	\$201,000	\$167,533	\$180,000	\$171,000	-\$9,000	-5%
Cheshire County	-22%	\$199,000	\$205,000	\$190,000	\$167,000	\$162,500	\$155,000	-\$7,500	-5%
Coos County	-22%	\$115,000	\$125,000	\$115,000	\$79,500	\$94,500	\$90,000	-\$4,500	-5%
Grafton County	-12%	\$208,000	\$220,000	\$208,500	\$174,000	\$183,500	\$183,750	\$250	0%
Merrimack County	-24%	\$230,500	\$230,000	\$225,900	\$195,000	\$189,000	\$175,000	-\$14,000	-7%
Strafford County	-17%	\$222,000	\$229,000	\$216,000	\$185,000	\$184,500	\$185,000	\$500	0%
Sullivan County	-17%	\$179,900	\$189,000	\$184,500	\$145,900	\$153,000	\$150,000	-\$3,000	-2%
<b>New Hampshire Statewide</b>	-17%	\$240,000	\$245,000	\$231,900	\$200,000	\$205,000	\$200,000	-\$5,000	-2%

**New Homes**

	Change from 2006-2011	2006	2007	2008	2009	2010	2011*	change from 2010 to 2011	Percent change from 2010 to 2011
<b>Hillsborough County</b>	-7%	\$322,900	\$322,400	\$325,000	\$296,333	\$285,000	\$298,825	\$13,825	5%
<b>Rockingham County</b>	-19%	\$351,933	\$338,000	\$336,670	\$285,000	\$294,561	\$284,318	-\$10,243	-3%
Belknap County	-25%	\$296,000	\$259,900	\$250,000	\$236,560	\$205,500	\$223,000	\$17,500	9%
Carroll County	10%	\$235,933	\$224,900	\$231,500	\$245,000	\$197,000	\$260,000	\$63,000	32%
Cheshire County	-27%	\$239,933	\$219,900	\$199,933	\$189,900	\$185,000	\$175,000	-\$10,000	-5%
Coos County	-100%	\$210,000	\$190,000	\$150,000	\$248,000	\$325,000	\$0	n/a	no sales
Grafton County	1%	\$232,933	\$240,000	\$230,000	\$250,000	\$219,000	\$234,700	\$15,700	7%
Merrimack County	-11%	\$275,000	\$275,110	\$275,700	\$257,500	\$257,000	\$243,700	-\$13,300	-5%
Strafford County	-13%	\$275,000	\$262,400	\$259,900	\$234,600	\$249,900	\$240,000	-\$9,900	-4%
Sullivan County	-29%	\$225,000	\$252,000	\$216,574	\$206,000	\$150,000	\$160,000	\$10,000	7%
<b>New Hampshire Statewide</b>	-15%	312,500	\$300,000	\$295,000	\$270,000	\$270,900	\$265,000	-\$5,900	-2%

\* The values listed for 2011 are the preliminary year end values. These numbers may be adjusted slightly once final sales are reported.

Figure B-1: Change in Median Home Prices 2006-2011



Source: NHHFA Purchase Price Database

Table B-5: Home Sales Data, REDC CEDS Region

2012 CEDS Update

Town/Area	2011 All Home Sales*		2011 Existing Home Sales*		2011 New Home Sales*		Med. Sales Price Change 10 to 11		
	Med Sales Price	Sample Size	Med Sales Price	Sample Size	Med Sales Price	Sample Size	All Sales	Existing	New
East Kingston	\$325,000	12	\$292,500	10	\$340,000	2	7.1%	-3.6%	12.6%
Exeter	\$260,000	107	\$250,000	95	\$275,000	12	-1.0%	1.2%	-9.8%
Greenland	\$360,000	35	\$360,000	28	\$342,500	7	-4.0%	-4.0%	-6.4%
Hampton	\$280,000	120	\$279,000	110	\$363,766	10	-1.7%	-2.1%	19.3%
Hampton Falls	\$306,000	11	\$306,000	11	n/a	n/a	-19.5%	-19.5%	n/a
Kensington	\$285,000	13	\$285,000	13	n/a	n/a	-5.0%	-5.0%	n/a
New Castle	\$1,100,000	12	\$1,100,000	12	n/a	n/a	33.3%	33.3%	n/a
Newfields	\$254,933	5	\$254,933	5	n/a	n/a	-35.6%	-35.6%	n/a
Newington	\$400,000	3	\$400,000	3	n/a	n/a	-12.9%	-12.9%	n/a
Newmarket	\$220,000	59	\$218,225	57	\$266,500	2	7.3%	8.6%	6.6%
North Hampton	\$400,000	30	\$385,000	26	\$438,300	4	-20.9%	-26.0%	18.7%
Portsmouth	\$310,000	163	\$307,000	154	\$389,900	9	-3.0%	-4.0%	34.5%
Rye	\$495,000	52	\$495,000	52	n/a	n/a	-10.8%	-10.8%	n/a
Seabrook	\$260,000	37	\$238,000	24	\$379,900	13	-23.4%	-5.9%	4.1%
South Hampton	\$299,900	2	\$299,900	2	n/a	n/a	11.5%	50.0%	n/a
Stratham	\$305,000	70	\$292,000	66	\$375,000	4	1.7%	-2.6%	9.5%
<b>CEDS Eastern Towns</b>	<b>\$319,406</b>	<b>731</b>	<b>\$316,229</b>	<b>668</b>	<b>\$353,161</b>	<b>63</b>	<b>-3%</b>	<b>-3%</b>	<b>14%</b>
Atkinson	\$244,400	47	\$244,400	42	\$219,500	5	-2.2%	-2.2%	-13.9%
Auburn	\$315,000	49	\$260,000	35	\$409,800	14	9.4%	-0.8%	3.7%
Brentwood	\$299,900	36	\$330,000	29	\$280,000	7	0.1%	10.0%	3.7%
Candia	\$275,000	30	\$265,000	28	\$300,000	2	11.8%	11.1%	100%
Chester	\$279,000	39	\$289,375	29	\$245,000	10	-0.3%	-0.2%	-4.1%
Danville	\$239,900	23	\$210,100	15	\$299,700	8	4.3%	0.5%	10.6%
Deerfield	\$224,900	48	\$224,000	35	\$239,900	13	-4.3%	-31.1%	-12.8%
Epping	\$230,000	55	\$175,000	36	\$257,173	19	-6.2%	-10.3%	3.3%
Fremont	\$199,900	42	\$186,900	35	\$204,000	7	-13.1%	-16.9%	-21.5%
Hampstead	\$250,000	54	\$250,000	51	\$287,000	3	-3.8%	-2.9%	-0.9%
Kingston	\$180,000	44	\$180,000	41	\$230,000	3	-21.7%	-18.2%	-20.7%
Newton	\$229,900	36	\$199,900	26	\$248,350	10	0.0%	-9.1%	-21.2%
Northwood	\$187,900	32	\$175,000	27	\$239,000	5	-10.5%	-14.6%	10.2%
Nottingham	\$250,000	34	\$250,000	27	\$264,900	7	4.2%	19.0%	0.6%
Plaistow	\$229,900	39	\$229,900	36	\$190,000	3	22.3%	22.3%	100.0%
Raymond	\$219,900	76	\$200,000	60	\$224,900	16	10.0%	3.9%	-9.7%
Sandown	\$237,000	56	\$229,900	41	\$273,200	15	1.5%	5.0%	3.1%
<b>CEDS Central Towns</b>	<b>\$239,686</b>	<b>740</b>	<b>\$227,798</b>	<b>593</b>	<b>\$265,480</b>	<b>147</b>	<b>1%</b>	<b>-1%</b>	<b>0%</b>
Derry	\$180,000	180	\$179,900	162	\$265,000	18	-5.3%	-5.3%	10.5%
Hudson	\$228,000	148	\$221,000	131	\$325,000	17	-6.9%	-6.2%	8.0%
Litchfield	\$240,000	56	\$240,000	45	\$252,533	11	-5.9%	-5.3%	-12.6%
Londonderry	\$229,999	160	\$218,000	152	\$268,900	8	-3.4%	-0.9%	-25.3%
Merrimack	\$212,533	207	\$209,500	191	\$314,900	16	-3.4%	-4.3%	11.5%
Nashua	\$210,000	444	\$205,000	410	\$314,000	34	-4.5%	-2.4%	-1.9%
Pelham	\$250,000	79	\$250,000	67	\$249,933	12	-5.7%	-8.4%	-3.8%
Salem	\$240,000	169	\$239,900	157	\$318,500	12	-4.0%	-4.0%	-0.5%
Windham	\$360,000	135	\$246,500	114	\$474,900	21	-5.8%	-33.7%	20.7%
<b>CEDS Western Towns</b>	<b>\$229,739</b>	<b>1578</b>	<b>\$215,963</b>	<b>1429</b>	<b>\$320,353</b>	<b>149</b>	<b>-4%</b>	<b>-7%</b>	<b>2%</b>
<b>REDC CEDS Region</b>	<b>\$253,651</b>	<b>3049</b>	<b>\$243,471</b>	<b>2690</b>	<b>\$303,641</b>	<b>359</b>	<b>-3%</b>	<b>-4%</b>	<b>2%</b>
<b>Hillsborough County</b>	<b>\$212,000</b>	<b>2476</b>	<b>\$206,000</b>	<b>2291</b>	<b>\$298,825</b>	<b>185</b>	<b>-6%</b>	<b>-5%</b>	<b>5%</b>
<b>Rockingham County</b>	<b>\$254,933</b>	<b>2115</b>	<b>\$249,900</b>	<b>1846</b>	<b>\$284,318</b>	<b>269</b>	<b>-2%</b>	<b>0%</b>	<b>-3%</b>
<b>New Hampshire</b>	<b>\$209,000</b>	<b>7901</b>	<b>\$200,000</b>	<b>7226</b>	<b>\$265,000</b>	<b>675</b>	<b>-3%</b>	<b>-2%</b>	<b>-2%</b>

Source: NH Housing Finance Authority Purchase Price Database; CEDS Subregion Sales Prices based on weighted averages

NOTE: Calculations based on sample sizes less than 50 are considered highly volatile.

\* The values listed for 2011 are the preliminary year end values. These numbers may be adjusted slightly once final sales are reported.

Table B-7: Foreclosure Data

2012 CEDS Update

Town/Area	Number of Foreclosures				Year-to-Year Change			% Year to Year Change		
	2008	2009	2010	2011	2008-2009	2009-2010	2010-2011	2008-2009	2009-2010	2010-2011
East Kingston	9	7	8	2	-2	1	-6	-22%	14%	-75%
Exeter	38	21	25	34	-17	4	9	-45%	19%	36%
Greenland	4	6	6	3	2	0	-3	50%	0%	-50%
Hampton	35	32	46	32	-3	14	-14	-9%	44%	-30%
Hampton Falls	4	3	3	4	-1	0	1	-25%	0%	33%
Kensington	4	3	8	3	-1	5	-5	-25%	167%	-63%
New Castle	0	0	0	0	0	0	0	0%	0%	0%
Newfields	2	1	0	0	-1	-1	0	-50%	-100%	0%
Newington	1	1	2	0	0	1	-2	0%	100%	-100%
Newmarket	16	15	27	17	-1	12	-10	-6%	80%	-37%
North Hampton	5	10	8	5	5	-2	-3	100%	-20%	-38%
Portsmouth	13	18	17	17	5	-1	0	38%	-6%	0%
Rye	5	5	4	6	0	-1	2	0%	-20%	50%
Seabrook	19	20	19	20	1	-1	1	5%	-5%	5%
South Hampton	2	2	0	1	0	-2	1	0%	-100%	100%
Stratham	15	12	8	8	-3	-4	0	-20%	-33%	0%
<b>CEDS Eastern Towns</b>	<b>172</b>	<b>156</b>	<b>181</b>	<b>152</b>	<b>-16</b>	<b>25</b>	<b>-29</b>	<b>-9%</b>	<b>16%</b>	<b>-16%</b>
Atkinson	11	11	14	9	0	3	-5	0%	27%	-36%
Auburn	11	7	10	10	-4	3	0	-36%	43%	0%
Brentwood	6	11	12	8	5	1	-4	83%	9%	-33%
Candia	11	10	10	8	-1	0	-2	-9%	0%	-20%
Chester	14	9	14	8	-5	5	-6	-36%	56%	-43%
Danville	19	11	13	9	-8	2	-4	-42%	18%	-31%
Deerfield	12	16	21	13	4	5	-8	33%	31%	-38%
Epping	27	16	29	17	-11	13	-12	-41%	81%	-41%
Fremont	12	15	17	17	3	2	0	25%	13%	0%
Hampstead	26	9	19	19	-17	10	0	-65%	111%	0%
Kingston	12	15	17	22	3	2	5	25%	13%	29%
Newton	14	14	23	10	0	9	-13	0%	64%	-57%
Northwood	15	24	19	20	9	-5	1	60%	-21%	5%
Nottingham	12	13	18	12	1	5	-6	8%	38%	-33%
Plaistow	27	17	27	25	-10	10	-2	-37%	59%	-7%
Raymond	52	51	51	43	-1	0	-8	-2%	0%	-16%
Sandown	19	29	29	23	10	0	-6	53%	0%	-21%
<b>CEDS Central Towns</b>	<b>300</b>	<b>278</b>	<b>343</b>	<b>273</b>	<b>-22</b>	<b>65</b>	<b>-70</b>	<b>-7%</b>	<b>23%</b>	<b>-20%</b>
Derry	146	112	122	106	-34	10	-16	-23%	9%	-13%
Hudson	64	70	73	37	6	3	-36	9%	4%	-49%
Litchfield	16	15	14	9	-1	-1	-5	-6%	-7%	-36%
Londonderry	54	51	82	69	-3	31	-13	-6%	61%	-16%
Merrimack	76	82	79	63	6	-3	-16	8%	-4%	-20%
Nashua	248	190	225	166	-58	35	-59	-23%	18%	-26%
Pelham	32	21	28	24	-11	7	-4	-34%	33%	-14%
Salem	87	65	69	65	-22	4	-4	-25%	6%	-6%
Windham	30	24	23	17	-6	-1	-6	-20%	-4%	-26%
<b>CEDS Western Towns</b>	<b>753</b>	<b>630</b>	<b>715</b>	<b>556</b>	<b>-123</b>	<b>85</b>	<b>-159</b>	<b>-16%</b>	<b>13%</b>	<b>-22%</b>
<b>REDC CEDS Region</b>	<b>1225</b>	<b>1064</b>	<b>1239</b>	<b>981</b>	<b>-161</b>	<b>175</b>	<b>-258</b>	<b>-13%</b>	<b>16%</b>	<b>-21%</b>
<b>Hillsborough County</b>	<b>1088</b>	<b>1044</b>	<b>1172</b>	<b>933</b>	<b>-44</b>	<b>128</b>	<b>-239</b>	<b>-4%</b>	<b>12%</b>	<b>-20%</b>
<b>Rockingham County</b>	<b>805</b>	<b>686</b>	<b>820</b>	<b>680</b>	<b>-119</b>	<b>134</b>	<b>-140</b>	<b>-15%</b>	<b>20%</b>	<b>-17%</b>
<b>New Hampshire</b>	<b>3563</b>	<b>3467</b>	<b>3953</b>	<b>3146</b>	<b>-96</b>	<b>486</b>	<b>-807</b>	<b>-3%</b>	<b>14%</b>	<b>-20%</b>

Source: Real Data (www.real-data.com) / NHHFA (foreclosure update newsletter)

**TABLE C-2 Employment and Wages for Hillsborough County**

2012 CEDS Update

		Hillsborough County 2008			Hillsborough County 2009			Hillsborough County 2010		
NAICS Code	Industry	Average	Average		Average	Average		Average	Average	
		Units	Annual Empl.	Weekly Wage	Units	Annual Empl.	Weekly Wage	Units	Annual Empl.	Weekly Wage
<b>ALL</b>	<b>Total, Private plus Government</b>	11,481	195,976	\$973.54	11,121	187,240	\$959.30	11,063	184,628	\$980.99
	Total Private	11,214	174,253	\$979.17	10,842	165,260	\$962.96	10,780	162,829	\$986.25
101	<b>Goods Producing</b>	<b>1,741</b>	<b>36,628</b>	<b>\$1,267.17</b>	1,639	33,003	\$1,236.24	1,586	32,117	\$1,287.91
<b>11</b>	<b>Agriculture, Forestry, Fishing and Hunting</b>	<b>39</b>	<b>205</b>	<b>\$528.45</b>	<b>34</b>	<b>182</b>	<b>\$527.70</b>	<b>29</b>	<b>155</b>	<b>\$552.39</b>
111	Crop Production	15	92	\$334.07	13	79	\$309.95	11	75	\$316.50
112	Animal Production	4	12	\$595.77	5	14	\$604.64	3	10	\$679.69
113	Forestry and Logging	14	62	\$713.63	11	57	\$752.75	11	54	\$801.85
114	Fishing, Hunting, and Trapping	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
115	Agriculture and Forestry support Activities	6	38	\$671.36	6	32	\$636.25	5	17	\$730.62
<b>21</b>	<b>Mining</b>	<b>9</b>	<b>49</b>	<b>\$1,315.44</b>	<b>9</b>	<b>37</b>	<b>\$1,367.42</b>	<b>7</b>	<b>32</b>	<b>\$1,464.75</b>
211	Oil and Gas Extraction	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
212	Mining, except Oil and Gas	9	49	\$1,315.44	9	37	\$1,367.42	7	32	\$1,464.75
213	Support Activities for Mining	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
<b>23</b>	<b>Construction</b>	<b>1,010</b>	<b>7,107</b>	<b>\$1,043.80</b>	<b>940</b>	<b>6,141</b>	<b>\$1,009.28</b>	<b>917</b>	<b>5,843</b>	<b>\$1,016.61</b>
236	Construction of Buildings	270	1,670	\$1,141.11	250	1,358	\$1,018.54	238	1,305	\$1,079.53
237	Heavy and Civil Engineering Construction	24	329	\$1,075.24	22	303	\$1,078.48	19	290	\$1,088.09
238	Specialty Trade Contractors	717	5,108	\$1,009.96	668	4,479	\$1,001.78	660	4,248	\$992.41
<b>31-33</b>	<b>Manufacturing</b>	<b>682</b>	<b>29,267</b>	<b>\$1,326.50</b>	<b>656</b>	<b>26,644</b>	<b>\$1,293.20</b>	<b>633</b>	<b>26,088</b>	<b>\$1,352.83</b>
311	Food Manufacturing	28	457	\$599.11	26	449	\$623.32	23	433	\$654.17
312	Beverage and Tobacco Product Manufacturing	n	n	n	n	n	n	5	346	\$1,480.32
313	Textile Mills	11	552	\$957.70	10	529	\$929.48	10	538	\$976.33
314	Textile Product Mills	11	107	\$862.87	10	79	\$572.68	9	73	\$658.60
315	Apparel Manufacturing	3	40	\$868.72	3	39	\$878.27	3	42	\$912.87
316	Leather and Allied Product Manufacturing	n	n	n	n	n	n	n	n	n
321	Wood Product Manufacturing	15	171	\$855.00	13	131	\$813.55	13	128	\$801.96
322	Paper Manufacturing	11	962	\$949.49	10	881	\$905.24	10	822	\$963.91
323	Printing and Related Support Activities	67	860	\$847.45	64	784	\$866.57	59	638	\$837.80
324	Petroleum and Coal Products Manufacturing	3	4	\$848.27	n	n	n	n	n	n
325	Chemical Manufacturing	19	462	\$1,236.88	21	447	\$1,193.03	20	418	\$1,211.38
326	Plastics and Rubber Products Manufacturing	39	2,166	\$904.39	37	1,979	\$911.13	37	2,080	\$990.13
327	Nonmetallic Mineral Product Manufacturing	29	522	\$1,006.02	24	422	\$1,028.17	22	408	\$1,063.43
331	Primary Metal Manufacturing	11	1,155	\$931.16	12	965	\$1,001.22	11	1,030	\$1,026.04
332	Fabricated Metal Product Manufacturing	121	3,142	\$1,002.57	117	2,855	\$964.66	115	2,956	\$1,062.35
333	Machinery Manufacturing	51	1,378	\$1,424.12	50	1,302	\$1,448.27	48	1,345	\$1,515.78
334	Computer and Electronic Product Manufacturing	146	12,244	\$1,715.25	144	11,370	\$1,643.57	144	11,083	\$1,698.37
335	Electrical Equipment and Appliances Manufacturing	24	2,156	\$1,207.46	23	1,770	\$1,210.78	21	1,621	\$1,320.04
336	Transportation Equipment Manufacturing	9	311	\$1,081.56	9	337	\$1,110.94	8	223	\$1,004.49
337	Furniture and Related Product Manufacturing	19	123	\$670.81	17	102	\$680.58	16	87	\$699.40
339	Miscellaneous Manufacturing	59	1,949	\$1,043.48	58	1,760	\$1,001.46	55	1,798	\$1,090.96
102	Service Providing	<b>9,473</b>	<b>137,625</b>	<b>\$902.52</b>	9,203	132,257	\$894.76	9,194	130,712	\$912.12
<b>22</b>	<b>Utilities</b>	<b>17</b>	<b>354</b>	<b>\$1,541.72</b>	<b>18</b>	<b>379</b>	<b>\$1,439.61</b>	<b>17</b>	<b>379</b>	<b>\$1,554.50</b>
221	Utilities	17	354	\$1,541.72	18	379	\$1,439.61	17	379	\$1,554.50
<b>42</b>	<b>Wholesale Trade</b>	<b>1,059</b>	<b>8,240</b>	<b>\$1,392.96</b>	<b>995</b>	<b>7,469</b>	<b>\$1,346.27</b>	<b>990</b>	<b>7,299</b>	<b>\$1,433.89</b>
423	Merchant Wholesalers, Durable Goods	315	4,949	\$1,392.70	310	4,397	\$1,329.40	311	4,249	\$1,436.62
424	Merchant Wholesalers, Nondurable Goods	92	1,443	\$909.61	85	1,355	\$904.30	87	1,342	\$931.23
425	Electronic Markets and Agents and Brokers	653	1,848	\$1,770.95	600	1,718	\$1,738.14	593	1,708	\$1,821.92
<b>44-45</b>	<b>Retail Trade</b>	<b>1,519</b>	<b>27,954</b>	<b>\$557.57</b>	<b>1,441</b>	<b>26,577</b>	<b>\$554.13</b>	<b>1,426</b>	<b>26,298</b>	<b>\$566.91</b>
441	Motor Vehicle and Parts Dealers	175	3,623	\$97.86	169	3,359	\$892.81	166	3,386	\$923.83
442	Furniture and Home Furnishings Stores	89	933	\$627.45	76	698	\$617.26	74	740	\$599.51
443	Electronics and Appliance Stores	108	1,615	\$1,220.34	98	1,430	\$1,285.08	102	1,581	\$1,314.25
444	Building Material and Garden Supply Stores	121	2,286	\$649.25	110	2,129	\$634.05	109	2,137	\$644.63
445	Food and Beverage Stores	156	6,040	\$341.75	155	6,240	\$344.17	149	5,813	\$343.35
446	Health and Personal Care Stores	111	1,369	\$539.95	111	1,288	\$552.40	106	1,232	\$525.84
447	Gasoline Stations	143	954	\$385.64	140	935	\$391.76	135	917	\$396.27
448	Clothing and Clothing Accessories Stores	190	2,516	\$322.42	176	2,381	\$323.87	169	2,440	\$320.02
451	Sporting Goods, Hobby, Book, and Music Stores	121	1,591	\$341.31	119	1,495	\$351.67	120	1,449	\$373.60
452	General Merchandise Stores	47	4,048	\$399.16	45	3,845	\$408.69	46	3,790	\$414.93
453	Miscellaneous Store Retailers	190	1,574	\$439.77	178	1,467	\$426.72	184	1,649	\$418.36
454	Nonstore Retailers	69	1,407	\$1,037.76	64	1,309	\$1,061.32	66	1,165	\$1,107.87
<b>48-49</b>	<b>Transportation and Warehousing</b>	<b>219</b>	<b>4,152</b>	<b>\$713.18</b>	<b>218</b>	<b>3,928</b>	<b>\$711.84</b>	<b>210</b>	<b>3,772</b>	<b>\$740.03</b>
481	Air Transportation	19	428	\$776.42	20	409	\$848.89	18	322	\$963.79
484	Truck Transportation	77	887	\$804.11	76	789	\$782.90	72	795	\$728.13
485	Transit and Ground Passenger Transportation	36	852	\$365.64	35	832	\$385.13	32	742	\$371.69
486	Pipeline Transportation	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
487	Scenic and Sightseeing Transportation	n	n	n	n	n	n	n	n	n
488	Support Activities for Transportation	n	n	n	n	n	n	n	n	n
491	Postal Service	3	21	\$1,266.82	n	n	n	n	n	n
492	Couriers and Messengers	n	n	n	n	n	n	n	n	n
493	Warehousing and Storage	19	750	\$884.70	21	807	\$849.48	21	826	\$890.64

**TABLE C-2 Employment and Wages for Hillsborough County**

2012 CEDS Update

NAICS Code	Industry	Hillsborough County 2008			Hillsborough County 2009			Hillsborough County 2010		
		Units	Average Annual	Average Weekly	Units	Average Annual	Average Weekly	Units	Average Annual	Average Weekly
			Empl.	Wage		Empl.	Wage		Empl.	Wage
<b>51</b>	<b>Information</b>	<b>219</b>	<b>5,630</b>	<b>\$1,632.30</b>	<b>222</b>	<b>5,748</b>	<b>\$1,580.81</b>	<b>211</b>	<b>5,179</b>	<b>\$1,733.61</b>
511	Publishing Industries (except Internet)	99	3,153	\$1,941.97	95	2,876	\$1,880.63	89	2,567	\$2,099.18
512	Motion Picture and Sound Recording	8	303	\$576.55	9	343	\$522.78	8	201	\$913.35
515	Broadcasting, except Internet	10	237	\$1,116.99	9	218	\$1,146.48	8	210	\$1,100.44
517	Telecommunications	51	1,653	\$1,379.97	57	2,018	\$1,429.05	51	1,889	\$1,457.12
518	Data Processing and Related Services	28	195	\$1,173.54	28	192	\$1,209.01	28	195	\$1,236.86
519	Other Information Services	23	89	\$1,319.29	25	100	\$1,308.82	29	117	\$1,554.34
<b>52</b>	<b>Finance and Insurance</b>	<b>659</b>	<b>10,617</b>	<b>\$1,665.71</b>	<b>636</b>	<b>9,775</b>	<b>\$1,681.82</b>	<b>612</b>	<b>9,291</b>	<b>\$1,818.58</b>
522	Credit Intermediation and Related Activities	246	2,352	\$1,059.18	224	2,265	\$1,106.01	199	2,152	\$1,152.08
523	Financial Investment and Related Activities	142	4,967	\$2,065.96	142	4,394	\$2,041.74	146	4,257	\$2,354.89
524	Insurance Carriers and Related Activities	263	3,176	\$1,490.30	263	2,991	\$1,595.57	257	2,756	\$1,521.64
525	Funds, Trusts, and Other Financial Vehicles	9	122	\$1,629.95	8	126	\$1,529.75	10	125	\$1,577.99
<b>53</b>	<b>Real Estate and Rental and Leasing</b>	<b>396</b>	<b>2,684</b>	<b>\$1,019.00</b>	<b>377</b>	<b>2,445</b>	<b>\$1,041.18</b>	<b>370</b>	<b>2,307</b>	<b>\$779.11</b>
531	Real Estate	310	1,868	\$1,170.00	300	1,750	\$1,175.69	298	1,717	\$790.43
532	Rental and Leasing Services	n	n	n	n	n	n	n	n	n
533	Lessors of Nonfinancial Intangible Assets	n	n	n	n	n	n	n	n	n
<b>54</b>	<b>Professional and Technical Services</b>	<b>1,438</b>	<b>12,695</b>	<b>\$1,579.41</b>	<b>1,402</b>	<b>11,924</b>	<b>\$1,547.86</b>	<b>1,409</b>	<b>11,421</b>	<b>\$1,560.17</b>
541	Professional and Technical Services	1,438	12,695	\$1,579.41	1,602	11,924	\$1,547.86	1,409	11,421	\$1,560.17
5411	Legal Services	261	1,812	\$1,502.68	258	1,763	\$1,521.50	254	1,727	\$1,553.90
5412	Accounting and Bookkeeping Services	165	2,464	\$1,639.93	163	2,293	\$1,599.64	160	1,970	\$1,520.86
5413	Architectural and Engineering Services	196	2,001	\$1,398.69	192	1,900	\$1,375.78	193	1,872	\$1,420.72
5414	Specialized Design Services	37	248	\$1,074.22	34	237	\$1,123.61	32	244	\$1,137.60
5415	Computer Systems Design and Related Services	403	3,487	\$1,896.83	396	3,177	\$1,883.60	394	2,988	\$1,939.40
5416	Management and Technical Consulting Services	207	978	\$1,691.04	189	903	\$1,590.38	202	948	\$1,663.12
5417	Scientific Research and Development Services	37	558	\$1,916.97	39	571	\$1,777.06	40	577	\$1,799.81
5418	Advertising and Related Services	53	462	\$979.00	51	432	\$913.06	49	430	\$864.63
5419	Other Professional and Technical Services	80	685	\$631.35	80	649	\$612.91	87	665	\$631.13
<b>55</b>	<b>Management of Companies and Enterprises</b>	<b>93</b>	<b>2,813</b>	<b>\$1,331.00</b>	<b>92</b>	<b>2,880</b>	<b>\$1,280.55</b>	<b>94</b>	<b>2,950</b>	<b>\$1,316.53</b>
551	Management of Companies and Enterprises	93	2,813	\$1,331.00	92	2,880	\$1,280.55	94	2,950	\$1,316.53
<b>56</b>	<b>Administrative and Waste Services</b>	<b>734</b>	<b>9,093</b>	<b>\$621.85</b>	<b>719</b>	<b>8,217</b>	<b>\$617.11</b>	<b>741</b>	<b>8,720</b>	<b>\$614.98</b>
561	Administrative and Support Services	706	8,924	\$619.71	693	8,057	\$614.52	715	8,557	\$612.16
5611	Office Administrative Services	86	643	\$1,457.80	96	621	\$1,362.72	98	558	\$1,332.27
5612	Facilities Support Services	0	0	\$0.00	0	0	\$0.00	n	n	n
5613	Employment Services	112	3,261	\$544.72	102	2,690	\$539.96	102	3,364	\$528.10
5614	Business Support Services	70	824	\$637.11	67	779	\$646.12	69	810	\$648.21
5615	Travel Arrangement and Reservation Services	41	242	\$714.19	36	204	\$791.54	39	201	\$850.34
5616	Investigation and Security Services	41	903	\$729.77	39	816	\$674.56	51	729	\$766.70
5617	Services to Buildings and Dwellings	340	2,838	\$474.20	339	2,754	\$480.90	343	2,675	\$500.40
5619	Other Support Services	16	214	\$535.21	13	193	\$582.29	n	n	n
562	Waste Management and Remediation Services	28	168	\$735.38	27	159	\$747.96	26	164	\$762.00
<b>61</b>	<b>Educational Services</b>	<b>179</b>	<b>4,302</b>	<b>\$671.00</b>	<b>182</b>	<b>4,161</b>	<b>\$696.81</b>	<b>187</b>	<b>4,180</b>	<b>\$713.56</b>
611	Educational Services	179	4,302	\$671.00	182	4,161	\$696.81	197	4,180	\$713.56
<b>62</b>	<b>Health Care and Social Assistance</b>	<b>1,021</b>	<b>25,705</b>	<b>\$864.46</b>	<b>1,022</b>	<b>26,141</b>	<b>\$876.55</b>	<b>1,037</b>	<b>26,275</b>	<b>\$898.97</b>
621	Ambulatory Health Care Services	667	9,038	\$1,174.62	664	9,203	\$1,206.85	675	9,263	\$1,237.08
622	Hospitals	7	8,179	\$891.95	7	8,268	\$901.06	7	8,343	\$830.08
623	Nursing and Residential Care Facilities	106	4,937	\$568.50	108	5,084	\$554.06	105	5,185	\$552.26
624	Social Assistance	241	3,551	\$423.12	243	3,586	\$429.60	250	3,484	\$441.38
<b>71</b>	<b>Arts, Entertainment, and Recreation</b>	<b>145</b>	<b>2,367</b>	<b>\$390.44</b>	<b>144</b>	<b>2,408</b>	<b>\$367.77</b>	<b>144</b>	<b>2,419</b>	<b>\$367.53</b>
711	Performing Arts and Spectator Sports	32	306	\$811.11	29	251	\$805.03	29	256	\$784.96
712	Museums, Historic Sites, Zoos, and Parks	10	134	\$445.54	10	131	\$393.65	10	131	\$429.07
713	Gambling, Recreation, Amusement Industries	103	1,928	\$319.96	105	2,026	\$311.96	105	2,032	\$310.93
<b>72</b>	<b>Accommodation and Food Services</b>	<b>802</b>	<b>14,355</b>	<b>\$311.18</b>	<b>796</b>	<b>13,810</b>	<b>\$319.06</b>	<b>800</b>	<b>13,863</b>	<b>\$320.91</b>
721	Accommodation	59	1,487	\$425.54	57	1,350	\$420.36	56	1,311	\$406.63
722	Food Services and Drinking Places	743	12,867	\$297.96	739	12,460	\$308.08	744	12,552	\$311.96
<b>81</b>	<b>Other Services Except Public Admin</b>	<b>966</b>	<b>6,655</b>	<b>\$612.22</b>	<b>939</b>	<b>6,394</b>	<b>\$597.60</b>	<b>940</b>	<b>6,343</b>	<b>\$595.30</b>
811	Repair and Maintenance	354	2,059	\$877.60	351	1,952	\$846.74	354	1,906	\$842.47
812	Personal and Laundry Services	288	2,359	\$472.45	283	2,283	\$469.29	284	2,248	\$484.03
813	Membership Associations and Organizations	173	2,031	\$523.43	170	1,968	\$513.96	170	1,990	\$498.92
814	Private Households	152	206	\$435.56	135	191	\$446.56	132	200	\$449.41
<b>99</b>	<b>Unclassified Establishments</b>	<b>8</b>	<b>9</b>	<b>\$558.54</b>	<b>n</b>	<b>n</b>	<b>n</b>	<b>9</b>	<b>15</b>	<b>\$1,035.51</b>
999	Unclassified Establishments	8	9	\$558.54	n	n	n	9	15	\$1,035.51
<b>Total Government</b>		<b>268</b>	<b>21,723</b>	<b>\$928.40</b>	<b>279</b>	<b>21,980</b>	<b>\$931.82</b>	<b>283</b>	<b>21,799</b>	<b>\$941.71</b>
	Federal Government	72	3,946	\$1,467.46	75	3,924	\$1,485.64	74	3,921	\$1,492.79
	State Government	86	1,917	\$707.73	89	2,005	\$763.20	90	1,958	\$767.52
	Local Government	110	15,860	\$820.96	115	16,051	\$817.48	119	15,919	\$827.41

**TABLE C-2 Employment and Wages for Rockingham County**

2012 CEDS Update

		Rockingham County 2008			Rockingham County 2009			Rockingham County 2010		
NAICS Code	Industry	Average	Average		Average	Average		Average	Average	
		Units	Annual Empl.	Weekly Wage	Units	Annual Empl.	Weekly Wage	Units	Annual Empl.	Weekly Wage
<b>ALL</b>	<b>Total, Private plus Government</b>	<b>10,099</b>	<b>137,191</b>	<b>\$839.01</b>	<b>9,831</b>	<b>131,375</b>	<b>\$839.06</b>	<b>9,754</b>	<b>131,892</b>	<b>\$862.17</b>
	Total Private	9,811	122,378	\$841.86	9,531	116,492	\$840.45	9,455	117,079	\$865.32
<b>101</b>	<b>Goods Producing</b>	<b>1,566</b>	<b>22,407</b>	<b>\$1,081.82</b>	<b>1,466</b>	<b>19,644</b>	<b>\$1,104.36</b>	<b>1,411</b>	<b>18,689</b>	<b>\$1,199.72</b>
<b>11</b>	<b>Agriculture, Forestry, Fishing and Hunting</b>	<b>30</b>	<b>243</b>	<b>\$429.13</b>	<b>28</b>	<b>235</b>	<b>\$429.97</b>	<b>28</b>	<b>241</b>	<b>\$501.43</b>
111	Crop Production	14	170	\$352.27	13	161	\$351.42	12	162	\$460.55
112	Animal Production	5	29	\$629.64	5	25	\$575.61	6	28	\$594.99
113	Forestry and Logging	3	16	\$888.63	n	n	n	n	n	n
114	Fishing, Hunting, and Trapping	n	n	n	n	n	n	n	n	n
115	Agriculture and Forestry support Activities	n	n	n	6	27	\$485.45	6	29	\$480.55
<b>21</b>	<b>Mining</b>	<b>10</b>	<b>154</b>	<b>\$936.22</b>	<b>9</b>	<b>107</b>	<b>\$1,023.71</b>	<b>10</b>	<b>104</b>	<b>\$1,064.33</b>
211	Oil and Gas Extraction	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
212	Mining, except Oil and Gas	n	n	n	n	n	n	n	n	n
213	Support Activities for Mining	n	n	n	n	n	n	n	n	n
<b>23</b>	<b>Construction</b>	<b>1,032</b>	<b>6,401</b>	<b>\$981.26</b>	<b>952</b>	<b>5,461</b>	<b>\$991.20</b>	<b>910</b>	<b>5,220</b>	<b>\$980.95</b>
236	Construction of Buildings	282	1,086	\$984.28	247	904	\$978.93	241	896	\$948.06
237	Heavy and Civil Engineering Construction	52	885	\$1,212.62	51	766	\$1,254.04	52	805	\$1,358.14
238	Specialty Trade Contractors	698	4,431	\$934.34	654	3,792	\$941.06	618	3,520	\$903.11
<b>31-33</b>	<b>Manufacturing</b>	<b>495</b>	<b>15,609</b>	<b>\$1,134.66</b>	<b>476</b>	<b>13,840</b>	<b>\$1,161.09</b>	<b>464</b>	<b>13,123</b>	<b>\$1,300.66</b>
311	Food Manufacturing	36	1,368	\$986.87	35	1,275	\$973.99	32	1,187	\$1,088.94
312	Beverage and Tobacco Product Manufacturing	6	227	\$929.10	6	217	\$911.22	7	228	\$940.45
313	Textile Mills	n	n	n	n	n	n	n	n	n
314	Textile Product Mills	10	34	\$545.88	n	n	n	n	n	n
315	Apparel Manufacturing	n	n	n	n	n	n	n	n	n
316	Leather and Allied Product Manufacturing	n	n	n	n	n	n	n	n	n
321	Wood Product Manufacturing	21	368	\$904.86	19	293	\$845.83	19	199	\$891.55
322	Paper Manufacturing	6	89	\$776.30	6	82	\$801.32	6	84	\$810.06
323	Printing and Related Support Activities	47	568	\$769.55	45	503	\$741.17	40	377	\$788.91
324	Petroleum and Coal Products Manufacturing	5	163	\$1,147.67	6	164	\$1,140.21	5	158	\$1,301.67
325	Chemical Manufacturing	18	875	\$1,484.77	18	824	\$1,451.04	20	851	\$1,354.59
326	Plastics and Rubber Products Manufacturing	21	1,390	\$879.95	21	962	\$962.14	21	985	\$956.47
327	Nonmetallic Mineral Product Manufacturing	18	913	\$1,026.86	17	764	\$1,020.97	17	718	\$1,094.79
331	Primary Metal Manufacturing	7	527	\$868.99	6	416	\$881.61	6	339	\$910.34
332	Fabricated Metal Product Manufacturing	104	2,120	\$1,087.66	103	2,003	\$1,128.93	102	1,966	\$1,217.87
333	Machinery Manufacturing	34	1,860	\$1,317.00	33	1,791	\$1,369.77	30	1,640	\$2,022.53
334	Computer and Electronic Product Manufacturing	74	2,759	\$1,469.72	70	2,473	\$1,464.26	70	2,540	\$1,515.99
335	Electrical Equipment and Appliances Manufacturing	13	1,039	\$1,130.71	14	887	\$1,143.38	15	669	\$1,208.56
336	Transportation Equipment Manufacturing	8	49	\$795.66	7	50	\$921.32	8	69	\$916.56
337	Furniture and Related Product Manufacturing	28	327	\$995.88	24	278	\$923.17	22	263	\$909.33
339	Miscellaneous Manufacturing	n	n	n	32	455	\$904.64	34	437	\$1,061.78
<b>102</b>	<b>Service Providing</b>	<b>8,245</b>	<b>99,970</b>	<b>\$788.07</b>	<b>8,065</b>	<b>96,848</b>	<b>\$786.93</b>	<b>8,044</b>	<b>98,391</b>	<b>\$801.80</b>
<b>22</b>	<b>Utilities</b>	<b>20</b>	<b>1,062</b>	<b>\$1,982.09</b>	<b>18</b>	<b>1,106</b>	<b>\$1,975.90</b>	<b>17</b>	<b>1,076</b>	<b>\$1,874.93</b>
221	Utilities	20	1,062	\$1,982.09	18	1,106	\$1,975.90	17	1,076	\$1,874.93
<b>42</b>	<b>Wholesale Trade</b>	<b>1,008</b>	<b>6,724</b>	<b>\$1,330.36</b>	<b>968</b>	<b>6,227</b>	<b>\$1,276.46</b>	<b>944</b>	<b>6,114</b>	<b>\$1,357.89</b>
423	Merchant Wholesalers, Durable Goods	290	3,290	\$1,207.87	292	2,979	\$1,157.79	282	2,910	\$1,193.64
424	Merchant Wholesalers, Nondurable Goods	101	1,750	\$1,104.58	98	1,694	\$1,104.78	99	1,737	\$1,196.74
425	Electronic Markets and Agents and Brokers	617	1,684	\$1,804.28	578	1,553	\$1,691.37	563	1,467	\$1,874.69
<b>44-45</b>	<b>Retail Trade</b>	<b>1,476</b>	<b>25,075</b>	<b>\$473.24</b>	<b>1,434</b>	<b>24,272</b>	<b>\$470.90</b>	<b>1,439</b>	<b>24,665</b>	<b>\$474.98</b>
441	Motor Vehicle and Parts Dealers	201	2,744	\$828.90	183	2,437	\$830.84	180	2,470	\$846.46
442	Furniture and Home Furnishings Stores	88	691	\$568.14	77	649	\$590.55	74	626	\$595.42
443	Electronics and Appliance Stores	97	1,041	\$754.04	78	813	\$809.69	86	949	\$777.32
444	Building Material and Garden Supply Stores	130	2,612	\$631.40	124	2,376	\$626.87	131	2,596	\$634.44
445	Food and Beverage Stores	129	5,545	\$332.97	138	5,791	\$329.54	136	5,975	\$329.98
446	Health and Personal Care Stores	85	1,102	\$503.85	87	1,002	\$537.15	88	1,003	\$489.68
447	Gasoline Stations	125	994	\$374.05	120	932	\$384.37	115	936	\$379.06
448	Clothing and Clothing Accessories Stores	199	2,415	\$295.22	196	2,249	\$296.71	190	2,285	\$30,836.00
451	Sporting Goods, Hobby, Book, and Music Stores	11	1,177	\$307.23	111	1,153	\$307.46	115	1,169	\$332.88
452	General Merchandise Stores	54	4,443	\$381.86	56	4,527	\$391.70	59	4,475	\$393.41
453	Miscellaneous Store Retailers	193	1,516	\$348.68	196	1,553	\$372.29	194	1,562	\$364.51
454	Nonstore Retailers	65	795	\$870.50	70	791	\$880.30	74	800	\$857.87
<b>48-49</b>	<b>Transportation and Warehousing</b>	<b>239</b>	<b>4,103</b>	<b>\$715.78</b>	<b>226</b>	<b>3,903</b>	<b>\$708.53</b>	<b>222</b>	<b>3,911</b>	<b>\$723.68</b>
481	Air Transportation	10	74	\$1,473.41	12	136	\$1,024.19	11	126	\$1,080.33
484	Truck Transportation	112	916	\$889.34	101	841	\$867.88	97	838	\$888.86
485	Transit and Ground Passenger Transportation	38	1,318	\$395.33	36	1,244	\$400.81	37	1,263	\$425.20
486	Pipeline Transportation	n	n	n	n	n	n	n	n	n
487	Scenic and Sightseeing Transportation	n	n	n	n	n	n	n	n	n
488	Support Activities for Transportation	29	332	\$1,042.71	26	271	\$961.69	30	277	\$974.13
491	Postal Service	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
492	Couriers and Messengers	19	488	\$849.38	22	455	\$874.20	20	465	\$887.73
493	Warehousing and Storage	20	905	\$762.41	18	886	\$791.62	16	868	\$795.93

**TABLE C-2 Employment and Wages for Rockingham County**

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		Rockingham County 2008			Rockingham County 2009			Rockingham County 2010		
NAICS Code	Industry	Average	Average		Average	Average		Average	Average	
		Units	Annual Empl.	Weekly Wage	Units	Annual Empl.	Weekly Wage	Units	Annual Empl.	Weekly Wage
<b>51</b>	<b>Information</b>	<b>135</b>	<b>2,714</b>	<b>\$1,311.77</b>	<b>141</b>	<b>2,661</b>	<b>\$1,330.91</b>	<b>137</b>	<b>2,580</b>	<b>\$1,445.29</b>
511	Publishing Industries (except Internet)	55	1,163	\$1,574.41	50	1,035	\$1,583.46	51	1,045	\$1,738.63
512	Motion Picture and Sound Recording	14	160	\$296.74	12	150	\$307.81	11	117	\$358.65
515	Broadcasting, except Internet	4	81	\$1,035.55	4	69	\$1,079.18	4	52	\$1,013.91
517	Telecommunications	25	722	\$1,396.73	35	822	\$1,456.93	30	798	\$1,504.92
518	Data Processing and Related Services	25	426	\$1,078.29	25	436	\$1,098.74	25	493	\$1,103.32
519	Other Information Services	14	163	\$803.88	16	149	\$708.84	16	75	\$963.18
<b>52</b>	<b>Finance and Insurance</b>	<b>459</b>	<b>4,957</b>	<b>\$1,485.12</b>	<b>427</b>	<b>5,024</b>	<b>\$1,478.30</b>	<b>411</b>	<b>4,887</b>	<b>\$1,524.68</b>
522	Credit Intermediation and Related Activities	185	2,223	\$1,169.28	158	2,200	\$1,207.20	150	2,134	\$1,268.61
523	Financial Investment and Related Activities	n	n	n	120	571	\$2,262.18	121	535	\$2,415.33
524	Insurance Carriers and Related Activities	152	2,150	\$1,508.47	143	2,247	\$1,544.09	134	2,211	\$1,558.34
525	Funds, Trusts, and Other Financial Vehicles	n	n	n	7	7	\$1,673.66	7	7	\$868.78
<b>53</b>	<b>Real Estate and Rental and Leasing</b>	<b>336</b>	<b>1,837</b>	<b>\$889.26</b>	<b>326</b>	<b>1,746</b>	<b>\$870.21</b>	<b>323</b>	<b>1,696</b>	<b>\$934.11</b>
531	Real Estate	259	1,125	\$843.21	255	1,142	\$843.35	258	1,133	\$883.38
532	Rental and Leasing Services	n	n	n	71	605	\$920.96	65	563	\$1,036.20
533	Lessors of Nonfinancial Intangible Assets	n	n	n	0	0	\$0.00	0	0	\$0.00
<b>54</b>	<b>Professional and Technical Services</b>	<b>1,161</b>	<b>7,235</b>	<b>\$1,312.13</b>	<b>1,140</b>	<b>6,984</b>	<b>\$1,274.37</b>	<b>1,133</b>	<b>6,981</b>	<b>\$1,319.19</b>
541	Professional and Technical Services	1,161	7,235	\$1,312.13	1,140	6,984	\$1,274.37	1,133	6,981	\$1,319.19
5411	Legal Services	179	805	\$1,095.70	176	828	\$1,096.78	172	805	\$1,108.79
5412	Accounting and Bookkeeping Services	145	970	\$888.34	141	940	\$870.12	139	971	\$870.60
5413	Architectural and Engineering Services	179	1,320	\$1,413.58	179	1,251	\$1,487.87	181	1,176	\$1,690.91
5414	Specialized Design Services	24	75	\$1,047.74	18	49	\$1,143.29	18	49	\$1,168.44
5415	Computer Systems Design and Related Services	252	1,820	\$1,396.76	239	1,665	\$1,422.14	240	1,711	\$1,402.25
5416	Management and Technical Consulting Services	220	787	\$1,771.37	222	740	\$1,678.86	215	766	\$1,604.40
5417	Scientific Research and Development Services	31	284	\$3,221.25	33	263	\$2,138.77	30	218	\$2,654.62
5418	Advertising and Related Services	47	295	\$884.48	46	256	\$936.61	50	275	\$1,044.63
5419	Other Professional and Technical Services	83	879	\$789.18	88	992	\$850.92	88	1,009	\$921.37
<b>55</b>	<b>Management of Companies and Enterprises</b>	<b>84</b>	<b>2,383</b>	<b>\$1,749.14</b>	<b>82</b>	<b>2,045</b>	<b>\$1,774.44</b>	<b>87</b>	<b>2,038</b>	<b>\$1,948.23</b>
551	Management of Companies and Enterprises	84	2,383	\$1,749.14	82	2,045	\$1,774.44	87	2,038	\$1,948.23
<b>56</b>	<b>Administrative and Waste Services</b>	<b>684</b>	<b>8,327</b>	<b>\$752.73</b>	<b>662</b>	<b>7,394</b>	<b>\$814.92</b>	<b>679</b>	<b>8,147</b>	<b>\$815.11</b>
561	Administrative and Support Services	623	7,533	\$712.83	604	6,676	\$785.31	624	7,574	\$790.85
5611	Office Administrative Services	77	519	\$1,565.85	87	660	\$1,812.06	100	701	\$1,702.44
5612	Facilities Support Services	3	15	\$1,457.02	n	n	n	n	n	n
5613	Employment Services	117	3,271	\$666.39	106	2,380	\$698.05	107	3,254	\$684.60
5614	Business Support Services	57	1,011	\$777.83	52	962	\$833.14	55	995	\$957.46
5615	Travel Arrangement and Reservation Services	39	122	\$1,203.97	41	167	\$1,089.97	41	177	\$1,116.41
5616	Investigation and Security Services	28	687	\$748.49	25	700	\$726.82	27	721	\$714.89
5617	Services to Buildings and Dwellings	288	1,636	\$482.26	275	1,525	\$490.87	277	1,474	\$507.83
5619	Other Support Services	16	272	\$439.56	n	n	n	n	n	n
562	Waste Management and Remediation Services	60	794	\$1,131.08	58	718	\$1,090.31	55	573	\$1,135.81
<b>61</b>	<b>Educational Services</b>	<b>128</b>	<b>2,454</b>	<b>\$705.87</b>	<b>133</b>	<b>2,558</b>	<b>\$701.67</b>	<b>135</b>	<b>2,588</b>	<b>\$697.23</b>
611	Educational Services	128	2,454	\$705.87	133	2,558	\$701.67	135	2,588	\$697.23
<b>62</b>	<b>Health Care and Social Assistance</b>	<b>835</b>	<b>14,019</b>	<b>\$810.76</b>	<b>845</b>	<b>14,238</b>	<b>\$832.93</b>	<b>838</b>	<b>14,487</b>	<b>\$838.15</b>
621	Ambulatory Health Care Services	561	5,571	\$1,040.96	567	5,760	\$1,075.70	567	5,922	\$1,093.37
622	Hospitals	6	3,774	\$889.32	9	3,715	\$923.85	8	3,655	\$918.49
623	Nursing and Residential Care Facilities	48	2,299	\$566.44	14	2,293	\$562.27	47	2,335	\$567.88
624	Social Assistance	220	2,374	\$382.33	222	2,471	\$381.29	216	2,576	\$382.27
<b>71</b>	<b>Arts, Entertainment, and Recreation</b>	<b>162</b>	<b>2,925</b>	<b>\$364.14</b>	<b>157</b>	<b>2,840</b>	<b>\$362.41</b>	<b>156</b>	<b>2,936</b>	<b>\$364.34</b>
711	Performing Arts and Spectator Sports	34	511	\$430.37	32	497	\$444.52	30	405	\$521.21
712	Museums, Historic Sites, Zoos, and Parks	14	161	\$365.14	13	152	\$345.49	14	154	\$330.93
713	Gambling, Recreation, Amusement Industries	114	2,253	\$349.04	112	2,191	\$344.94	113	2,377	\$339.75
<b>72</b>	<b>Accommodation and Food Services</b>	<b>734</b>	<b>12,233</b>	<b>\$325.39</b>	<b>741</b>	<b>12,036</b>	<b>\$329.22</b>	<b>765</b>	<b>12,398</b>	<b>\$333.95</b>
721	Accommodation	82	1,480	\$416.79	83	1,455	\$408.77	85	1,564	\$414.05
722	Food Services and Drinking Places	652	10,753	\$312.81	658	10,581	\$318.27	880	10,834	\$322.38
<b>81</b>	<b>Other Services Except Public Admin</b>	<b>777</b>	<b>3,909</b>	<b>\$586.30</b>	<b>763</b>	<b>3,810</b>	<b>\$575.24</b>	<b>751</b>	<b>3,866</b>	<b>\$588.51</b>
811	Repair and Maintenance	294	1,570	\$862.28	281	1,480	\$826.78	276	1,508	\$847.41
812	Personal and Laundry Services	267	1,519	\$399.72	267	1,542	\$384.08	264	1,588	\$384.76
813	Membership Associations and Organizations	97	653	\$403.23	99	636	\$484.07	102	621	\$511.42
814	Private Households	119	168	\$405.53	117	153	\$446.24	110	149	\$461.83
<b>99</b>	<b>Unclassified Establishments</b>	<b>9</b>	<b>13</b>	<b>\$647.37</b>	<b>n</b>	<b>n</b>	<b>n</b>	<b>8</b>	<b>20</b>	<b>\$347.99</b>
999	Unclassified Establishments	9	13	\$647.37	n	n	n	8	20	\$347.99
<b>Total Government</b>		<b>288</b>	<b>14,814</b>	<b>\$815.47</b>	<b>300</b>	<b>14,883</b>	<b>\$828.12</b>	<b>299</b>	<b>14,813</b>	<b>\$837.26</b>
	Federal Government	62	1,293	\$1,128.92	64	1,265	\$1,126.61	64	1,317	\$1,101.34
	State Government	93	1,277	\$626.65	93	1,310	\$676.26	93	1,292	\$670.38
	Local Government	134	12,243	\$802.07	114	12,308	\$813.61	142	12,204	\$826.44

TABLE C-2 Employment and Wages for State of NH

2012 CEDS Update

		State of NH - 2009					State of NH - 2010				
NAICS Code	Industry	Units	Average Annual Empl.	Average Weekly Wage	Hills Co share of employmt	Rock Co share of employmt	Units	Average Annual Empl.	Average Weekly Wage	Hills Co share of employmt	Rock Co share of employmt
<b>ALL</b>	<b>Total, Private plus Government</b>	<b>43,971</b>	<b>604,915</b>	<b>\$864.05</b>	<b>31.0%</b>	<b>21.7%</b>	<b>43,778</b>	<b>600,540</b>	<b>\$883.88</b>	<b>30.7%</b>	<b>22.0%</b>
	Total Private	41,983	517,658	\$867.37	31.9%	22.5%	41,795	513,386	\$890.13	31.7%	22.8%
101	<b>Goods Producing</b>	6,311	92,952	\$1,066.42	35.5%	21.1%	6,055	89,428	\$1,119.47	35.9%	20.9%
11	<b>Agriculture, Forestry, Fishing and Hunting</b>	243	1,758	\$554.73	10.4%	13.4%	244	1,752	\$579.00	8.8%	13.8%
111	Crop Production	68	785	\$448.88	10.1%	20.5%	65	794	\$478.92	9.4%	20.4%
112	Animal Production	48	390	\$474.52	3.6%	6.4%	49	395	\$494.28	2.5%	7.1%
113	Forestry and Logging	90	421	\$715.21	13.5%	#VALUE!	94	428	\$736.47	12.6%	#VALUE!
114	Fishing, Hunting, and Trapping	n	n	n	#VALUE!	#VALUE!	n	n	n	#VALUE!	#VALUE!
115	Agriculture and Forestry support Activities	n	n	n	#VALUE!	#VALUE!	n	n	n	#VALUE!	#VALUE!
21	<b>Mining</b>	63	510	\$1,006.66	7.3%	21.0%	61	491	\$1,078.95	6.5%	21.2%
211	Oil and Gas Extraction	0	0	\$0.00	#DIV/0!	#DIV/0!	Not included in 2010			#DIV/0!	#DIV/0!
212	Mining, except Oil and Gas	n	n	n	#VALUE!	#VALUE!	n	n	n	#VALUE!	#VALUE!
213	Support Activities for Mining	n	n	n	#VALUE!	#VALUE!	n	n	n	#VALUE!	#VALUE!
23	<b>Construction</b>	3,932	22,630	\$943.43	27.1%	24.1%	3,736	21,418	\$948.93	27.3%	24.4%
236	Construction of Buildings	1,069	5,299	\$969.01	25.6%	17.1%	1,001	4,936	\$980.13	26.4%	18.2%
237	Heavy and Civil Engineering Construction	201	2,489	\$1,175.83	12.2%	30.8%	194	2,561	\$1,209.05	11.3%	31.4%
238	Specialty Trade Contractors	2,662	14,843	\$895.33	30.2%	25.5%	2,542	13,921	\$890.02	30.5%	25.3%
31-33	<b>Manufacturing</b>	2,073	68,054	\$1,120.98	39.2%	20.3%	2,013	65,767	\$1,189.72	39.7%	20.0%
311	Food Manufacturing	109	2,310	\$840.81	19.4%	55.2%	102	2,220	\$914.28	19.5%	53.5%
312	Beverage and Tobacco Product Manufacturing	16	664	\$1,224.93	#VALUE!	32.7%	18	643	\$1,200.53	53.8%	35.5%
313	Textile Mills	27	1,435	\$909.49	36.9%	#VALUE!	27	1,457	\$1,021.42	36.9%	#VALUE!
314	Textile Product Mills	43	207	\$573.88	38.2%	#VALUE!	42	206	\$587.87	35.4%	#VALUE!
315	Apparel Manufacturing	19	463	\$758.01	8.4%	#VALUE!	19	437	\$799.05	9.6%	#VALUE!
316	Leather and Allied Product Manufacturing	14	193	\$598.38	#VALUE!	#VALUE!	13	160	\$666.74	#VALUE!	#VALUE!
321	Wood Product Manufacturing	118	1,809	\$750.21	7.2%	16.2%	114	1,657	\$762.71	7.7%	12.0%
322	Paper Manufacturing	25	1,426	\$935.17	61.8%	5.8%	25	1,334	\$975.10	61.6%	6.3%
323	Printing and Related Support Activities	196	2,828	\$818.28	27.7%	17.8%	174	2,377	\$840.45	26.8%	15.9%
324	Petroleum and Coal Products Manufacturing	19	226	\$1,160.53	#VALUE!	72.6%	18	224	\$1,292.48	#VALUE!	70.5%
325	Chemical Manufacturing	55	1,720	\$1,203.24	26.0%	47.9%	58	1,722	\$1,170.46	24.3%	49.4%
326	Plastics and Rubber Products Manufacturing	100	4,679	\$902.03	42.3%	20.6%	101	4,733	\$956.78	43.9%	20.8%
327	Nonmetallic Mineral Product Manufacturing	100	1,960	\$957.08	21.5%	39.0%	96	1,891	\$995.59	21.6%	38.0%
331	Primary Metal Manufacturing	40	2,653	\$937.38	36.4%	15.7%	39	2,576	\$969.84	40.0%	13.2%
332	Fabricated Metal Product Manufacturing	389	10,555	\$964.20	27.0%	19.0%	382	10,460	\$1,015.32	28.3%	18.8%
333	Machinery Manufacturing	175	7,731	\$1,206.12	16.8%	23.2%	168	7,466	\$1,402.09	18.0%	22.0%
334	Computer and Electronic Product Manufacturing	290	16,115	\$1,554.71	70.6%	15.3%	292	15,777	\$1,613.22	70.2%	16.1%
335	Electrical Equipment and Appliances Manufacturing	62	4,074	\$1,076.35	43.4%	21.8%	58	3,674	\$1,147.39	44.1%	18.2%
336	Transportation Equipment Manufacturing	38	1,770	\$1,236.65	19.0%	2.8%	37	1,642	\$1,237.20	13.6%	4.2%
337	Furniture and Related Product Manufacturing	79	921	\$734.53	11.1%	30.2%	74	887	\$750.30	9.8%	29.7%
339	Miscellaneous Manufacturing	163	4,317	\$907.52	40.8%	10.5%	158	4,225	\$982.08	42.6%	10.3%
102	<b>Service Providing</b>	35,671	424,706	\$823.81	32.4%	22.8%	35,740	423,957	\$841.75	30.8%	23.2%
22	<b>Utilities</b>	102	2,532	\$1,687.15	14.0%	43.7%	103	2,514	\$1,686.84	15.1%	42.8%
221	Utilities	102	2,532	\$1,687.15	15.0%	43.7%	103	2,514	\$1,686.84	15.1%	42.8%
42	<b>Wholesale Trade</b>	4,878	26,476	\$1,361.77	28.2%	23.5%	4,827	25,923	\$1,437.49	28.2%	23.6%
423	Merchant Wholesalers, Durable Goods	987	10,673	\$1,244.05	41.2%	27.9%	967	10,347	\$1,313.47	41.1%	28.1%
424	Merchant Wholesalers, Nondurable Goods	383	7,237	\$989.96	18.7%	23.4%	388	7,330	\$1,028.87	18.3%	23.7%
425	Electronic Markets and Agents and Brokers	3,508	8,566	\$1,822.60	20.1%	18.1%	3,472	8,246	\$1,956.38	20.7%	17.8%
44-45	<b>Retail Trade</b>	5,838	92,908	\$505.62	28.6%	26.1%	5,780	92,329	\$513.43	28.5%	26.7%
441	Motor Vehicle and Parts Dealers	757	10,873	\$825.28	30.9%	22.4%	746	10,896	\$843.01	31.1%	22.7%
442	Furniture and Home Furnishings Stores	306	2,298	\$589.58	30.4%	28.2%	293	2,300	\$586.23	32.2%	27.2%
443	Electronics and Appliance Stores	294	3,026	\$988.93	47.3%	26.9%	300	3,335	\$1,004.71	47.4%	28.5%
444	Building Material and Garden Supply Stores	521	8,872	\$614.77	24.0%	26.8%	526	9,119	\$616.81	23.4%	28.5%
445	Food and Beverage Stores	592	21,556	\$348.96	28.9%	26.9%	576	20,807	\$352.16	27.9%	28.7%
446	Health and Personal Care Stores	345	4,082	\$563.40	31.6%	24.5%	347	3,996	\$543.26	30.8%	25.1%
447	Gasoline Stations	616	4,676	\$367.14	20.0%	19.9%	597	4,622	\$367.89	19.8%	20.3%
448	Clothing and Clothing Accessories Stores	666	7,334	\$320.45	32.5%	30.7%	642	7,476	\$324.01	32.6%	30.6%
451	Sporting Goods, Hobby, Book, and Music Stores	456	4,505	\$343.61	33.2%	25.6%	453	4,434	\$361.21	32.7%	26.4%
452	General Merchandise Stores	225	15,431	\$394.25	24.9%	29.3%	229	15,145	\$399.20	25.0%	29.5%
453	Miscellaneous Store Retailers	722	4,999	\$399.38	29.3%	31.1%	724	5,142	\$395.83	32.1%	30.4%
454	Nonstore Retailers	338	5,257	\$891.21	24.9%	15.0%	345	5,059	\$907.93	23.0%	15.8%
48-49	<b>Transportation and Warehousing</b>	848	11,921	\$686.39	33.0%	32.7%	844	11,855	\$702.29	31.8%	33.0%
481	Air Transportation	47	609	\$949.16	67.2%	22.3%	42	491	\$1,046.41	65.6%	25.7%
484	Truck Transportation	384	2,833	\$807.04	27.9%	29.7%	376	2,833	\$824.94	28.1%	29.6%
485	Transit and Ground Passenger Transportation	130	3,050	\$401.85	27.3%	40.8%	140	3,079	\$404.15	24.1%	41.0%
486	Pipeline Transportation	n	n	n	0.0%	#VALUE!	n	n	n	#VALUE!	#VALUE!
487	Scenic and Sightseeing Transportation	23	279	\$470.48	#VALUE!	#VALUE!	25	283	\$483.82	#VALUE!	#VALUE!
488	Support Activities for Transportation	106	837	\$812.08	#VALUE!	#VALUE!	112	872	\$799.63	#VALUE!	#VALUE!
491	Postal Service	6	26	\$947.11	#VALUE!	0.0%	n	n	n	#VALUE!	#VALUE!
492	Couriers and Messengers	82	2,178	\$730.45	#VALUE!	20.9%	80	2,150	\$766.38	#VALUE!	21.6%
493	Warehousing and Storage	67	2,099	\$786.62	38.4%	42.2%	63	2,124	\$814.19	38.9%	40.9%

**TABLE C-2 Employment and Wages for State of NH**

2012 CEDS Update

NAICS Code Industry		State of NH - 2009					State of NH - 2010				
		Units	Average Annual Empl.	Average Weekly Wage	Hills Co share of employmt	Rock Co share of employmt	Units	Average Annual Empl.	Average Weekly Wage	Hills Co share of employmt	Rock Co share of employmt
<b>51</b>	<b>Information</b>	<b>715</b>	<b>12,440</b>	<b>\$1,341.50</b>	<b>46.2%</b>	<b>21.4%</b>	<b>697</b>	<b>11,475</b>	<b>\$1,499.95</b>	<b>45.1%</b>	<b>22.5%</b>
511	Publishing Industries (except Internet)	248	5,752	\$1,576.78	50.0%	18.0%	424	5,229	\$1,736.62	49.1%	20.0%
512	Motion Picture and Sound Recording	59	814	\$415.90	42.1%	18.4%	56	605	\$551.48	33.2%	19.3%
515	Broadcasting, except Internet	44	701	\$883.23	31.1%	9.8%	46	672	\$863.12	31.3%	7.7%
517	Telecommunications	182	3,921	\$1,340.28	51.5%	21.0%	166	3,732	\$1,375.15	50.6%	21.4%
518	Data Processing and Related Services	91	739	\$1,243.49	26.0%	59.0%	88	805	\$1,256.67	24.2%	61.2%
519	Other Information Services	92	513	\$948.95	19.5%	29.0%	100	432	\$1,158.68	27.1%	17.4%
<b>52</b>	<b>Finance and Insurance</b>	<b>1,998</b>	<b>26,990</b>	<b>\$1,429.60</b>	<b>36.2%</b>	<b>18.6%</b>	<b>1,942</b>	<b>26,249</b>	<b>\$1,500.96</b>	<b>35.4%</b>	<b>18.6%</b>
522	Credit Intermediation and Related Activities	750	8,387	\$1,021.53	27.0%	26.2%	700	8,193	\$1,060.63	26.3%	26.0%
523	Financial Investment and Related Activities	431	5,542	\$2,054.15	79.3%	10.3%	435	5,369	\$2,342.39	79.3%	10.0%
524	Insurance Carriers and Related Activities	789	12,881	\$1,425.33	23.2%	17.4%	776	12,522	\$1,435.28	22.0%	17.7%
525	Funds, Trusts, and Other Financial Vehicles	28	180	\$1,520.10	70.0%	3.9%	31	346	\$1,248.49	36.1%	2.0%
<b>53</b>	<b>Real Estate and Rental and Leasing</b>	<b>1,375</b>	<b>7,073</b>	<b>\$844.72</b>	<b>34.6%</b>	<b>24.7%</b>	<b>1,341</b>	<b>6,713</b>	<b>\$786.26</b>	<b>34.4%</b>	<b>25.3%</b>
531	Real Estate	1,052	4,772	\$885.19	36.7%	23.9%	1,041	4,632	\$764.05	37.1%	24.5%
532	Rental and Leasing Services	317	2,285	\$753.02	#VALUE!	26.5%	294	2,046	\$826.08	#VALUE!	27.5%
533	Lessors of Nonfinancial Intangible Assets	6	16	\$1,857.93	#VALUE!	0.0%	7	36	\$1,386.00	#VALUE!	0.0%
<b>54</b>	<b>Professional and Technical Services</b>	<b>5,101</b>	<b>29,156</b>	<b>\$1,397.34</b>	<b>40.9%</b>	<b>24.0%</b>	<b>5,153</b>	<b>28,849</b>	<b>\$1,431.55</b>	<b>39.6%</b>	<b>24.2%</b>
541	Professional and Technical Services	5,101	29,156	\$1,397.34	40.9%	24.0%	5,153	28,849	\$1,431.55	39.6%	24.2%
5411	Legal Services	773	4,303	\$1,325.06	41.0%	19.2%	767	4,233	\$1,363.98	40.8%	19.0%
5412	Accounting and Bookkeeping Services	573	4,390	\$1,305.15	52.2%	21.4%	568	4,151	\$1,229.83	47.5%	23.4%
5413	Architectural and Engineering Services	722	4,807	\$1,375.13	39.5%	26.0%	715	4,707	\$1,477.72	39.8%	25.0%
5414	Specialized Design Services	94	368	\$1,034.29	64.4%	13.3%	89	378	\$1,045.18	64.6%	13.0%
5415	Computer Systems Design and Related Services	1,339	6,653	\$1,738.28	47.8%	25.0%	1,382	6,650	\$1,773.08	44.9%	25.7%
5416	Management and Technical Consulting Services	886	3,084	\$1,597.60	29.3%	24.0%	913	3,111	\$1,661.35	30.5%	24.6%
5417	Scientific Research and Development Services	140	1,478	\$1,842.91	38.6%	17.8%	140	1,463	\$1,966.92	39.4%	14.9%
5418	Advertising and Related Services	227	1,338	\$745.46	32.3%	19.1%	225	1,359	\$742.20	31.6%	20.2%
5419	Other Professional and Technical Services	349	2,735	\$769.85	23.7%	36.3%	356	2,798	\$795.08	23.8%	36.1%
<b>55</b>	<b>Management of Companies and Enterprises</b>	<b>371</b>	<b>8,042</b>	<b>\$1,467.40</b>	<b>35.8%</b>	<b>25.4%</b>	<b>382</b>	<b>8,075</b>	<b>\$1,542.35</b>	<b>36.5%</b>	<b>25.2%</b>
551	Management of Companies and Enterprises	371	8,042	\$1,467.40	35.8%	25.4%	382	8,075	\$1,542.35	36.5%	25.2%
<b>56</b>	<b>Administrative and Waste Services</b>	<b>2,941</b>	<b>25,529</b>	<b>\$772.91</b>	<b>32.2%</b>	<b>29.0%</b>	<b>3,034</b>	<b>27,231</b>	<b>\$768.67</b>	<b>32.0%</b>	<b>29.9%</b>
561	Administrative and Support Services	2,775	23,925	\$760.20	33.7%	27.9%	2,964	25,667	\$751.92	33.3%	29.5%
5611	Office Administrative Services	484	2,968	\$1,683.73	20.9%	22.2%	528	3,017	\$1,606.38	18.5%	23.2%
5612	Facilities Support Services	5	15	\$1,521.96	0.0%	#VALUE!	6	33	\$831.68	#VALUE!	#VALUE!
5613	Employment Services	552	7,676	\$689.95	35.0%	31.0%	568	9,679	\$656.55	34.8%	33.6%
5614	Business Support Services	264	2,656	\$734.07	29.3%	36.2%	265	2,657	\$789.68	30.5%	37.4%
5615	Travel Arrangement and Reservation Services	127	607	\$911.92	33.6%	27.5%	125	606	\$974.81	33.2%	29.2%
5616	Investigation and Security Services	130	2,063	\$684.53	39.6%	33.9%	146	1,987	\$717.13	36.7%	36.3%
5617	Services to Buildings and Dwellings	1,144	7,134	\$491.77	38.6%	21.4%	1,155	6,885	\$504.59	38.9%	21.4%
5619	Other Support Services	71	806	\$554.84	23.9%	#VALUE!	71	802	\$601.29	#VALUE!	#VALUE!
562	Waste Management and Remediation Services	165	1,603	\$962.56	9.9%	44.8%	171	1,564	\$1,043.39	10.5%	36.6%
<b>61</b>	<b>Educational Services</b>	<b>640</b>	<b>17,382</b>	<b>\$887.97</b>	<b>23.9%</b>	<b>14.7%</b>	<b>652</b>	<b>17,149</b>	<b>\$905.08</b>	<b>24.4%</b>	<b>15.1%</b>
611	Educational Services	640	17,382	\$887.97	23.9%	14.7%	652	17,149	\$905.08	24.4%	15.1%
<b>62</b>	<b>Health Care and Social Assistance</b>	<b>3,507</b>	<b>83,009</b>	<b>\$885.38</b>	<b>31.5%</b>	<b>17.2%</b>	<b>3,565</b>	<b>83,592</b>	<b>\$901.00</b>	<b>31.4%</b>	<b>17.3%</b>
621	Ambulatory Health Care Services	2172	28,366	\$1,196.64	32.4%	20.3%	2205	28,733	\$1,225.20	32.2%	20.6%
622	Hospitals	40	27,640	\$952.41	29.9%	13.4%	36	27,537	\$968.55	30.3%	13.3%
623	Nursing and Residential Care Facilities	339	14,596	\$569.82	34.8%	15.7%	336	14,778	\$568.82	35.1%	15.8%
624	Social Assistance	956	12,406	\$395.61	28.9%	19.9%	989	12,543	\$401.43	27.8%	20.5%
<b>71</b>	<b>Arts, Entertainment, and Recreation</b>	<b>668</b>	<b>10,897</b>	<b>\$361.78</b>	<b>22.1%</b>	<b>26.1%</b>	<b>664</b>	<b>10,980</b>	<b>\$363.12</b>	<b>22.0%</b>	<b>26.7%</b>
711	Performing Arts and Spectator Sports	141	1,510	\$555.07	16.6%	32.9%	138	1,436	\$586.71	17.8%	28.2%
712	Museums, Historic Sites, Zoos, and Parks	57	540	\$372.32	24.3%	28.1%	59	561	\$378.20	23.4%	27.5%
713	Gambling, Recreation, Amusement Industries	470	8,847	\$328.15	22.9%	24.8%	468	8,983	\$326.44	22.6%	26.5%
<b>72</b>	<b>Accommodation and Food Services</b>	<b>3,194</b>	<b>50,965</b>	<b>\$323.74</b>	<b>27.1%</b>	<b>23.6%</b>	<b>3,221</b>	<b>51,363</b>	<b>\$327.88</b>	<b>27.0%</b>	<b>24.1%</b>
721	Accommodation	511	8,590	\$393.99	15.7%	16.9%	505	8,730	\$396.40	15.0%	17.9%
722	Food Services and Drinking Places	2,683	42,374	\$309.50	29.4%	25.0%	2,716	42,633	\$313.85	29.4%	25.4%
<b>81</b>	<b>Other Services Except Public Admin</b>	<b>3,465</b>	<b>19,347</b>	<b>\$592.18</b>	<b>33.0%</b>	<b>19.7%</b>	<b>3,455</b>	<b>19,365</b>	<b>\$597.38</b>	<b>32.8%</b>	<b>20.0%</b>
811	Repair and Maintenance	1,263	6,183	\$849.92	31.6%	23.9%	1,254	6,225	\$859.88	30.6%	24.2%
812	Personal and Laundry Services	942	6,329	\$424.99	36.1%	24.4%	933	6,324	\$434.46	35.5%	25.1%
813	Membership Associations and Organizations	712	5,995	\$533.77	32.8%	10.6%	719	5,921	\$518.56	33.6%	10.5%
814	Private Households	548	841	\$449.04	22.7%	18.2%	549	895	\$444.22	22.3%	16.6%
<b>99</b>	<b>Unclassified Establishments</b>	<b>32</b>	<b>41</b>	<b>\$1,124.66</b>	<b>#VALUE!</b>	<b>#VALUE!</b>	<b>79</b>	<b>114</b>	<b>\$1,120.13</b>	<b>13.2%</b>	<b>17.5%</b>
999	Unclassified Establishments	32	41	\$1,124.66	#VALUE!	#VALUE!	79	114	\$1,120.13	13.2%	17.5%
<b>Total Government</b>		<b>1,989</b>	<b>87,257</b>	<b>\$844.32</b>	<b>25.2%</b>	<b>17.1%</b>	<b>1,983</b>	<b>87,154</b>	<b>\$847.05</b>	<b>25.0%</b>	<b>17.0%</b>
	Federal Government	388	7,761	\$1,303.89	50.6%	16.3%	385	8,005	\$1,289.16	49.0%	16.5%
	State Government	816	21,035	\$917.82	9.5%	6.2%	807	20,683	\$911.11	9.5%	6.2%
	Local Government	784	58,461	\$756.87	27.5%	21.1%	790	58,466	\$763.86	27.2%	20.9%

Table C-3: Employers, Employment & Wages by Town

2012 CEDS Update

Town/Area	2009			2010			Jobs Per Capita in 2009	Jobs Per Capita in 2010	# Change: 2009-2010			% CHANGE: 2009-2010		
	Estab-lishments	Avg. Anni. Employ-ment	Average Weekly Wage	Estab-lishments	Avg. Anni. Employ-ment	Average Weekly Wage			Estab-lishments	Avg. Anni. Employ-ment	Average Weekly Wage	Estab-lishments	Avg. Anni. Employ-ment	Average Weekly Wage
East Kingston	36	188	\$604	36	190	\$661	0.08	0.08	0	2	\$57	0.0%	1.1%	9.4%
Exeter	572	9,465	\$888	567	9,660	\$906	0.64	0.67	-5	195	\$18	-0.9%	2.1%	2.0%
Greenland	170	1,937	\$872	162	2,049	\$868	0.56	0.58	-8	112	-\$4	-4.7%	5.8%	-0.5%
Hampton	533	5,487	\$860	524	5,418	\$885	0.36	0.36	-9	-69	\$25	-1.7%	-1.3%	2.9%
Hampton Falls	76	416	\$667	76	413	\$670	0.20	0.18	0	-3	\$3	0.0%	-0.7%	0.4%
Kensington	49	297	\$786	48	278	\$825	0.14	0.13	-1	-19	\$39	-2.0%	-6.4%	5.0%
New Castle	28	325	\$572	n	n	n	0.32	n	#VALUE!	#VALUE!	#VALUE!	n	n	n
Newfields	56	581	\$726	56	657	\$709	0.35	0.39	0	76	-\$17	0.0%	13.1%	-2.3%
Newington	206	5,012	\$701	197	4,507	\$671	6.34	5.99	-9	-505	-\$30	-4.4%	-10.1%	-4.3%
Newmarket	148	1,269	\$756	140	1,237	\$734	0.14	0.14	-8	-32	-\$22	-5.4%	-2.5%	-2.9%
North Hampton	261	2,283	\$724	266	2,353	\$749	0.51	0.55	5	70	\$25	1.9%	3.1%	3.5%
Portsmouth	1,733	27,128	\$1,012	1,743	27,842	\$1,039	1.31	1.31	10	714	\$27	0.6%	2.6%	2.7%
Rye	173	1,221	\$623	n	n	n	0.24	n	#VALUE!	#VALUE!	#VALUE!	n	n	n
Seabrook	310	6,157	\$914	310	5,951	\$877	0.74	0.68	0	-206	-\$37	0.0%	-3.3%	-4.0%
South Hampton	35	138	\$766	34	131	\$776	0.15	0.16	-1	-7	\$10	-2.9%	-5.1%	1.3%
Stratham	261	3,811	\$1,011	261	3,747	\$1,050	0.52	0.52	0	-64	\$39	0.0%	-1.7%	3.9%
<b>CEDS Eastern Towns</b>	<b>4,647</b>	<b>65,715</b>	<b>\$780</b>	<b>4,420</b>	<b>64,433</b>	<b>\$816</b>	<b>0.66</b>	<b>0.65</b>	<b>-227</b>	<b>-1,282</b>	<b>\$36</b>	<b>-4.9%</b>	<b>-2.0%</b>	<b>4.6%</b>
Atkinson	120	922	\$848	117	949	\$863	0.14	0.14	-3	27	\$15	-2.5%	2.9%	1.8%
Auburn	141	1,689	\$724	134	1,588	\$727	0.33	0.32	-7	-101	\$3	-5.0%	-6.0%	0.4%
Brentwood	136	1,795	\$866	140	1,799	\$861	0.42	0.40	4	4	-\$5	2.9%	0.2%	-0.6%
Candia	105	756	\$756	97	717	\$741	0.18	0.18	-8	-39	-\$15	-7.6%	-5.2%	-2.0%
Chester	86	489	\$660	84	525	\$629	0.11	0.11	-2	36	-\$31	-2.3%	7.4%	-4.7%
Danville	45	158	\$559	40	160	\$579	0.04	0.04	-5	2	\$20	-11.1%	1.3%	3.6%
Deerfield	64	465	\$608	67	346	\$597	0.11	0.08	3	-119	-\$11	4.7%	-25.6%	-1.8%
Epping	153	2,122	\$627	158	2,349	\$605	0.34	0.37	5	227	-\$22	3.3%	10.7%	-3.5%
Fremont	60	667	\$548	63	704	\$550	0.16	0.16	3	37	\$2	5.0%	5.5%	0.4%
Hampstead	257	2,254	\$672	261	2,238	\$705	0.26	0.26	4	-16	\$33	1.6%	-0.7%	4.9%
Kingston	158	1,443	\$606	158	1,441	\$641	0.23	0.24	0	-2	\$35	0.0%	-0.1%	5.8%
Newton	55	442	\$769	53	463	\$772	0.10	0.10	-2	21	\$3	-3.6%	4.8%	0.4%
Northwood	97	972	\$601	96	1,015	\$628	0.24	0.24	-1	43	\$27	-1.0%	4.4%	4.5%
Nottingham	50	281	\$719	49	270	\$783	0.06	0.06	-1	-11	\$64	-2.0%	-3.9%	8.9%
Plaisow	353	4,586	\$627	349	4,608	\$631	0.60	0.61	-4	22	\$4	-1.1%	0.5%	0.6%
Raymond	175	2,792	\$725	174	2,689	\$769	0.25	0.27	-1	-103	\$44	-0.6%	-3.7%	6.1%
Sandown	58	265	\$576	53	257	\$592	0.04	0.04	-5	-8	\$16	-8.6%	-3.0%	2.8%
<b>CEDS Central Towns</b>	<b>2,113</b>	<b>22,098</b>	<b>\$676</b>	<b>2,093</b>	<b>22,118</b>	<b>\$687</b>	<b>0.23</b>	<b>0.23</b>	<b>-20</b>	<b>20</b>	<b>\$11</b>	<b>-0.9%</b>	<b>0.1%</b>	<b>1.6%</b>
Derry	647	7,750	\$768	627	7,546	\$765	0.23	0.23	-20	-204	-\$3	-3.1%	-2.6%	-0.4%
Hudson	618	10,446	\$962	614	10,274	\$988	0.42	0.42	-4	-172	\$26	-0.6%	-1.6%	2.7%
Litchfield	85	821	\$760	86	826	\$818	0.10	0.10	1	5	\$58	1.2%	0.6%	7.6%
Londonderry	796	13,240	\$884	804	13,306	\$979	0.54	0.55	8	66	\$95	1.0%	0.5%	10.7%
Merrimack	667	15,530	\$1,359	660	14,687	\$1,422	0.59	0.58	-7	-843	\$63	-1.0%	-5.4%	4.6%
Nashua	2,655	48,444	\$990	2,651	48,137	\$1,008	0.55	0.56	-4	-307	\$18	-0.2%	-0.6%	1.8%
Pelham	258	2,082	\$753	261	2,183	\$782	0.17	0.17	3	101	\$29	1.2%	4.9%	3.9%
Salem	1,254	19,474	\$770	1,244	19,740	\$789	0.66	0.69	-10	266	\$19	-0.8%	1.6%	2.5%
Windham	380	3,099	\$812	368	3,175	\$849	0.24	0.23	-12	76	\$37	-3.2%	2.5%	4.6%
<b>CEDS Western Towns</b>	<b>7,360</b>	<b>120,886</b>	<b>\$895</b>	<b>7,315</b>	<b>119,874</b>	<b>\$933</b>	<b>0.46</b>	<b>0.47</b>	<b>-45</b>	<b>-1,012</b>	<b>\$38</b>	<b>-0.6%</b>	<b>-0.8%</b>	<b>4.2%</b>
<b>REDC CEDS region</b>	<b>14,120</b>	<b>208,699</b>	<b>\$763</b>	<b>13,828</b>	<b>206,425</b>	<b>\$787</b>	<b>0.46</b>	<b>0.46</b>	<b>-292</b>	<b>-2,274</b>	<b>\$25</b>	<b>-2.1%</b>	<b>-1.1%</b>	<b>3.2%</b>
<b>Hillsborough County</b>	<b>11,121</b>	<b>187,240</b>	<b>\$960</b>	<b>11,063</b>	<b>184,628</b>	<b>\$981</b>	<b>0.46</b>	<b>0.46</b>	<b>-58</b>	<b>-2,612</b>	<b>\$21.00</b>	<b>-0.5%</b>	<b>-1.4%</b>	<b>2.2%</b>
<b>Rockingham County</b>	<b>9,831</b>	<b>131,375</b>	<b>\$839</b>	<b>9,754</b>	<b>131,892</b>	<b>\$862</b>	<b>0.44</b>	<b>0.45</b>	<b>-77</b>	<b>517</b>	<b>\$23.00</b>	<b>-0.8%</b>	<b>0.4%</b>	<b>2.7%</b>
<b>New Hampshire</b>	<b>43,971</b>	<b>604,915</b>	<b>\$864</b>	<b>43,778</b>	<b>600,540</b>	<b>\$884</b>	<b>0.46</b>	<b>0.46</b>	<b>-193</b>	<b>-4,375</b>	<b>\$20.00</b>	<b>-0.4%</b>	<b>-0.7%</b>	<b>2.3%</b>

Source: NH Dept. of Employment Security, Labor Market Information Bureau

TABLE C-4 Current and Historic Unemployment Data

2012 CEDS Update

Town/Area	Unemployment Rate								change from 2000 to 2011	change from 2010 to 2011
	Annual 2000*	Annual 2005*	Annual 2006*	Annual 2007*	Annual 2008*	Annual 2009*	Annual 2010*	Annual 2011*		
East Kingston	2.2%	4.0%	3.9%	4.0%	4.3%	6.0%	5.2%	4.8%	2.6%	-0.4%
Exeter	2.4%	3.8%	3.5%	3.5%	4.1%	6.3%	6.1%	5.7%	3.3%	-0.4%
Greenland	2.2%	3.1%	2.8%	3.0%	3.2%	5.0%	5.1%	5.0%	2.8%	-0.1%
Hampton	3.0%	4.2%	3.8%	3.6%	4.2%	6.3%	6.0%	5.3%	2.3%	-0.7%
Hampton Falls	2.5%	3.7%	4.2%	3.5%	4.2%	5.8%	5.1%	5.2%	2.7%	0.1%
Kensington	2.9%	4.0%	4.0%	3.7%	4.6%	6.4%	5.8%	5.3%	2.4%	-0.5%
New Castle	2.9%	3.1%	2.9%	3.2%	2.9%	4.2%	4.2%	3.4%	0.5%	-0.8%
Newfields	2.0%	2.5%	3.0%	2.7%	3.3%	5.8%	6.0%	5.0%	3.0%	-1.0%
Newington	2.1%	2.6%	2.6%	2.5%	2.7%	4.8%	5.4%	3.4%	1.3%	-2.0%
Newmarket	2.3%	3.1%	2.9%	2.8%	3.2%	5.1%	5.2%	4.5%	2.2%	-0.7%
North Hampton	2.4%	3.3%	3.2%	2.7%	3.0%	4.7%	4.9%	4.2%	1.8%	-0.7%
Portsmouth	2.6%	3.2%	2.9%	2.9%	3.4%	5.2%	4.8%	4.3%	1.7%	-0.5%
Rye	3.1%	3.5%	3.3%	3.1%	3.6%	5.4%	5.2%	4.9%	1.8%	-0.3%
Seabrook	4.5%	6.2%	6.2%	5.6%	6.8%	9.3%	8.0%	7.3%	2.8%	-0.7%
South Hampton	2.3%	4.4%	3.5%	3.9%	4.2%	7.7%	4.9%	4.4%	2.1%	-0.5%
Stratham	2.7%	3.1%	3.2%	3.2%	3.3%	5.0%	4.5%	4.6%	1.9%	0.1%
<b>CEDS Eastern Towns</b>	<b>2.6%</b>	<b>3.6%</b>	<b>3.5%</b>	<b>3.4%</b>	<b>3.8%</b>	<b>5.8%</b>	<b>5.4%</b>	<b>4.8%</b>	<b>2.2%</b>	<b>-0.6%</b>
Atkinson	2.7%	3.6%	3.5%	3.6%	5.2%	7.3%	6.6%	6.2%	3.5%	-0.4%
Auburn	2.3%	3.3%	3.1%	2.8%	3.1%	5.4%	5.0%	4.6%	2.3%	-0.4%
Brentwood	2.4%	4.4%	4.5%	4.4%	4.5%	6.8%	6.6%	6.1%	3.7%	-0.5%
Candia	2.3%	3.0%	3.2%	3.1%	3.1%	4.9%	5.3%	4.3%	2.0%	-1.0%
Chester	2.5%	3.6%	3.3%	3.4%	3.3%	5.3%	5.7%	5.2%	2.7%	-0.5%
Danville	2.8%	4.9%	4.4%	4.7%	5.4%	8.1%	7.5%	7.2%	4.4%	-0.3%
Deerfield	2.4%	3.7%	3.3%	3.9%	3.5%	6.0%	5.9%	4.5%	2.1%	-1.4%
Epping	2.6%	3.7%	3.8%	3.9%	4.7%	7.4%	7.2%	6.2%	3.6%	-1.0%
Fremont	2.6%	4.3%	3.9%	4.0%	4.5%	7.0%	7.0%	5.8%	3.2%	-1.2%
Hampstead	3.0%	4.5%	4.4%	4.1%	5.0%	7.4%	7.0%	6.1%	3.1%	-0.9%
Kingston	3.4%	5.1%	4.4%	4.8%	5.4%	7.6%	7.5%	7.0%	3.6%	-0.5%
Newton	3.4%	5.0%	4.5%	4.1%	5.4%	7.5%	7.0%	6.8%	3.4%	-0.2%
Northwood	2.6%	3.3%	3.5%	3.6%	4.0%	6.8%	6.1%	6.0%	3.4%	-0.1%
Nottingham	2.6%	3.6%	3.2%	3.0%	3.4%	5.6%	5.0%	4.3%	1.7%	-0.7%
Plaistow	3.7%	5.2%	4.9%	5.2%	5.8%	8.0%	7.4%	6.4%	2.7%	-1.0%
Raymond	3.1%	4.3%	4.0%	4.1%	4.6%	7.5%	7.0%	5.9%	2.8%	-1.1%
Sandown	2.6%	4.5%	4.2%	4.0%	5.5%	7.8%	7.2%	6.8%	4.2%	-0.4%
<b>CEDS Central Towns</b>	<b>2.8%</b>	<b>4.2%</b>	<b>3.9%</b>	<b>3.9%</b>	<b>4.5%</b>	<b>6.8%</b>	<b>6.5%</b>	<b>5.8%</b>	<b>3.1%</b>	<b>-0.7%</b>
Derry	3.1%	4.7%	4.2%	4.0%	4.5%	6.9%	7.0%	6.1%	3.0%	-0.9%
Hudson	2.8%	4.2%	3.8%	3.8%	4.2%	6.7%	6.6%	5.8%	3.0%	-0.8%
Litchfield	2.6%	3.3%	3.2%	3.2%	3.6%	5.7%	6.1%	5.4%	2.8%	-0.7%
Londonderry	2.6%	3.7%	3.5%	3.5%	3.8%	5.9%	5.9%	5.2%	2.6%	-0.7%
Merrimack	2.4%	3.1%	3.0%	3.0%	3.3%	5.8%	5.7%	4.9%	2.5%	-0.8%
Nashua	2.8%	4.1%	4.0%	3.7%	4.1%	6.9%	6.7%	6.0%	3.2%	-0.7%
Pelham	3.7%	5.3%	4.9%	5.0%	5.2%	8.2%	7.8%	7.1%	3.4%	-0.7%
Salem	4.1%	5.6%	4.9%	5.0%	5.4%	8.0%	8.2%	7.3%	3.2%	-0.9%
Windham	3.6%	4.0%	3.9%	3.7%	3.6%	6.1%	5.5%	5.1%	1.5%	-0.4%
<b>CEDS Western Towns</b>	<b>3.1%</b>	<b>4.2%</b>	<b>3.9%</b>	<b>3.9%</b>	<b>4.2%</b>	<b>6.7%</b>	<b>6.6%</b>	<b>5.9%</b>	<b>2.8%</b>	<b>-0.7%</b>
<b>REDC CEDS region</b>	<b>2.8%</b>	<b>3.9%</b>	<b>3.7%</b>	<b>3.7%</b>	<b>4.2%</b>	<b>6.4%</b>	<b>6.1%</b>	<b>5.5%</b>	<b>2.7%</b>	<b>-0.6%</b>
<b>Hillsborough County</b>	<b>2.6%</b>	<b>3.7%</b>	<b>3.7%</b>	<b>3.6%</b>	<b>3.9%</b>	<b>5.6%</b>	<b>6.3%</b>	<b>5.5%</b>	<b>2.9%</b>	<b>-0.8%</b>
<b>Rockingham County</b>	<b>3.0%</b>	<b>4.2%</b>	<b>3.9%</b>	<b>3.9%</b>	<b>4.3%</b>	<b>6.6%</b>	<b>6.3%</b>	<b>5.7%</b>	<b>2.7%</b>	<b>-0.6%</b>
<b>New Hampshire</b>	<b>2.7%</b>	<b>3.6%</b>	<b>3.5%</b>	<b>3.5%</b>	<b>3.9%</b>	<b>6.2%</b>	<b>6.1%</b>	<b>5.4%</b>	<b>2.7%</b>	<b>-0.7%</b>

\* Unemployment rates shown are not seasonally adjusted

Source: NH Dept. Employ. Security - Economic &amp; Labor Market Information Bureau: Local Area Unemployment Statistics (LAUS)

<http://nnetwork.nhes.state.nh.us/nnetwork>

Table C-5: Employment and Weekly Wages

2012 CEDS Update

Town/Area	Private Employers 2009			# of Employees, 2009				Private Employers 2010			# of Employees, 2010				Ave. Weekly Wage TOTAL Private + Gov't	
	Goods Prod.#	Service Prov.	2008 Total	Goods Prod.#	Service Prov.*	Gov't.	Total Prvt + Gov	Goods Prod.#	Service Prov.	2008 Total	Goods Prod.#	Service Prov.*	Gov't.	Total Prvt + Gov	2009	2010
	East Kingston	11	22	33	30	79	79	188	10	23	104	26	78	86	190	\$604
Exeter	59	499	558	1,189	7,369	907	9,465	57	494	8,617	1,211	7,405	1,043	9,660	\$888	\$906
Greenland	40	125	165	421	1,385	131	1,937	n	n	1,928	n	n	121	2,049	\$872	\$868
Hampton	56	459	516	722	3,677	1,089	533	53	453	4,320	707	3,613	1,098	5,416	\$860	\$885
Hampton Falls	12	62	73	64	255	97	416	11	62	313	77	236	100	413	\$667	\$670
Kensington	10	37	47	33	194	71	297	9	37	211	24	187	67	278	\$786	\$825
New Castle	0	25	25	0	278	47	325	n	n	n	n	n	48	n	\$572	n
Newfields	n	n	50	n	n	79	581	11	39	583	273	310	74	657	\$726	\$709
Newington	15	189	204	1,243	3,692	78	5,012	15	180	4,432	1,067	3,365	75	4,507	\$701	\$671
Newmarket	28	114	142	250	674	345	1,269	25	110	891	239	653	345	1,237	\$756	\$734
North Hampton	39	215	254	192	1,995	96	2,283	38	221	2,262	176	2,086	91	2,353	\$724	\$749
Portsmouth	128	1,554	1,682	2,531	22,677	1,920	27,128	125	1,566	25,876	2,289	23,587	1,966	27,842	\$1,012	\$1,039
Rye	24	139	163	44	925	252	1,221	n	n	n	n	n	237	n	\$622	n
Seabrook	55	246	301	1,169	4,446	542	6,157	56	246	5,407	995	4,412	545	5,951	\$914	\$877
South Hampton	n	n	33	n	n	37	138	8	24	94	28	66	37	131	\$765	\$776
Stratham	26	228	254	557	2,728	526	3,811	25	230	3,372	556	2,816	375	3,747	\$1,011	\$1,050
<b>CEDS Eastern Towns</b>	<b>503</b>	<b>3,914</b>	<b>4,500</b>	<b>8,445</b>	<b>50,374</b>	<b>6,296</b>	<b>60,761</b>	<b>443</b>	<b>3,685</b>	<b>58,410</b>	<b>7,668</b>	<b>48,814</b>	<b>6,308</b>	<b>64,431</b>	<b>\$780</b>	<b>\$816</b>
Atkinson	30	87	118	221	636	66	922	29	86	884	242	642	65	949	\$848	\$863
Auburn	48	89	137	529	999	161	1,527	46	85	1,431	514	917	158	1,588	\$727	\$727
Brentwood	35	86	121	294	674	828	1,795	36	89	965	291	674	835	1,799	\$867	\$861
Candia	30	71	101	294	356	107	756	26	67	604	251	353	113	717	\$756	\$741
Chester	25	59	83	84	206	199	489	24	58	327	78	250	198	525	\$660	\$629
Danville	18	25	43	46	56	55	158	13	25	102	43	59	59	160	\$559	\$579
Deerfield	18	43	61	86	220	159	465	15	50	295	88	207	51	346	\$608	\$597
Epping	24	120	144	102	1,664	356	2,122	24	125	1,977	98	1,879	372	2,349	\$627	\$605
Fremont	20	37	57	89	457	121	667	20	40	572	93	479	132	704	\$545	\$550
Hampstead	55	197	252	482	1,677	95	2,254	53	203	2,136	468	1,669	101	2,238	\$672	\$705
Kingston	34	113	148	94	1,035	313	1,443	32	116	1,119	92	1,026	322	1,441	\$606	\$641
Newton	10	41	51	96	174	172	442	12	37	283	115	168	180	463	\$767	\$772
Northwood	29	63	92	148	625	198	972	31	61	803	160	643	212	1,015	\$601	\$628
Nottingham	18	27	45	71	60	151	281	17	27	115	56	58	155	270	\$719	\$783
Plaistow	53	292	345	406	3,100	1,080	4,586	54	287	3,532	444	3,087	1,076	4,608	\$627	\$631
Raymond	32	138	170	324	2,034	434	2,792	30	139	2,265	264	2,002	423	2,689	\$725	\$769
Sandown	18	38	56	48	155	62	365	18	33	189	48	141	68	257	\$576	\$592
<b>CEDS Central Towns</b>	<b>497</b>	<b>1,526</b>	<b>2,024</b>	<b>3,414</b>	<b>14,128</b>	<b>4,557</b>	<b>22,036</b>	<b>480</b>	<b>1,528</b>	<b>17,599</b>	<b>3,345</b>	<b>14,254</b>	<b>4,520</b>	<b>22,118</b>	<b>\$676</b>	<b>\$687</b>
Derry	97	541	638	842	5,846	1,062	7,750	90	527	6,476	730	5,746	1,070	7,546	\$768	\$765
Hudson	161	445	606	4,628	4,901	918	10,446	157	445	602	4,403	4,945	926	10,274	\$962	\$988
Litchfield	25	54	79	188	287	347	821	24	56	80	189	297	340	826	\$760	\$818
Londonderry	139	643	782	4,139	7,850	1,251	13,240	136	654	12,136	4,061	8,075	1,170	13,306	\$884	\$979
Merrimack	97	555	652	3,253	11,117	1,160	15,530	94	550	13,515	3,158	10,358	1,171	14,687	\$1,359	\$1,422
Nashua	283	2,332	2,615	8,087	35,595	4,762	48,444	277	2,336	46,484	7,835	35,649	4,654	48,137	\$990	\$1,008
Pelham	69	181	250	499	1,117	466	2,082	68	186	1,697	561	1,136	486	2,183	\$753	\$782
Salem	157	1,068	1,225	2,180	16,045	1,249	19,474	150	1,066	18,504	2,116	16,388	1,236	19,740	\$770	\$789
Windham	56	312	368	332	2,302	465	3,099	55	303	2,666	348	2,318	509	3,175	\$812	\$849
<b>CEDS Western Towns</b>	<b>1,084</b>	<b>6,131</b>	<b>7,215</b>	<b>24,148</b>	<b>85,060</b>	<b>11,680</b>	<b>120,886</b>	<b>1,051</b>	<b>6,123</b>	<b>102,160</b>	<b>23,401</b>	<b>84,912</b>	<b>11,562</b>	<b>119,874</b>	<b>\$895</b>	<b>\$933</b>
<b>REDC Region</b>	<b>2,084</b>	<b>11,571</b>	<b>13,739</b>	<b>36,007</b>	<b>149,562</b>	<b>22,533</b>	<b>203,683</b>	<b>1,974</b>	<b>11,336</b>	<b>178,169</b>	<b>34,414</b>	<b>147,980</b>	<b>22,390</b>	<b>206,423</b>	<b>2,351</b>	<b>2,436</b>
<b>Hillsborough County</b>	<b>1,639</b>	<b>9,203</b>	<b>10,842</b>	<b>33,003</b>	<b>132,257</b>	<b>21,980</b>	<b>187,240</b>	<b>1,586</b>	<b>9,194</b>	<b>10,780</b>	<b>32,117</b>	<b>130,712</b>	<b>21,799</b>	<b>184,628</b>	<b>\$959</b>	<b>\$981</b>
<b>Rockingham County</b>	<b>1,466</b>	<b>8,065</b>	<b>9,531</b>	<b>19,644</b>	<b>96,848</b>	<b>14,883</b>	<b>131,375</b>	<b>1,411</b>	<b>8,044</b>	<b>9,455</b>	<b>18,689</b>	<b>98,391</b>	<b>14,813</b>	<b>131,892</b>	<b>\$839</b>	<b>\$862</b>
<b>New Hampshire</b>	<b>6,311</b>	<b>35,671</b>	<b>41,983</b>	<b>92,952</b>	<b>424,706</b>	<b>87,257</b>	<b>604,915</b>	<b>6,055</b>	<b>35,740</b>	<b>513,386</b>	<b>89,428</b>	<b>423,597</b>	<b>87,154</b>	<b>600,540</b>	<b>\$864</b>	<b>\$884</b>

REGION/STATE (in thousands)	2004				2005				2006				2007			
	Civilian Labor Force	Employed	Un-employed	Unempl. Rate (%)	Civilian Labor Force	Employed	Un-employed	Unempl. Rate (%)	Civilian Labor Force	Employed	Un-employed	Unempl. Rate (%)	Civilian Labor Force	Employed	Un-employed	Unempl. Rate (%)
Hillsborough County	223.0	214.1	8.9	4.0	225.3	217.0	8.4	3.7	226.9	218.6	8.3	3.7	228.7	220.5	8.1	3.6
Rockingham County	167.2	157.4	7.8	4.7	171.6	164.4	7.2	4.2	173.0	166.4	6.5	3.8	173.9	167.2	6.7	3.9
New Hampshire	721.6	693.6	27.9	3.9	729.6	703.2	26.4	3.6	732.0	706.0	26.0	3.5	738.0	712.0	26.0	3.5
Connecticut	1,803.6	1,714.0	89.1	4.9	1,822.9	1,734.3	89.1	4.9	1,836.0	1,756.0	80.0	4.4	1,865.0	1,780.0	85.0	4.6
Maine	693.2	661.1	32.3	4.6	703.1	669.2	33.9	4.8	703.0	671.0	32.0	4.6	705.0	671.0	33.0	4.7
Massachusetts	3,381.2	3,204.7	176.5	5.2	3,374.2	3,211.0	163.2	4.8	3,405.0	3,241.0	164.0	4.8	3,408.0	3,256.0	153.0	4.5
Rhode Island	560.5	531.1	29.4	5.2	568.6	539.7	28.9	5.1	575.0	546.0	29.0	5.1	577.0	548.0	29.0	5.0
Vermont	350.7	337.7	13.0	3.7	353.7	341.4	12.2	3.4	356.0	343.0	13.0	3.7	354.0	340.0	14.0	3.7
New England	7,516.5	7,148.8	367.8	4.9	7,552.0	7,199.0	353.0	4.7	7,607.0	7,262.0	345.0	4.5	7,648.0	7,307.0	340.0	4.4
United States	147,401	139,251	8,149	5.5	149,320	141,730	7,591	5.1	151,428	144,427	7,001	4.6	153,124	146,047	7,078	4.6

REGION/STATE (in thousands)	2008				2009				2010				2011			
	Civilian Labor Force	Employed	Un-employed	Unempl. Rate (%)	Civilian Labor Force	Employed	Un-employed	Unempl. Rate (%)	Civilian Labor Force	Employed	Un-employed	Unempl. Rate (%)	Civilian Labor Force	Employed	Un-employed	Unempl. Rate (%)
Hillsborough County	229.0	220.1	8.9	3.9	229.9	215.0	14.9	6.5	229.2	214.7	14.4	6.3	228.4	215.7	12.7	5.5
Rockingham County	173.8	166.4	792.0	4.2	174.8	163.2	11.6	6.6	176.0	165.0	11.0	6.3	174.9	165.0	9.9	5.7
New Hampshire	743.0	715.0	28.0	3.8	745.0	698.0	47.0	6.3	744.0	699.0	45.0	6.1	738.0	698.0	40.0	5.4
Connecticut	1,891.0	1,782.0	109.0	5.7	1,887.0	1,730.0	157.0	8.3	1,897.0	1,724.0	173.0	9.1	1,918.0	1,749.0	169.0	8.8
Maine	707.0	669.0	38.0	5.4	698.0	641.0	57.0	8.2	697.0	642.0	55.0	7.9	704.0	651.0	53.0	7.5
Massachusetts	3,421.0	3,238.0	183.0	5.3	3,477.0	3,190.0	286.0	8.2	3,494.0	3,197.0	297.0	8.5	3,456.0	3,202.0	254.0	7.4
Rhode Island	567.0	522.0	45.0	7.9	566.0	505.0	61.0	10.8	576.0	509.0	67.0	11.6	563.0	500.0	63.0	11.3
Vermont	354.0	336.0	17.0	4.9	360.0	335.0	25.0	6.9	361.0	338.0	22.0	6.2	359.0	339.0	20.0	5.6
New England	7,633.0	7,254.0	415.0	5.4	7,733.0	7,100.0	633.0	8.2	7,770.0	7,109.0	660.0	8.5	7,740.0	7,140.0	599.0	7.7
United States	154,287	145,362	8,924	5.8	154,142	139,877	14,265	9.3	153,889	139,064	14,825	9.6	153,617	139,869	13,747	8.9

Source: NH Employment Security

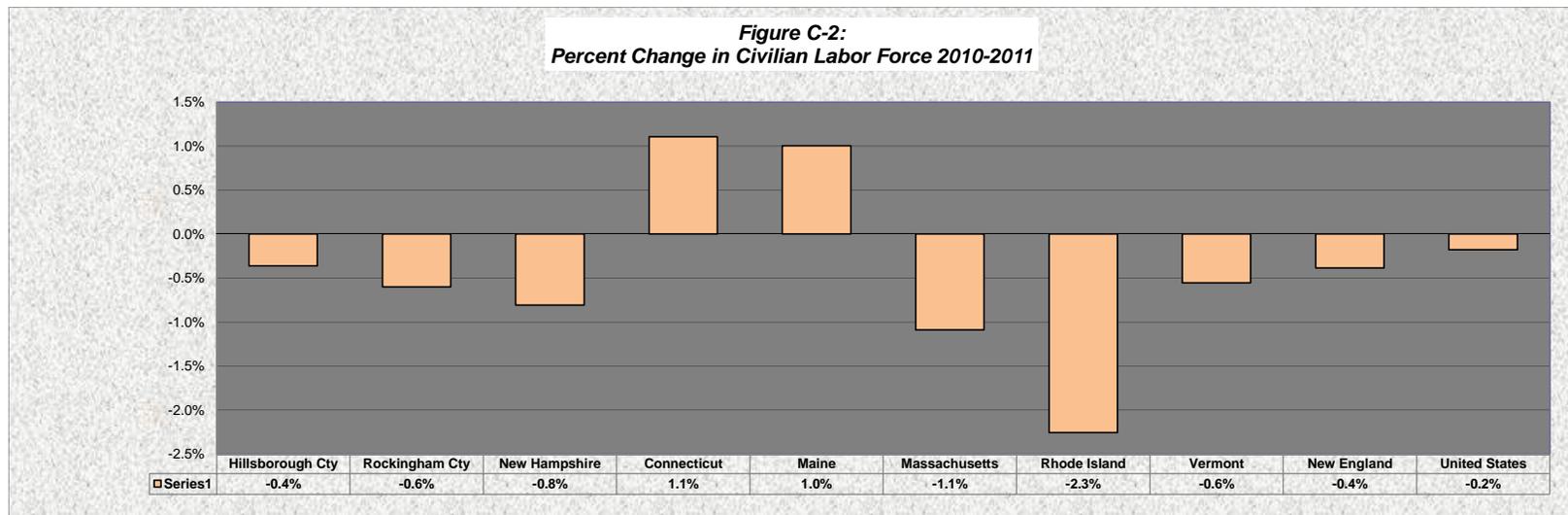


Table E-1 Property Valuation and Taxes

2012 CEDS Update

Town/Area	Total Population 2010	Property Valuation and Taxes (excluding State School Tax portion)				State Rank (1=lowest)
		2010 Total Equalized Valuation	2010 Valuation per Capita	Full Value Tax Rate		
East Kingston	2,357	\$ 289,170,347	\$ 122,686	\$ 23.70	180	
Exeter	14,306	\$ 1,621,490,834	\$ 113,343	\$ 23.48	174	
Greenland	3,549	\$ 661,543,605	\$ 186,403	\$ 13.99	38	
Hampton	14,976	\$ 2,848,886,991	\$ 190,230	\$ 17.20	68	
Hampton Falls	2,236	\$ 430,759,104	\$ 192,647	\$ 19.15	93	
Kensington	2,124	\$ 320,650,021	\$ 150,965	\$ 20.12	106	
New Castle	968	\$ 600,907,304	\$ 620,772	\$ 6.82	6	
Newfields	1,680	\$ 238,242,064	\$ 141,811	\$ 23.79	182	
Newington	753	\$ 975,640,252	\$ 1,295,671	\$ 7.57	8	
Newmarket	8,936	\$ 759,298,157	\$ 84,971	\$ 21.52	139	
North Hampton	4,301	\$ 1,018,252,684	\$ 236,748	\$ 14.77	44	
Portsmouth	21,233	\$ 4,088,268,814	\$ 192,543	\$ 16.51	62	
Rye	5,298	\$ 1,787,153,031	\$ 337,326	\$ 9.95	18	
Seabrook	8,693	\$ 2,416,157,324	\$ 277,943	\$ 14.16	40	
South Hampton	814	\$ 144,846,432	\$ 177,944	\$ 16.86	65	
Stratham	7,255	\$ 1,171,990,634	\$ 161,542	\$ 19.15	93	
<b>CEDS Eastern Towns</b>	<b>99,479</b>	<b>\$ 19,373,257,598</b>	<b>\$ 194,747</b>	<b>\$ 16.80</b>	<b>NA</b>	
Atkinson	6,751	\$ 861,030,452	\$ 127,541	\$ 18.09	75	
Auburn	4,953	\$ 635,098,380	\$ 128,225	\$ 18.08	74	
Brentwood	4,486	\$ 470,144,965	\$ 104,803	\$ 24.14	185	
Candia	3,909	\$ 370,749,786	\$ 94,845	\$ 21.48	137	
Chester	4,768	\$ 483,556,691	\$ 101,417	\$ 22.30	157	
Danville	4,387	\$ 334,406,107	\$ 76,227	\$ 26.75	209	
Deerfield	4,280	\$ 489,399,024	\$ 114,346	\$ 23.81	183	
Epping	6,411	\$ 625,629,077	\$ 97,587	\$ 22.66	162	
Fremont	4,283	\$ 356,628,293	\$ 83,266	\$ 26.67	208	
Hampstead	8,523	\$ 1,002,613,788	\$ 117,636	\$ 21.26	134	
Kingston	6,025	\$ 647,698,604	\$ 107,502	\$ 22.20	153	
Newton	4,603	\$ 458,059,244	\$ 99,513	\$ 23.78	181	
Northwood	4,241	\$ 474,994,868	\$ 112,001	\$ 24.27	187	
Nottingham	4,785	\$ 552,977,992	\$ 115,565	\$ 18.97	87	
Plaistow	7,609	\$ 920,467,303	\$ 120,971	\$ 22.18	152	
Raymond	10,138	\$ 879,891,513	\$ 86,791	\$ 20.91	127	
Sandown	5,986	\$ 525,943,436	\$ 87,862	\$ 22.87	164	
<b>CEDS Central Towns</b>	<b>96,138</b>	<b>\$ 10,089,289,523</b>	<b>\$ 104,946</b>	<b>\$ 22.38</b>	<b>NA</b>	
Derry	33,109	\$ 2,518,183,944	\$ 76,057	\$ 28.05	217	
Hudson	24,467	\$ 2,549,959,835	\$ 104,220	\$ 18.29	76	
Litchfield	8,271	\$ 789,849,357	\$ 95,496	\$ 19.42	97	
Londonderry	24,129	\$ 3,147,464,465	\$ 130,443	\$ 21.07	131	
Merrimack	25,494	\$ 2,855,681,727	\$ 112,014	\$ 22.05	147	
Nashua	86,494	\$ 8,519,356,326	\$ 98,497	\$ 20.15	107	
Pelham	12,897	\$ 1,421,705,039	\$ 110,235	\$ 19.55	100	
Salem	28,776	\$ 3,834,094,419	\$ 133,239	\$ 18.07	73	
Windham	13,592	\$ 2,095,617,061	\$ 154,180	\$ 20.93	128	
<b>CEDS Western Towns</b>	<b>257,229</b>	<b>\$ 27,731,912,173</b>	<b>\$ 107,810</b>	<b>\$ 20.84</b>	<b>NA</b>	
<b>Hillsborough County</b>	<b>400,721</b>	<b>\$ 39,269,708,789</b>	<b>\$ 97,998</b>	<b>\$ 21.03</b>		
<b>Rockingham County</b>	<b>295,223</b>	<b>\$ 41,057,907,008</b>	<b>\$ 139,074</b>	<b>\$ 19.04</b>		
<b>New Hampshire</b>	<b>1,316,470</b>	<b>\$ 156,897,212,108</b>	<b>\$ 119,180</b>	<b>\$ 19.56</b>		

Source: N.H. Department of Revenue Administration (comparison of effective tax rates);  
2010 Population from US Census Bureau

**Table F-1 ACS data: Median Household Income**

2012 CEDS Update

PLACE	Median household income in the past 12 months (in 2010 inflation-adjusted dollars)										
	Total Number HOUSEHOLDS	Median household income	Number households Less than \$20,000	Number households \$20,000 to \$34,999	Number households \$35,000 to \$49,999	Number households \$50,000 to \$74,999	Number households \$75,000 to \$99,999	Number households \$100,000 to \$124,999	Number households \$125,000 to \$149,999	Number households \$150,000 to \$199,999	Number households \$200,000 or more
East Kingston town	859	\$ 86,563	92	67	72	124	135	116	79	101	73
Exeter town	6,305	\$ 63,142	700	1,077	806	1,163	717	660	356	378	448
Greenland town	1,290	\$ 75,286	48	151	119	323	161	138	77	110	163
Hampton town	7,065	\$ 67,518	818	959	835	1,365	1,109	710	393	505	371
Hampton Falls town	829	\$ 112,417	58	48	62	74	89	129	100	136	133
Kensington town	775	\$ 96,477	24	87	66	134	102	88	98	91	85
New Castle town	408	\$ 80,000	27	50	59	58	43	51	40	9	71
Newfields town	578	\$ 106,389	25	34	46	84	76	59	64	86	104
Newington town	302	\$ 78,500	16	37	22	74	62	34	19	24	14
Newmarket town	3,763	\$ 64,583	532	423	499	660	612	416	301	203	117
North Hampton town	1,714	\$ 75,081	94	188	142	432	226	159	150	144	179
Portsmouth city	9,927	\$ 62,191	1,447	1,180	1,298	1,978	1,273	1,128	609	482	532
Rye town	2,339	\$ 85,268	197	144	218	383	396	268	175	243	315
Seabrook town	3,976	\$ 53,341	668	620	613	938	441	287	246	41	122
South Hampton town	305	\$ 77,917	32	24	32	60	46	31	18	41	21
Stratham town	2,636	\$ 106,591	108	205	120	348	399	441	282	391	342
<b>CEDS Eastern Towns</b>	<b>43,071</b>	<b>\$ 70,529</b>	<b>4,886</b>	<b>5,294</b>	<b>5,009</b>	<b>8,198</b>	<b>5,887</b>	<b>4,715</b>	<b>3,007</b>	<b>2,985</b>	<b>3,090</b>
Atkinson town	2,634	\$ 87,500	263	327	242	358	244	419	264	232	285
Auburn town	1,695	\$ 90,082	50	187	172	226	290	247	193	251	79
Brentwood town	1,186	\$ 112,500	28	69	68	105	242	206	134	151	183
Candia town	1,505	\$ 91,075	74	98	193	224	280	256	192	128	60
Chester town	1,573	\$ 99,970	42	101	29	250	365	362	127	111	186
Danville town	1,460	\$ 78,083	122	71	170	347	225	239	101	155	30
Deerfield town	1,448	\$ 85,573	63	105	182	250	303	107	248	136	54
Epping town	2,450	\$ 73,405	202	382	221	487	374	294	287	136	67
Fremont town	1,514	\$ 76,929	141	110	152	327	328	239	75	133	9
Hampstead town	3,261	\$ 83,655	304	335	286	592	463	376	267	319	319
Kingston town	2,243	\$ 69,792	149	246	332	499	437	283	130	129	38
Newton town	1,763	\$ 87,257	106	204	240	211	315	352	226	92	17
Northwood town	1,694	\$ 64,472	80	190	279	433	295	262	89	36	30
Nottingham town	1,684	\$ 98,542	44	87	108	312	312	451	162	161	47
Plaistow town	2,940	\$ 76,471	183	304	333	640	560	380	270	121	149
Raymond town	4,014	\$ 61,286	514	434	558	968	714	410	139	215	62
Sandown town	1,955	\$ 84,362	102	209	195	336	396	209	195	209	104
<b>CEDS Central Towns</b>	<b>35,019</b>	<b>\$ 81,077</b>	<b>2,467</b>	<b>3,459</b>	<b>3,760</b>	<b>6,565</b>	<b>6,143</b>	<b>5,092</b>	<b>3,099</b>	<b>2,715</b>	<b>1,719</b>
Derry town	12,542	\$ 71,076	1,286	1,728	1,610	1,974	2,048	1,707	1,000	852	337
Hudson town	8,718	\$ 81,242	498	816	916	1,707	1,891	1,182	622	634	452
Litchfield town	2,668	\$ 100,051	152	165	300	383	330	542	398	258	140
Londonderry town	8,374	\$ 89,494	460	719	805	1,235	1,367	1,367	959	836	626
Merrimack town	9,471	\$ 88,667	505	629	1,019	1,859	1,499	1,431	908	1,115	506
Nashua city	35,114	\$ 65,476	5,041	4,179	4,323	6,512	5,352	3,509	2,357	2,515	1,326
Pelham town	4,263	\$ 92,240	290	231	443	741	603	696	519	415	325
Salem town	11,202	\$ 70,502	1,095	1,283	1,609	1,912	1,789	1,055	943	949	567
Windham town	4,514	\$ 112,386	148	330	336	535	492	731	536	765	641
<b>CEDS Western Towns</b>	<b>96,866</b>	<b>\$ 76,861</b>	<b>9,475</b>	<b>10,080</b>	<b>11,361</b>	<b>16,858</b>	<b>15,371</b>	<b>12,220</b>	<b>8,242</b>	<b>8,339</b>	<b>4,920</b>
<b>REDC Region</b>	<b>174,956</b>	<b>\$ 76,146</b>	<b>16,828</b>	<b>18,833</b>	<b>20,130</b>	<b>31,621</b>	<b>27,401</b>	<b>22,027</b>	<b>14,348</b>	<b>14,039</b>	<b>9,729</b>
<b>Hillsborough County</b>	<b>153,120</b>	<b>\$ 69,321</b>	<b>17,708</b>	<b>17,450</b>	<b>17,450</b>	<b>18,666</b>	<b>29,067</b>	<b>24,096</b>	<b>16,638</b>	<b>10,815</b>	<b>7,945</b>
<b>Rockingham County</b>	<b>114,722</b>	<b>\$ 75,825</b>	<b>10,342</b>	<b>12,813</b>	<b>13,129</b>	<b>20,419</b>	<b>17,726</b>	<b>14,667</b>	<b>9,544</b>	<b>9,102</b>	<b>6,980</b>
<b>New Hampshire</b>	<b>513,804</b>	<b>\$ 63,277</b>	<b>64,465</b>	<b>68,240</b>	<b>68,889</b>	<b>100,126</b>	<b>75,988</b>	<b>52,069</b>	<b>31,636</b>	<b>29,380</b>	<b>23,011</b>
<b>United States</b>	<b>114,235,996</b>	<b>\$ 51,914</b>	<b>20,676,926</b>	<b>18,276,788</b>	<b>16,132,902</b>	<b>21,201,711</b>	<b>14,097,295</b>	<b>8,947,140</b>	<b>5,118,616</b>	<b>4,993,775</b>	<b>4,790,843</b>

Data Source: US Census Bureau, American Community Survey  
 CEDS Subregion and Region Median Incomes are weighted averages.

**Table F-2 ACS data: Education Attainment**

2012 CEDS Update

PLACE	Total Male Population 18 years and over:	Males with Less than 9th grade	Males with 9th to 12th grade, no diploma	Males with High school graduate, GED, or alternative	Males with Some college, no degree	Males with Associate's degree	Males with Bachelor's degree	Males with Graduate or professional degree
East Kingston town	861	6	37	251	189	60	218	100
Exeter town	5118	86	405	1271	773	273	1309	1001
Greenland town	1312	0	89	382	294	44	332	171
Hampton town	6048	35	377	1625	1291	326	1736	658
Hampton Falls town	838	11	28	194	137	65	239	164
Kensington town	754	2	37	211	130	107	176	91
New Castle town	299	3	0	15	26	20	130	105
Newfields town	576	8	38	91	106	28	198	107
Newington town	332	3	15	78	69	28	87	52
Newmarket town	3408	16	165	625	883	394	927	398
North Hampton town	1553	10	129	316	262	98	438	300
Portsmouth city	8458	151	396	1881	1488	538	2781	1223
Rye town	2035	13	41	346	417	135	709	374
Seabrook town	3504	274	353	1563	543	176	399	196
South Hampton town	299	3	9	66	91	20	66	44
Stratham town	2602	25	89	267	481	218	1062	460
<b>CEDS Eastern Towns</b>	<b>37997</b>	<b>646</b>	<b>2208</b>	<b>9182</b>	<b>7180</b>	<b>2530</b>	<b>10807</b>	<b>5444</b>
Atkinson town	2458	0	56	524	572	210	752	344
Auburn town	1801	43	109	512	398	223	335	181
Brentwood town	1619	26	145	507	251	127	365	198
Candia town	1537	14	40	472	373	199	290	149
Chester town	1722	0	103	502	258	150	500	209
Danville town	1605	113	188	555	307	106	222	114
Deerfield town	1537	25	200	554	227	146	235	150
Epping town	2437	84	306	830	474	157	337	249
Fremont town	1530	79	84	512	344	127	244	140
Hampstead town	3091	34	256	875	598	271	630	427
Kingston town	2117	66	119	705	555	215	374	83
Newton town	1735	56	88	571	375	169	233	243
Northwood town	1684	22	91	591	496	91	284	109
Nottingham town	1731	0	81	387	452	129	473	209
Plaislow town	2865	31	137	1062	590	293	498	254
Raymond town	3928	139	409	1485	785	290	752	68
Sandown town	2039	21	105	618	557	245	287	206
<b>CEDS Central Towns</b>	<b>35436</b>	<b>753</b>	<b>2517</b>	<b>11262</b>	<b>7612</b>	<b>3148</b>	<b>6811</b>	<b>3333</b>
Derry town	12529	315	1070	4243	2746	755	2208	1192
Hudson town	9020	176	551	2651	1941	757	2231	713
Litchfield town	2895	20	125	697	862	231	660	300
Londonderry town	8439	141	477	2043	1617	660	2242	1259
Merrimack town	9475	225	491	2267	1700	1016	2744	1032
Nashua city	32907	1286	2350	8690	6907	2621	7292	3761
Pelham town	4463	147	221	1498	1179	243	798	377
Salem town	10922	248	845	3398	2377	1014	2134	906
Windham town	4707	49	194	1022	916	382	1268	876
<b>CEDS Western Towns</b>	<b>95357</b>	<b>2607</b>	<b>6324</b>	<b>26509</b>	<b>20245</b>	<b>7679</b>	<b>21577</b>	<b>10416</b>
<b>REDC Region</b>	<b>168790</b>	<b>4006</b>	<b>11049</b>	<b>46953</b>	<b>35037</b>	<b>13357</b>	<b>39195</b>	<b>19193</b>
<b>Hillsborough County</b>	<b>148381</b>	<b>4793</b>	<b>11245</b>	<b>41572</b>	<b>29995</b>	<b>11884</b>	<b>31940</b>	<b>16952</b>
<b>Rockingham County</b>	<b>110030</b>	<b>2152</b>	<b>7311</b>	<b>31150</b>	<b>22448</b>	<b>8489</b>	<b>25470</b>	<b>13010</b>
<b>New Hampshire</b>	<b>496527</b>	<b>14449</b>	<b>38947</b>	<b>151310</b>	<b>103104</b>	<b>38232</b>	<b>96021</b>	<b>54464</b>

Data Source: US Census Bureau, American Community Survey, 2006-2010

**Table F-2 ACS data: Education Attainment**

2012 CEDS Update

PLACE	Total Female Population 18 years and over:	Females with Less than 9th grade	Females with 9th to 12th grade, no diploma	Females with High school graduate, GED, or alternative	Females with Some college, no degree	Females with Associate's degree	Females with Bachelor's degree	Females with Graduate or professional degree
East Kingston town	902	3	15	299	206	103	167	109
Exeter town	6364	82	424	1360	1133	706	1558	1101
Greenland town	1253	21	89	295	272	95	296	185
Hampton town	6578	23	352	1858	1212	704	1460	969
Hampton Falls town	844	5	25	231	115	75	250	143
Kensington town	841	8	49	231	147	87	224	95
New Castle town	371	0	7	65	27	33	139	100
Newfields town	603	2	23	104	78	68	238	90
Newington town	292	8	0	79	68	30	74	33
Newmarket town	3546	37	108	826	862	360	881	472
North Hampton town	1787	29	67	344	364	241	470	272
Portsmouth city	9017	102	260	2058	1485	822	2728	1562
Rye town	2281	12	28	376	303	302	827	433
Seabrook town	3554	51	312	1601	690	321	311	268
South Hampton town	302	3	23	64	87	27	60	38
Stratham town	2613	0	30	495	508	245	976	359
<b>CEDS Eastern Towns</b>	<b>41148</b>	<b>386</b>	<b>1812</b>	<b>10286</b>	<b>7557</b>	<b>4219</b>	<b>10659</b>	<b>6229</b>
Atkinson town	2652	14	34	603	618	343	622	418
Auburn town	1830	35	111	570	341	185	426	162
Brentwood town	1514	24	39	410	265	229	374	173
Candia town	1566	0	71	481	377	209	254	174
Chester town	1572	9	78	352	389	191	434	119
Danville town	1470	12	48	468	377	248	246	71
Deerfield town	1600	18	89	415	408	151	370	149
Epping town	2408	59	170	827	449	365	330	208
Fremont town	1498	22	115	478	282	282	248	71
Hampstead town	3358	31	197	753	812	380	719	466
Kingston town	2478	17	146	729	539	310	506	231
Newton town	1732	9	72	504	474	276	278	119
Northwood town	1544	0	88	527	338	135	297	159
Nottingham town	1699	0	98	385	325	213	440	238
Plaistow town	2854	47	115	1040	574	283	491	304
Raymond town	3863	49	341	1477	821	381	603	191
Sandown town	2173	0	43	614	637	345	428	106
<b>CEDS Central Towns</b>	<b>35811</b>	<b>346</b>	<b>1855</b>	<b>10633</b>	<b>8026</b>	<b>4526</b>	<b>7066</b>	<b>3359</b>
Derry town	12782	191	909	3828	2736	1704	2528	886
Hudson town	9064	189	353	2666	2126	1030	1626	1074
Litchfield town	2787	105	107	636	560	439	594	346
Londonderry town	8709	82	286	2448	1691	1197	1966	1039
Merrimack town	9783	100	623	2496	1727	1179	2497	1161
Nashua city	34367	1228	2152	9746	7516	3086	6951	3688
Pelham town	4712	125	197	1632	837	577	1038	306
Salem town	11444	366	716	3711	2157	1466	2008	1020
Windham town	4767	80	156	1110	791	366	1395	869
<b>CEDS Western Towns</b>	<b>98415</b>	<b>2466</b>	<b>5499</b>	<b>28273</b>	<b>20141</b>	<b>11044</b>	<b>20603</b>	<b>10389</b>
<b>REDC Region</b>	<b>175374</b>	<b>3198</b>	<b>9166</b>	<b>49192</b>	<b>35724</b>	<b>19789</b>	<b>38328</b>	<b>19977</b>
<b>Hillsborough County</b>	<b>154857</b>	<b>5251</b>	<b>9435</b>	<b>43890</b>	<b>32607</b>	<b>15180</b>	<b>32635</b>	<b>15859</b>
<b>Rockingham County</b>	<b>114661</b>	<b>1451</b>	<b>5734</b>	<b>32016</b>	<b>22958</b>	<b>13478</b>	<b>25622</b>	<b>13402</b>
<b>New Hampshire</b>	<b>521460</b>	<b>12435</b>	<b>31062</b>	<b>154248</b>	<b>113529</b>	<b>53010</b>	<b>104380</b>	<b>52796</b>

Data Source: US Census Bureau, American Community Survey, 2006-2010