



Exeter Area Charitable Foundation

120 Water St
Exeter, NH 03833
Exeter, NH 03833-0278
(603) 772-2411

www.exeterareacharitablefoundation.org

June 1, 2024

Subject: **EACF Annual Report of Exeter Funding**

Dear Mr. Dean:

The Exeter Area Charitable Foundation's Board of Directors wishes to thank town management and its citizens for the \$3,000 grant. Your continued support of our mission helps us meet the needs of Exeter's most vulnerable children each year with vouchers, redeemed at local pre-determined stores, for new clothing, footwear and bedding.

Vouchers were issued through our established network of social service agencies including Exeter Human Services, St. Vincent De Paul, and Rockingham Community Action. All agencies are listed on our website.

- Last year we distributed \$99,670 in vouchers to 745 children.
- 161 recipients were Exeter residents, or 22% of our overall total, receiving vouchers totaling \$21,380.
- \$85,907.93 of the distributed clothing vouchers were redeemed, equating to 86%.

Direct grants were once again given to the Exeter public schools for administration and staff to immediately help any child that might have fallen through social services programs. Exeter school assistance total was \$3,750 last year, with the Cooperative Middle School and Exeter High School each receiving \$750, and Main Street and Lincoln Street schools receiving \$500 each. Additionally, Great Bay Charter School received \$500 & the Seacoast School of Technology received \$750.

Best regards --

Charles Walker
EACF Chair

Town Manager's Office

JUL 30 2024

Received



TOWN OF EXETER, NEW HAMPSHIRE
HUMAN SERVICES
FY 2025

Organization's Name: Exeter Area Charitable Foundation Year Founded: 1989

Address: 120 Water St, Exeter NH 03833

Executive Director/ Board Chair: Charles Walker Tax ID Number: 02-0485176

Applicant Contact: Jeanette Lackey info@exeterareacharitablefoundation.org
Email: _____

Address: 32 Pine St, Exeter NH Phone: 603-772-2411
(Chamber of Commerce office)

Organization's Mission Statement and Statement of Grant Purpose (e.g. This grant will be used...):

The Community Children's Fund (CCF), under the auspices of the Exeter Area Charitable Foundation (EACF), raises funds to provide new warm clothing, footwear and bedding to children in need that reside in our twelve town service area.

Brief Detailed description of how the money will be specifically utilized for Exeter residents:

Grant money is used to help fund The CCF Clothing Voucher Program each fall to directly assist qualified Exeter families in need through established social service agencies. Funds are also given to all Exeter's public schools to address any unmet needs of students identified by school administration and staff. In the past, funds have been used to buy clothing, footwear and personal necessities.

% of overall services that goes to Exeter residents: 22%

of Exeter residents served: 161 children

List all geographic area(s) served by organization: Brentwood, Epping, Exeter, E. Kingston, Fremont Kensington, Kingston, Newfields, Newmarket, Newton, Raymond, Stratham

Total Municipal Contributions in 2024: \$8560 for EACF FY23/24

List each town that contributes and the amount received:

Received in fiscal year ending 30 June 2024: Exeter \$3000, Epping \$3000, Raymond \$2560 (Current fiscal year FY24/25: Newmarket grant \$3000 deposited 7/10/24; Brentwood approved/pending receipt)

Organization's total projected budget for FY 2025: \$ \$115,800

Amount Requested: \$ \$3000



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In the Fall of 2023, the Exeter Area Charitable Foundation (EACF) issued its annual Community Children's Fund (CCF) clothing vouchers to local families in need, through established social service agencies. To be eligible, families must meet town residency requirements and the income guidelines, which serve families at or below the 185% Federal Poverty Level. In the fall of 2023, CCF issued vouchers to 161 Exeter children and teens in the amount of \$130 or \$160 each for children and teens, ages 13 to 18, respectively. This represented 22% of all vouchers issued in 2023 with a total value of \$21,380. Further, CCF gave \$3,750 to Exeter area public schools (includes MSS, LSS, EHS, CMS, Great Bay Charter, SST) for administration and staff to help children in need that may have fallen through the cracks of social services. CCF programs and funding benefit the most vulnerable children in our community. Total assistance benefiting Exeter children in EACF FY23 added up to \$25,130.

Exeter grants: 2020 \$2200, 2021 \$2400, 2022 \$3000, 2023 \$3000, 2024 \$3000

Established in 1989, the Community Children's Fund (CCF) was created by the Exeter Area Chamber of Commerce to provide warm winter clothing and bedding to children in need that resided in their service area. We've since expanded to include twelve area towns, helping hundreds of families and children every year. The program has been strengthened over the years by working through established local social services and our area schools. The CCF is an authorized 501(c)3 non-profit organization under the auspices of the Exeter Area Charitable Foundation (EACF).

The bulk of CCF funds are distributed each fall through an annual Voucher Program. Working with fourteen social service agencies, CCF issues families vouchers for each child 18 years and younger (age 19 if still in high school) in the home. Partner agencies for the Voucher Program, which are listed on the website and in the attached brochure, include the Exeter Human Services Office, Rockingham Community Action, Families First, Great Bay Kids Co. and St. Vincent de Paul. Guardians or parents redeem the voucher for new warm clothing, footwear and bedding at participating merchants as they would a gift certificate. In its inaugural year of 1989, CCF issued \$5000 worth of vouchers and assisted 155 children. While the number of children fluctuates every year, the demand for assistance continues to show a substantial, continued need. In the fall of 2023, vouchers were issued to 745 children and teens from the Exeter-Area Region.

The CCF has raised money since its inception through a variety of community events that also serve to raise awareness of this need and opportunity to give. New this year is a Winter Cornhole charity event raising \$3000 for CCF. The CCF events that have contributed to funding for the Voucher Program and includes:

- Exeter Festival of Trees
- Chase the Ace
- Kids Helping Kids

School groups give back to CCF by participating in our fundraisers, like the Festival of Trees, through decorating a tree or volunteering at the event. In 2023, the Festival of Trees raised a record high

The Community Children's Fund is a duly authorized 501(c)3 non-profit organization incorporated in the state of New Hampshire under the auspices of the Exeter Area Charitable Foundation. Federal ID#02-0485176

amount of \$54,000. In the Kids Helping Kids campaign category this past year, Newmarket Elementary School held a school fundraiser and contributed \$332. Fundraising events are run by our volunteer board of directors and community volunteers, with support from the Exeter Area Chamber of Commerce and three part-time accounting, website/media and administration contract workers.

In addition to our many generous event sponsors, the CCF gratefully accepted donations this past fiscal year from the following: The Exeter Area New Car Dealers Association \$5,000, Wireless Zone Gives \$3,500, the Bishop's Charitable Assistance Fund \$3,000, Arjay Ace Hardware's "Round-Up" promotion \$2683, Eversource \$2,000, Bankprov \$1,500, Kennebunk Savings \$1,000, and Star Speedway Racing Community Charities \$375.

In the fall of 2023, EACF agreed to assist the Martha LaPerle Outreach Program by establishing a community partnership checking account. Their mission raises money, separate from our voucher program, to fund their annual food baskets for SAU 16 families in need at Thanksgiving. This money is line item 7175 on the attached balance sheet and is held in a separate account. Finally, \$15,000 was granted this past spring to graduating seniors at Exeter High School and the Seacoast School of Technology for continuing education. This activity is funded through proceeds from charitable benefit nights at Hampton Beach's Ocean Gaming and held in a separate account.

Exeter Area Charitable Foundation

CLOTHING VOUCHER AND SCHOOL PROGRAMS

Income

	2024-2025 BUDGET
Interest Income	\$2,500.00
Event Income	
Festival of Trees	\$51,000.00
Gingerbread House	\$3,000.00
Kids Helping Kids	\$1,000.00
Martha's Mission Income	\$20,000.00
Cornhole Tournament	\$4,000.00
Total Event Income	\$79,000.00

Chase the Ace	\$2,500.00
Grant Income	\$10,000.00
Municipal Grants	\$10,000.00
Donation Income	
Individual Donation Income	\$6,000.00
Organizations Donation Income	\$6,000.00
Total Donations Income	\$12,000.00

Total Income **\$116,000.00**

Expenses

Professional Fees	\$2,000.00
Professional Consultants	\$7,000.00
Administrative Fees	\$1,000.00
Bank/Credit Card Fees	\$100.00
Postage	\$250.00
Printing & Reproduction	\$1,000.00
Insurance	\$2,000.00
Gift Cards	\$13,000.00
Voucher Awards Redeemed	
George & Phillips	\$250.00
Kohl's	\$30,000.00
Walmart	\$55,000.00

Total Vouchers **\$85,250.00**

Marketing and Social Media	\$1,200.00
Office Expense	\$1,500.00
Event Expenses	
Festival of Trees	\$1,000.00
Gingerbread House	\$500.00

Total Event Expenses **\$1,500.00**

Chase the Ace Expense \$250.00

Martha's Mission Expense \$20,000.00

Total Expenses **\$115,800.00**

Voucher and School Programs Net Income (Loss) **\$200.00**

SCOLARSHIP ONLY

Income

Gaming Income	\$10,000.00
Transfer from Scholarship Principal	\$5,000.00

Expenses

Scholarship Awards	\$15,000.00
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Total Expenses **\$0.00**

Net Income (Loss) **\$0.00**

Exeter Area Charitable Foundation

Statement of Activity

July 2023 - June 2024

	TOTAL
Revenue	
5100 - Interest Income	4,329.63
7100 - Event Income	
7110 - Festival of Trees	54,117.28
7120 - Gingerbread House	3,216.45
7130 - Duck Race	13,700.82
7170 - Kids Helping Kids	817.03
7175 - Martha's Mission Income	22,095.00
7180 - Cornhole Tournament	3,000.00
7190 - Event Income, Other	1,897.00
Total 7100 - Event Income	98,843.58
7200 - Gaming Income	16,663.40
7400 - Chase the Ace	3,491.00
7500 - Grant Income	10,000.00
7510 - Municipal Grants	10,810.00
7600 - Misc. Income	2,682.83
7800 - Donations Income	1,753.90
7810 - Individual Donation Income	6,040.70
7820 - Organizations Donation Income	6,375.00
Total 7800 - Donations Income	14,169.60
Total Revenue	\$160,990.04
GROSS PROFIT	\$160,990.04
Expenditures	
6100 - Professional Fees	1,297.50
6110 - Professional Consultants	6,614.00
6150 - Administrative Fees	1,201.50
6160 - Bank/Credit Card Fees	3.00
6300 - Printing & Reproduction	1,321.88
6400 - Insurance	1,797.00
6520 - Misc Expense	306.30
6600 - Vouchers	
6610 - George & Phillips	190.75
6620 - Kohl's	29,212.61
6640 - Walmart	56,504.57
Total 6600 - Vouchers	85,907.93
6700 - Digital Marketing	1,200.00
6950 - Office Expense	1,292.24
8100 - Event Expenses	
8110 - Festival of Trees	955.47
8120 - Gingerbread House	584.53
8130 - Duck Race	1,591.53

Exeter Area Charitable Foundation

Statement of Activity

July 2023 - June 2024

	TOTAL
8170 - Chase the Ace Expense	11.53
Total 8100 - Event Expenses	3,143.06
8150 - Gaming Expense	2,250.00
8185 - Martha's Mission Expense	14,862.98
8310 - Scholarship Award	15,000.00
8800 - Donations Expense	2.04
8830 - School Donation Expenses	13,000.00
Total 8800 - Donations Expense	13,002.04
Total Expenditures	\$149,199.43
NET OPERATING REVENUE	\$11,790.61
NET REVENUE	\$11,790.61

Exeter Area Charitable Foundation
Board of Directors Contact List
September 30, 2023 (2023 - 2024)

Chair:

Charles Walker, Retired (Term Exp. 9/2025)
38 East Road
East Kingston, NH 03827
Phone: (978) 556-5447, (978) 660-0438(c)
chuckwalker28@outlook.com

Vice Chair:

Bonnie Galinski (Term Exp. 9/2025)
Salem State University
30 Sanborn Road
East Kingston, NH 03827
Cell: (978) 979-9190
bgalinski@salemstate.edu

Treasurer:

Briana Beauchesne (Exp. 9/2026)
Phillips Exeter Academy
31 Mohawk Lane
Brentwood, NH 03833
Phone: (603) 777-3216, (413) 455-4424(c)
bcarlson@exeter.edu

Secretary:

Deborah Fournier (Exp. 9/2024)
University of New Hampshire
106 Court Street
Exeter NH 03833
Cell: (617) 480 3516
Deborah.Fournier@unh.edu

Board Members:

Christine Davis Soutter, retired (Exp. 9/2024)
31 Cullen Way
Exeter, NH 03833
Cell: (603) 858-0838
cjsoutter@comcast.net

Karen Drapaniotis, Retired (Exp. 9/2024)
139 Middle Road
Brentwood, NH 03833
Phone: (603) 778-1435, (603) 706-0043(c)
karendrap@comcast.net

Robert Ficara (Exp. 9/2025)
Ops Manager/Owner Exeter Bowling Lanes,
Shooter's Sports Pub & Beer Garden
6 Columbus Avenue
Exeter, NH 03833
Cell: (603) 770-7049
gocelt@comcast.net

Susan Drinker, retired (Exp. 9/2026)
26 Franklin Street
Exeter, NH 03833
Cell: (603) 686-3728
susandrinker@gmail.com

Julie Clement (Exp. 9/2026)
Meredith Village Savings Bank
22 Travis Cove Road
Kingston, NH 03848
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Jim Wilson (Exp. 9/2026)
Bangor Savings Bank
11 Colonial Way
Exeter, NH 03833
Cell: (617) 388-3752
Jim.Wilson@Bangor.com

Jennifer Wheeler, President
Exeter Area Chamber of Commerce
8 Strawberry Lane
Stratham, NH 03885
Phone: (603) 772-2411
Cell: (603) 770-8104
president@exeterarea.org

Exp. 24 KD, CDS, DF, KGW
25 CW, BG, RF
26 BB, SD, JC, JW

For some families, receiving a voucher from the Community Children's Fund means they will not have to choose between buying winter clothing or paying their heating bills.

The Community Children's Fund serves the following twelve communities:

- Brentwood
- East Kingston
- Epping
- Exeter
- Fremont
- Kensington
- Kingston
- Newfields
- Newmarket
- Newton
- Raymond
- Stratham

The Community Children's Fund works with the following agencies each year to determine families in need of assistance:

- Waypoint of NH
- Families First
- Town of Exeter, Human Services
- Great Bay Kids Co.
- Lamprey Health Care
- Newmarket Community Church
- Seacoast Family Promise
- Seacoast Mental Health Center, Inc
- St. Vincent De Paul Society
- Southern NH Services
- RCA
- WIC

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Together we can provide warmth to local children in need.

Celebrating 34 Years

