Town Manager's Office

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Organization's Name: _Big Brothers Big Sisters of New Hampshire Year Founded: 1966										
Address: 3 Portsmouth Ave #2 Stratham, NH 03885										
Executive Director/ Board Chair: Stacy Kramer	Tax ID Number: <u>02-0348477</u>									
Applicant Contact: Madison Holdbrooks	Email: mholdbrooks@bbbsnh.org_									
Address: 3 Portsmouth A	ve #2 Stratham, NH 03885 Phone:									
603.318.2923	and the same of th									

Organization's Mission Statement and Statement of Grant Purpose (e.g. This grant will be used...): Big Brothers Big Sisters of New Hampshire's mission is to create and support one-to-one mentoring relationships that ignite the power and promise of youth. Our vision is all youth have the opportunity to achieve their full potential. Big Brothers Big Sisters of New Hampshire (BBBSNH) has been serving youth, ages 6-18, in the Granite State for more than 57 years through one-to-one mentoring relationships. BBBSNH offers the following programs:

- Community-Based: This program pairs volunteers with youth in one-to-one relationships,
 spending a minimum of four hours per month engaging in activities within their local community.
- School/Site-Based: Matches meet in schools or workplaces, focusing on activities such as
 homework, outdoor play, lunch, or learning new skills. Within the School/ Site based model we
 have specialty programming to reach youth in greatest need:
 - Bigs in Badges: This program fosters positive relationships between first responders and local youth, following either the Community-Based or Site/School-Based model.
 - PRISM (Pride, Respect, Identity, Safety, and Mentoring): In partnership with Seacoast Outright, we provide LGBTQ+ youth with allies and resources through mentoring.
 - Futures Ahead: Futures Ahead is a technology-enhanced 1:1 mentoring program that focuses on skill development (21st Century Skills, Social Emotional Learning), career readiness, and post-secondary exploration. Ideally, Futures Ahead is a 4-year commitment (9th 10th grade) where students attend class weekly and work through a curriculum with their Mentor on an online platform. Addition, students engage with their Mentor 1-2 times per month, either in-person or virtually through a variety of activities that may include field trips, guest speakers, or presentations. As 11 & 12 graders students can elect to take on an independent study to continue the foundation work from their freshman and sophomore year as well as mentor incoming students just starting the program. All students participating in Futures Ahead are eligible to earn 0.25 credit for each semester completed through the New Hampshire Department of Education's Learn Everywhere program.

Regardless of the model, time is spent together, enjoying an array of activities to promote higher aspirations, greater confidence, better relationships, avoidance of risky behaviors, and educational success in youth. BBBSNH is recognized as an evidence-based preventive program by the U.S. Substance Abuse and Mental Health Administration's National Registry of Evidence-Based Programs and Practices and, an affiliate of Big Brothers Big Sisters of America.

All of our efforts focus on making the best possible match, which, is achieved through thorough interviews

and assessments of both mentors and youth. All volunteers are carefully screened to ensure child-safety. We provide training, facilitate an initial meeting of the match and continue to provide ongoing match support and resources to the mentor, youth and their family, throughout the duration of the match. The ongoing support our staff provides in addition to child-safety check-ins, is what sets us apart from other organizations – and is the key to success of a strong, healthy, mentoring relationship. BBBSNH also offers specialized training and resources in trauma, opioid and substance misuse prevention and promotes JEDI practices (Justice, Equity, Diversity and Inclusion). On average, our organization supports approximately 500-600 youth annually. While all youth, no matter their circumstance, are welcome to join BBBSNH, many of the youth we match are experiencing significant adversities. These circumstances range from history of trauma, mental and emotional health concerns, experiences in foster homes or instable housing, live in an environment with substance misuse or have an incarcerated parent.

Brief Detailed description of how the money will be specifically utilized for Exeter residents:

This grant supports the improvement of health and life outcomes for youth ages 6-18 in the Exeter area through one-to-one mentoring matches. A disproportionately high number of children in our program are living in poverty. More than 60% of the children in our program come from families that qualify for free or reduced lunch (a status frequently used as a proxy for poverty). Research shows that adverse childhood experiences (ACEs) can have a lasting impact on individuals. The Centers for Disease Control and Prevention (CDC) reports that as the number of ACEs increases, so does the risk for negative outcomes and toxic stress. However, additional research by the CDC demonstrates that the presence of protective factors, including the presence of a caring adult, can guard against the increased risks of negative health and life outcomes. Our time-tested model continues to support these findings.

Town of Exeter funds are utilized for the ongoing support of Exeter area matches with the goal of also creating 2-3 additional matches. We take a thoughtful approach to creating a match because we know mentoring involves farm more than just pairing a child with any adult. On average, it cost approximately \$2,500 a year, depending on the needs of the match, to conduct the work required to create and support a match. On average, our matches last 2.5 years and many remain in the program even longer after that. The breakdown of creating a match includes:

- Volunteer Recruitment/Inquiry Attracting effective mentors is at the forefront of providing youth with ideal, safe role models and advocates.
- Volunteer Enrollment Initial assessment of volunteer mentors requires a completed application, an in-depth interview, orientation and layered reference checks. With child safety being our utmost priority, we conduct an in-depth review of the volunteer's history including online database searches, state and national criminal background checks and a motor vehicle check.
- Youth Enrollment Parents who inquire about our services or are referred from a community
 partner receive an initial meeting, which includes an orientation about our mentoring program,
 program expectations and an in-depth parent and youth interview and assessment.
- Pairing & Making a Match We evaluate the characteristics of each individual mentor and
 mentee to pair them in a successful one-to-one mentoring relationship. After carefully selecting a
 compatible match, our team performs an introductory meeting.
- Training Volunteer mentors, parents/guardians and youth must receive child safety and youth
 protection training during their orientation process. Annual required refresher trainings and mentorto-mentor networking opportunities are conducted over the course of the mentoring relationship. In
 the last year, we have also incorporated trauma-informed mentoring training to assist volunteer
 mentors with the multiple forms of trauma our youth have endured.
- Match Support & Customer Relations Coaching, professional support and case management are integral to keeping a match healthy and strong. We connect with each parent/guardian, child and

volunteer monthly for the first year of the relationship in order to help keep the match on track. Beyond a year, we make those contacts quarterly.

% of overall services that goes to Exeter residents	18.9%
# of Exeter residents served:	6
List all geographic area(s) served by organization: Nashua, Monadnock Region, Lakes Region. Our lonexpand into the North Country.	Greater Seacoast, Greater Manchester, Greater g-term goal is to establish the funding and capacity to
Total Municipal Contributions in 2024: <u>\$31,900</u>	
List each town that contributes, and the amount re	ceived:_
Town of Durham - \$1,800	
Manchester CIP - \$9,000	
Town of Walpole - \$500	
Town of Chesterfield - \$400	
Town of Hollis - \$2,000	
Town of Exeter - \$7,200	
Town of Litchfield - \$500	
Town of Hampton - \$8,000	
Town of Merrimack - \$1,000	
Town of Rye -\$1,500	
Organization's total projected budget for FY 2025:	\$
Amount Requested: \$ 7,200	

Additional Information Required:

Please supply the following items for a complete application to be considered:

- 1. Provide a narrative, not to exceed two pages in size 12 font
 - a) Organization's overview
 - b) Program changes and/ or highlights from the past year
- 2. FY24 funded organizations must submit a brief summary of how those funds were used to support Exeter residents
 - a) If your organization is requesting an increase in funding for FY25, submit justification of increased need
- 3. Complete financial statements
 - a) Operating budget
 - b) Balance sheet

I certify to the best of my knowledge that the information in this proposal reflects accurate data concerning need and estimates of planned/delivered services. The proposal was considered and approved for submission by the agency Board of Directors on 7/25/2024_(date).

By signing this application, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services that is quoted. This agreement is subject to final negotiation and acceptance by the Select Board and the Budget Review Committee and subsequent contract award.

Director's (or Designee) Signature:_	Mady Hilly	Date:
7/25/2024		-

Submit no later than July 31, 2024:

Town of
Exeter
Town
Manager
10 Front
Street
Exeter, NH 03833

- Big Brothers Big Sisters of New Hampshire's mission is to create and support one-to-one mentoring relationships that ignite the power and promise of youth. Our vision is all youth have the opportunity to achieve their full potential. Big Brothers Big Sisters of New Hampshire (BBBSNH) has been serving youth, ages 6-18, in the Granite State for more than 57 years through one-to-one mentoring relationships. BBBSNH offers the following programs:
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Futures Ahead: Futures Ahead is a technology-enhanced 1:1 mentoring program that focuses on skill development (21st Century Skills, Social Emotional Learning), career readiness, and post-secondary exploration. Ideally, Futures Ahead is a 4-year commitment (9th& 10th grade) where students attend class weekly and work through a curriculum with their Mentor on an online platform. Addition, students engage with their Mentor 1-2 times per month, either in-person or virtually through a variety of activities that may include field trips, guest speakers, or presentations. As 11 & 12 graders students can elect to take on an independent study to continue the foundation work from their freshman and sophomore year as well as mentor incoming students just starting the program. All students participating in Futures Ahead are eligible to earn 0.25 credit for each semester completed through the New Hampshire Department of Education's Learn Everywhere program.

b. We are planning to launch a new program called Big Adventures this fall. Big Adventures is a dynamic program where matches meet twice a month, participating in activities planned and supervised by BBBSNH in a group setting. These activities, designed to deepen mentoring relationships and support various skills, are conducted in collaboration with local community partners. Typically held on weekends and lasting 2-4 hours, the first monthly outing is organized by BBBSNH, while the second outing is determined by the match, allowing them to explore activities within their local community. Big Adventures is a dynamic program where matches meet twice a month, participating in activities planned and supervised by BBBSNH in a group setting. These activities, designed to deepen mentoring relationships and support various skills, are conducted in collaboration with local community partners. Typically held on weekends and lasting 2-4 hours, the first monthly outing is organized by BBBSNH, while the second outing is determined by the match, allowing them to explore activities within their local community.

Big Adventures provides youth with a positive adult role model, along with friendship and support while exposing them to a variety of enriching experiences to help create their bonds, while also exposing youth to experience they may not receive in their daily lives otherwise.

The BBBSNH team dedicated to Big Adventures includes:

- **Director of Program Innovation:** Oversees the overall direction and implementation of Big Adventures.
- Program Coordinator: Manages program implementation, develops community
 partnerships, delivers program objectives, recruits volunteers, attends events, and ensures
 adequate staffing.
- Recruitment and Corporate Partnership Coordinator: Collaborates with the Program
 Coordinator to coordinate community and activity partnerships, supports activities, and
 recruits volunteers as needed.
- Activities Coordinator: Assists in coordinating RSVPs, communicating with matches, and ensuring activity details are clearly defined.
- Communications Manager: Disseminates activity details provided by the Program Lead and Recruitment and Corporate Partnership Coordinator.

Program Goals: The ultimate goals of Big Adventures are to ease the process of planning activities for matches, reduce the waiting list for male mentees, and match female mentors waiting for mentees.

Big Brothers Big Sisters of NH Profit & Loss Budget Overview

													TOTAL
			Bar 74	Apr 26	May 24	Jun 24	Jul 24	Aug 24	Sep 74	Ost 24	Hov 24	Dec 24	Jan - Dec 24
	Jan 24	Feb 24	Mar 24	Apr 28	may 24	-	-						
Drittnery incurrently person													
beams											40,000,00	20,000,00	200,000,00
Contributions Corporate Ohing	5.000,00	5,000,00	7,500,00	7,500,00	10.000.00	20,000,00	15,000.00	5,000.00	1,000,00	1,000,00	500.00	500.00	11.000,00
Owneral Donations	500.00	500,00	800,00	500,00	3,596,00	1,000.00	505.00	2,000,00	10,000,00	30,000.00	75.900.00	94,000,00	370,000,00
Individual diving	35.009,00	15,000,00	25,000,09	6.000.00	45,000,00	15,000.00	10,000,00		10,000,00	81,500,00	115,500.00	124.500.00	561,000,00
Total Contributions	40,500.00	20,500.00	33,000.00	14,000.00	57,000,00	26,000.00	25,500.00	17,000,00	18,000.00	91,249,00			
Events & Fundralising Income													
Other/Third Perty Fundraleses						0.00	(1,000,00)	(500.00)	(900.000)	(500.00)	(290.00)	(250.00)	(5,000,00)
Espense	0.00	(1,000,000)	(980,00)	0.00	(500.00)	4,500,00	1,500.00	1,000,00	1,000,00	5.000.00	3,000,00	2,500,00	160,000,00
Income	0.00	125,000,00	2,500.00	1,500,00	2,500,00		1,500,00	500,00	500.00	4,500.00	2,750,00	2,250.00	145,000.00
Total Other/Third Party Fundralisars	0.00	124.000.00	2,000.00	1,500,00	2,860.00	4.560.00	300.00	,,,,,,,,,					
Pichinist						(3,500.00)	(6.500.00)	(500,00)	(25.00)	0.00	0.00	(75.50)	(11.000.00)
Expense	0.00	0.00	0.00	(400,00)	0.08	6,200.00	5.800.00	4.300,00	400.00	0.00	6.00	0.00	35.000.00
Income	1,300.00	2,000.00	3,300.00	4,300.00	6.500.00 2.000.00	10,000,00	8.000.00	9.00	0.00	5.000.00	0.00	0.00	35.900.00
Opensiri	0.00	0.00	10,000,00	8,00	6.500.00	12,700.00	7,300.00	3.800.00	375.60	1,000,00	0.00	(75.00)	99,000.00
Total PickSeisalf	1,390.00	2.900.00	13,300,00	3.900.00	9,300,00	12200.00	1.200.00						
Stillette Sprint				222	0.00	(100.00)	(100.00)	(100.00)	(500,00)	(100,00)	(100.00)	0.00	(1,000,00)
Expense	0,00	9.00	0,00	200.00	100.00	200.00	300.00	3,600,00	9,000,00	13,000,00	0.00	0.00	28,000.00
brcome	0.09	9.00	0.00	3,000,00	9,000,00	2,000,00	4.900.00	2,600.00	6,000.00	7,000,80	0.00	0.00	30,000.00
Sponsor	0.00	0.00		3,290,00	5,300.00	2,100,09	4,200.00	6,900.00	14,990.09	14,900,00	(100.00)	6.00	55,000.00
Tetal Britetto Sprint	0.00	0.00	6,000,00		15,600.00	19 300.00	12,000.00	9,200.00	15,375.00	24,400.00	2,650.00	2.175.00	259.000.00
Total Events & Fundralsing Income	1,300.00	126,900,00	21,300.00	6,600.00	15,800.00	19,300,00	14.00000	1.000007007					
Grant Havenuss				12000	45,000,00	45.000.00	45,000.00	40,000.00	70.000.00	50,000.00	50,000,00	35,000,08	500,000,00
BBRSA Pass-Thru Grants	20,000,00	20,000,00	30,000,00	10,000,00	45,000,00 268,000,00	20.000.00	30,000,00	30,000,00	5,000.00	2,500.00	2,000,00	22,500.00	450,000.00
Foundation Grants	36,000,00	10,000,00	29,000,00	10,000.00	3,000,08	2,000,00	7 000,00	8,000,98	1.000,00	5,000.00	7,000,00	5.000.00	60,000.09
Municipal Granits	0.00	0.00	5,600.00	56,000.00	30,000,00	55,960,00	20,000,00	50,000,00	55,000,00	30,000,00	50,000,00	55,000.00	469,000,00
NH Contract Grants	30,000,00	30,000.00	55,000,09	2.300.00	2,500,00	0.00	0.00	2.500.00	0.00	0.00	3,000.00	0.00	13,000.00
United Way Grants	2,500.00	0.00	8.00	105,500.00	348,500,00	122,900,00	112,000.00	110,500,00	135,000.00	87,500,00	92,000.00	117,500.00	1,483,000.00
Total Grant Resursues	82,500.00	90,000,00	110,000,00	105,500.00	873.00	875.00	679.00	675.00	675.00	875.00	875.00	875.00	9.000.00
Interest and byvestment income	800.00	900.00			422.175.00	178.175.00	150,375.00	137,575,00	167,250.00	194,275.00	211,025,00	245,050,00	2,333.000.00
Total Income	134,508.00	207,900.00	164,800.00	136,600,60	422,173,00	-	100000-0-100						
Expense			72777	500.00	500.00	1.000.00	500.00	1,000.00	1,000,00	3.000.00	3.000,06	1,000,00	13,000.00
Advertising & Presentors	500.00	509,00	300.00	350.00	250.00	200,00	300.06	250.00	500,00	1,005,56	500.00	500,00	5.000.00
CC & Bank/Online Pox Fees	500,00	254,60	300.00 A50.00	0.00	0.00	650.00	0.00	0.00	0.00	00.0	0.00	9.90	1,500.00
Dues & Buttecriptions	0.00	8.00		8,000.00	200.00	2.000.00	200.00	200,00	7,000,00	1,000,00	1,000.00	1,000.00	15,000.20
Fundraising Expenses	200.09	2,500.00	200.00	933003300	200.00								
Insurance Expense			2 082 09	2.087.08	2.087,09	2,087.09	2.087.09	2.087.09	2.087.09	2,087,09	2,087.00	2,087,09	28,458.00
Linbillty browners	5,500.00	2,667,10	750.00	0.00	0.00	750.00	0.00	6.00	750,00	0.00	0.00	750.00	3,000,00
Workers Comp	0.00	0.00		2.087.08	2.087.09	2.037.09	2.047.09	2,687,09	2,837,09	2,087,09	3,087.00	2,857,00	31,456,00
Total insurance Expense	0,500,00	2.087,10	2,637,08	2,087,08	2,067,000	2.021.00							
Occupancy Expense				2,250,00	2.250.00	7,250,00	2.250,00	2.250.00	2.250,00	2,250,00	2,250,00	2,250.00	37,000.00
Rent	2.250.00	2,250,00	2,250.00	2,250,00	2250.00	2,250,00	2.250.00	2.250.00	2.250.00	2.290.00	2,250.06	2,250.00	37.000.00
Total Occupancy Expense	2.250.00	2.250.09	2,250.00	2,290.00	2.2000	22.000							
Personnel Expenses													
fimployee Benefit's Programs		200	750.00	750.08	750.00	750.00	750.00	750,00	750.00	750,00	750,90	750.00	9.000,00
Dental insurance	750.00	750.00 6 000.00	6,000,00	6,000,00	e non no	6,000.00	6.000.00	6.000,00	6,000,00	6,000.00	11,000,00	11,000,00	82,000,00
Health Insurance	8,000,00 1,333,37	1,333,33	1,233,23	1,333,33	1,333,33	1.333.33	1,333.33	1,333,33	1,333,33	1.333,35	1,333,33	1.333,33	167,000.00
Life & Disability Benefits	4.083.37	8.083.33	8.083.33	8.083.33	5.983.33	6,083,33	8,083,33	8.083,33	8,089.33	8.083,33	13,663.33	13,083,33	113.626.00
Tetal Employee Banefits Programs	5.740,48	8.740.46	8.740.49	6.740.46	13.110.69	6.740.46	6,740.46	8,740.46	8,740,46	13,110.09	8,740.45 114.889.15	156,325.52	1 538 232.00
Payroll Taxes	114.609.18	114,600.18	114,689,18	114,889.15	173,891.93	114,659.18	114,689,15	114,609,18	114,689.15	173,851.93			1.758.658.00
Balaries and Weges	131,513.03	131,512.97	131,512,97	121.512.57	195,049.95	131,512,97	131,512.97	131.512.97	131,512,97	195,045.95	136,512.37	189,149,31	1,758,698,00
Total Personnal Expenses	131,913.02	131.012.01	100000000								100.00	100.00	1,500,00
Professional Services Feet	100.00	100.00	100.00	100,02	100,00	490.00	100.00	100,00	100.00	100.00		0.00	10.000.00
Accounting	0.00	0.00	0.00	0.00	5,000,00	0.00	5,000,00	0.00	0,00	0,00	6.00 2.250.00	2,210,00	27,000,00
Audit Fees	7.250,00	2.250.00	2,250,00	2,250,00	2.250.00	2,250.00	2.250,09	2.250,00	2,250.60	2,250.00	11,250,00	8.00	49,000,00
Computer / IT Fees	0.00	11,250.00	0.00	9.00	11,250.00	0.00	0.00	11.250.00	0.00	0.00	1,000.00	1,000.00	13,500.00
Outside Consultants	1,000.00	1,000.00	1,000,00	1,000.00	1,750.00	1,000.09	1,000.00	1,000.00	1.000.00	1,750,00	1,000.00	1,000.00	5,000.00
Payroll Service Fees	0.00	0.00	0.00	0.00	0.00	0.00	0,60	1,000.00	1.008.00		15,600.00	4,390.00	102,000,00
Website Expense	1,350,00	14,900.00	3,598,00	3,350.00	20,350,00	3,650,00	8.360.00	15.800.00	4,250.00	5,100.00	15,600,00	*,590.00	194.000000
Total Professional Services Fees	3,336,00										1.000.00	1,000,00	25,000.00
Program Expenses	3,000,00	22,000,00	1,000,00	1,000.00	1,000,00	1,000.00	1,000,00	1,000,00	1.000.00	90,000,0	625,00	625.00	7.500.00
Ammate Fees-MF-Hattorial	525.00	625.00	625.00	625.00	625.00	825.00	625.60	625.00	625,00	#25.00		7.250.00	86.900.00
Background Checks	7.150,00	7.250.00	7,250.00	7.250.00	7.256.00	7,250,00	7,250.00	7.250.00	7.250,00	7,250.00	7.250,99	7,250,00	129,400,00
Otrect Program Expenses	10,772.00	29,875.00	8.675,00	5,675,00	8,675.00	8,675.00	5.875.00	9.875,00	8,875,00	8,875.00	8,875.00	8,049,08	(54)400000
Total Program Expenses Supplies & Office Expenses	14,77,330								V 400 Y	1,500,00	1,000,00	750.00	12,000.00
Office Supplies & Espense	1,000,00	1,000.00	1.000.00	1,000.00	750.00	756.00	1,000.00	750,00	1,500.00	1,500,00	425.00	425.00	\$.251.00
Postage & Shipping	429.00	425,00	426,00	500.00	425.00	425,00	425,60	425.00	1,375,90	1.375.00	1,875,00	1,375.00	16,500,00
Tatephone & Internal	1,375,00	1,375.00	1,375.00	1,575.00	1,375.00	1,375,00	1,375,00	1,378.00	1,375,00	1,375,00	2,560,00	2,550.00	33.751,00
Total Supplies & Office Expense	2,806.00	2.800.00	2,801,00	2,875.00	2,550,00	2,550,00	2,000.00	2,550,00	1,300.06	3,313,00	*********		
Travel, Conferences & Meetings	,								100.00	300,00	100,00	100.00	1,800,00
Maelings Expense	389,90	100.00	100.00	300.00	100.00	100.00	100.00	100,00	1,000,00	1,000.00	1,000.00	500.00	9,500,00
Staff Development	1,000.00	500.00	1,000.00	500.00	1,000.00	1,000.00		220.00	500.00	290.00	500.00	250.00	11,000.00
Travel	1,800.00	1,000,00	788.00	250.00	250.00	1,000,00	5.000.00	250,00	1,600.00	1,550,00	1,600,00	550.00	22,300.00
Yotel Travel, Conferences & Meetings	2,500.00	1,800.00	1,650,00	1,050.00	1,350.00	2,100.00	5,600,00	160.175.08	156.225.06	223.263.04	174,225,06	204,381,40	2,139,267.00
Total Espanse	159,688.03	167,475,67	155,326,06	157,850.06	233,458,04	157,725,06			9.024.94	(29,008,04)	26.799.94	40.658.60	192,733.00
Nat Ordinary Income	(34,666,03)	20,424,93	9,473,84	(29,250,06)	188,715,96	20,440,94	(12,100.06)	(27,600.06)	9.024.94	(29.008.04)	16,799,94	40,682,60	192,715,00
Nat Income	(34,800,03)	29,424,83	9,473,54	(29,258.96)	168,718,94	20,449,84	[17,186,00]	Tri Ampaign	-	and the second second			

Big Brothers Big Sisters of NH Profit & Loss January through June 2024

	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	TOTAL
Ordinary Income/Expense							
Income							
Contributions	6,717.25	8,028.46	1,582.10	13,672.46	3,051.00	11,607.58	44,658.85
Corporate Giving General Donations	1,150.00	255.00	162.50	200.00	0.00	5,130.00	6,897.50
Individual Giving	10,001.35	18,693.99	8,031,86	5,436.46	6,516,81	36,722.31	85,402.78
Total Contributions	17,868.60	26,977.45	9,776.46	19,308.92	9,567.81	53,459.89	136,959.13
Events & Fundraising Income							
Other/Third Party Fundraisers		(0.750.00)	0.00	0.00	0.00	(468.29)	(4,218.29)
Expense	0.00 2,133.64	(3,750.00) 96,853.12	10,084.23	203,11	923.59	10,320.89	120,498.58
Income Total Other/Third Party Fundralsers	2,133,64	93,103.12	10,064.23	203.11	923.59	9,852.60	116,280.29
Pickleball	J77 (1000000 00)						ID 700 053
Expense	0.00	0.00	(220.00)	0.00	(2,000.00)	(319.95) 5,846.76	(2,539.95) 24,094.34
Income	3,892.58	3,195.00	2,580,00	4,680.00 1,250.00	3,900.00 9,250.00	B,250.00	19,750.00
Sponsor	0.00	0.00	3,360.00	5,930.00	11,150.00	13,776.81	41,304.39
Total Pickleball	3,892.58	3,195.00	3,300.00	5,555,10	1110,000		
Stiletto Sprint	0.00	0.00	360.00	120.00	100.00	26,76	606.76
Income Sponsor	0.00	0.00	0.00	6,000.00	11,500,00	6,500.00	24,000.00
Total Stiletto Sprint	0.00	0.00	360.00	6,120.00	11,600.00	6,526.76	24,606.76 182,191,44
Total Events & Fundraising Income	6,026,22	96,298.12	13,784.23	12,253.11	23,673.59	30,156.17	102, 191.44
Grant Revenues	COLOR DE MAR		28,500.99	45.049.93	46,814.88	0.00	213,250.07
BBBSA Pass-Thru Grants	42,142.03 37,500.00	50,742.24 14,714.06	45,000.00	345,000.00	20,000.00	5,000.00	457,214.06
Foundation Grants	0.00	4,050.00	500.00	9,600.00	12,250.00	11,750.00	38,150.00
Municipal Grants NH Contract Grants	26,540.12	224.14	34,152.08	53,661.01	20,750,95	25,125.09	160,453.39
United Way Grants	1,455.67	1,500.00	0.00	1,500,00	1,455.66	0.00	5,911.33
Total Grant Revenues	107,637.82	71,230.44	108,153.07	454,810.94	101,271.49	41,875.09 858.54	884,978.85 5,119.17
Interest and Investment Income	578.88	869.04	837.83	691.91	1,282.97	126,349.69	1,209,248.59
Total Income	132,111.52	195,375.05	132,551.59	487,064.88	133,780.00	120,040.00	
Expense	3,960.67	3,975.00	3,174.94	2,497,25	5,003.46	17,871.66	36,482.98
Advertising & Promotion CC & Bank/Online Pmt Fees	512.51	541.67	496.34	232.97	576.58	1,161.09	3,521.16
Company Match - 401K	1,401.20	1,678.46	1,439.84	1,764.84	2,227.94	1,584.86	10,097.14
Dues & Subscriptions	0.00	799.00	0.00	0.00	845,00	0.00	1,644.00 7,357.42
Fundraising Expenses	1,943.25	0.00	40.20	4,640.47	733.50	0.00	1,551.42
Insurance Expense	F 000 40	2,059.42	2,059,42	2,059.42	2,059.42	2,059.42	15,679.52
Liability Insurance	5,382.42	0.00	379.50	0.00	647.00	422.50	1,449.00
Workers Comp	5,382.42	2,059.42	2,438.92	2,059.42	2,706.42	2,481.92	17,128.52
Total Insurance Expense Occupancy Expense	1.757.557.1.1.1.1					V-0.4886-1040	2229424040
Rent	1,958.00	1,958.00	1,958.00	1,958.00	1,958.00	1,958.00	11,748.00
Total Occupancy Expense	1,958.00	1,958.00	1,958.00	1,958.00	1,958.00	1,958.00	11,746.00
Personnel Expenses							
Employee Benefits Programs	617.63	617,63	617.63	553.19	522.17	585.41	3,513.66
Dental Insurance Employee Benefits Expense	0.00	99.86	0.00	0.00	0.00	0.00	99.86
Health Insurance	7,309,70	6,787.15	6,831.19	6,650.03	5,325.15	9,999.11	42,902.33 7,566.98
Life & Disability Benefits	1,387.17	1,181.79	1,181.79	1,088.69	1,135.24	1,592.30	54,082.83
Total Employee Benefits Programs	9,314.50	8,686.43	8,630.61	8,291.91	6,982.56 10,900.51	8,040.38	53,861.04
Payroll Taxes	8,428.00	9,599.70 110,292.48	7,716.01 95,112.01	9,176.44 116,602.74	143,506.35	105,194.05	666,689.88
Salaries and Wages	95,982.25	128,578.61	111,458.63	134,071.09	161,389.42	125,411.25	774,633.75
Total Personnel Expenses Professional Services Fees	113,724.73	120,010.01					
Accounting	131.50	85.00	130.75	170.00	85.00	85.00	687.25
Audit Fees	0.00	0.00	0.00	0.00	7,500.00	0.00	7,500.00 14,898.57
Computer / IT Fees	1,864.50	2,041.50	1,954.50	1,954.50	1,621.57	5,462.00	8,750.00
Outside Consultants	0.00	8,750.00	1,050.01	0.00 1,136.28	1,511.47	1,453.49	7,654.64
Payroll Service Fees	1,434.64 580.00	1,068,75	0.00	0.00	0.00	4,524.99	5,104.99
Website Expense	4,010.64	11,945.25	3,135.26	3,260.78	10,718.04	11,525,48	44,595.45
Total Professional Services Fees Program Expenses	(8						
Affiliate Fees/MF-National	0.00	15,919,20	2,493.75	831.25	831.25		20,906.70
Background Checks	202.45	157.35	311,50	311.50	644.00 9,669,69		1,964.30 28,614.65
Direct Program Expenses	3,330.01	5,607,85	1,229.84	7,617.25			51,485,65
Total Program Expenses	3,532.46	21,684.40	4,035,09	7,017.23	11,1410		
Supplies & Office Expense	207.01	82.96	1,047.02	130.94	5,208.43	321.74	6,998.10
Office Supplies & Expense	227.65	70.35	341.55	82.05	91,49	7.79	820.88
Postage & Shipping Printing & Copying	0.00	0.00	12.00	24.00			208.00
Telephone & Internet	285.87	285.87	286.37	7,856,93			9,302.78
Supplies & Office Expense - Other	0.00	0.00	0.00				17,379.75
Total Supplies & Office Expense	720,53	439.18	1,686.94	8,093,92	0,700,23	. 000.09	
Travel, Conferences & Meetings	0.00	0.00	100,98	0.00	399.97	126.99	627,94
Meetings Expense Staff Development	1,903.09	(145.31)				3 133,89	4,186,01
Statt Development	,	-					

Big Brothers Big Sisters of NH Profit & Loss January through June 2024

	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	TOTAL
Travel	0.00	604.96	1,082.02	282.82	1.25	5,945.37	7,916.42
Travel, Conferences & Meetings - Other	0.00	0.00	0.00	0.00	10.31	0.00	10.31
Total Travel, Conferences & Meetings	1,903.09	459.65	1,528.00	2,112.30	531.39	6,206.25	12,740.68
	139,049,52	174,118.64	131,392.16	168,308,29	203,592.98	172,352.91	988,814.50
Total Expense Net Ordinary Income	(6,938.00)	21,256,41	1,159.43	318,756.59	(67,797.12)	(46,003.22)	220,434.09
Other Income/Expense							
Other Income					12000001	0.000.47	3,055.23
Gain/Loss on Endowment	0.00	(860.06)	483.89	0.00	528.23	2,903,17	
Other Income	0.00	0,00	0,00	75,000,00	0,00	0.00	75,000.00
Total Other Income	0.00	(860.06)	483,89	75,000.00	528.23	2,903.17	78,055.23
Other Expense			1000		(405.02)	260.52	24.30
Suspense	0,00	0,00	0.00	168.80			
Total Other Expense	0.00	0,00	0.00	168.80	(405,02)	260.52	24.30
Action Control of the	0,00	(860,06)	483,89	74,831.20	933,25	2,642.65	78,030.93
Net Other Income Net Income	(6,938.00)	20,396.35	1,843,32	393,587.79	(66,863.87)	(43,360.57)	298,465.02



Annual Report

Our sole mission is to create and support one-to-one mentoring relationships that ignite the power and promise of youth.

2024 Bigs of the Year



Support a mentoring match and honor the mentor in your life through our Impact Circle, where monthly donors sustain the mission of BBBSNH. You will have great impact on Granite State youth reaching their greatest potential.





years year

Bigs of the Year!

March



April

Dan Br

Martial Arts

for

Mentoring

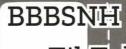
February

National Mentoring Month

Black History Month



October



is on TikTok!



August



Futures Ahead

September

15th Annual Stiletto Sprint







High school student mentees attend class weekly with BBBSNH team member and are matched with mentors from the local community where they collaborat virtually on weekly assignments that enhance class room discussions on leadership and workforce development skills. If you are interested in becoming mentor in this unique program, please reach out to Casey Loeffler at cloeffler@bbbsnh.org

