



TOWN OF EXETER, NEW HAMPSHIRE
HUMAN SERVICES
FY 2025

Organization's Name: Seacoast Family Promise Year Founded 2003

Address: 27 Hampton Road, Exeter, NH 03833

Executive Director/ Board Chair: Pati Frew-Waters, Executive Director Tax ID Number: 02-0529881

Applicant Contact: Pati Frew-Waters Email: director@seacoastfamilypromise.org

Address: 27 Hampton Road, Exeter, NH 03833 Phone: 603-658-8448

Organization's Mission Statement and Statement of Grant Purpose (e.g. This grant will be used...):

The mission of Seacoast Family Promise is to empower families with children who are experiencing homelessness to achieve sustainable independence through a community-based approach

Brief Detailed description of how the money will be specifically utilized for Exeter residents:

Support from the Town of Exeter provides basic human needs such as hygiene products, food, medical supplies, clothing, and footwear. Also funds can be used to provide auto repairs or auto registrations as needed by families as they enter and participate in the SFP program so that transportation is available for work, schools or appointments.

% of overall services that goes to Exeter residents: 15%

of Exeter residents served: 2024 to date 32

List all geographic area(s) served by organization: Rockingham and Strafford Counties.

Total Municipal Contributions in 2024:

\$6,500 including Town of Exeter

List each town that contributes and the amount received: Towns of Rye, \$1,500, Hampton, \$1,500, City of Portsmouth, \$2,000.

Organization's total projected budget for FY 2025: \$ We have not set the 2025 budget yet

Amount Requested: \$ 1,500

Additional Information Required:

Please supply the following items for a complete application to be considered:

1. Provide a narrative, not to exceed two pages in size 12 font

a) Organization's overview

Seacoast Family Promise turned 20 in October of 2023. Since opening our doors to serve families with children experiencing homelessness, we have served 308 families. All those families have had intensive case management, found employment or training opportunities for a stable future. Of those families served 89% have never returned to homelessness.

The children served (age 18 and under) a total of 570, with 287 of those children being age five and under. Seacoast family promise takes great pride in the service given to students to assist them with the transition of shelter life while maintaining their school participation and any extra curricula activities that they were engaged in before the family came to shelter. As of now, 27 of our former children have graduated from high school and 23 have gone on to trade school or college.

b) Program changes and/ or highlights from the past year

The SFP after care program "Home Again" run by Ashley Miller, MSW, has been a great success and has contributed to the stability of our families. Ashley provides intensive counseling and guidance for any of the former guest families as well as the current families.

As a small organization we have witnessed significant growth in the homeless family population. In 2023 SFP began a 3,000 square foot expansion of our overnight facility located at 480 Breakfast Hill Road, Greenland. This expansion will allow us to serve more families in an upgraded, new facility.

2. FY24 funded organizations must submit a summary of how those funds were used to support Exeter residents

As noted previously, funds from the Town of Exeter are used to provide basic human needs and any emergency needs such as auto repair, medical needs and other essentials.

a) If your organization is requesting an increase in funding for FY25, submit justification of increased need

3. Complete financial statements

- a) Operating budget
- b) Balance sheet

I certify to the best of my knowledge that the information in this proposal reflects accurate data concerning need and estimates of planned/delivered services. The proposal was considered and approved for submission by the agency Board of Directors on 10/9/24 (date).

By signing this application, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services that is quoted. This agreement is subject to final negotiation and acceptance by the Select Board and the Budget Review Committee and subsequent contract award.

Director's (or Designee) Signature: Rafi Faw-Wata Date: 8/1/24

Submit no later than July 31, 2024:

SEACOAST FAMILY PROMISE

Statement of Financial Position

As of December 31, 2023

	TOTAL
TOTAL ASSETS	\$2,271,887.86
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	0.00
Total Accounts Payable	\$0.00
Other Current Liabilities	0.00
2100 Payroll Liabilities	0.00
Federal Taxes (941/944)	0.00
MA Income Tax	0.00
ME Income Tax	0.00
NH Unemployment Tax	151.76
Total 2100 Payroll Liabilities	151.76
22000 Security Deposits - 25 Hampton Road	965.00
23005 In Memory of Michael Fundraising	4,601.20
25800 Unearned or Deferred Revenue	0.00
26000 Deferred Grant - Medical Needs (Kingston)	0.00
26100 SFP Community	11,573.79
Direct Deposit Payable	0.00
Total Other Current Liabilities	\$17,291.75
Total Current Liabilities	\$17,291.75
Long-Term Liabilities	
27100 Notes, Mortgages, and Leases	0.00
Total Long-Term Liabilities	\$0.00
Total Liabilities	\$17,291.75
Equity	
3000 Capital	17,650.00
3010 Opening Bal Equity	29,829.21
3020 Retained Earnings	1,953,418.82
3030 Contributed Capital	49,808.13
Net Revenue	203,889.95
Total Equity	\$2,254,596.11
TOTAL LIABILITIES AND EQUITY	\$2,271,887.86

SEACOAST FAMILY PROMISE

Statement of Financial Position

As of December 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1001 Edward Jones Accounts	0.00
1109 Edward Jones - CD	221,033.15
1110 Edward Jones - CD2	0.00
1111 Edward Jones - Money Market	82,929.63
1112 Edward Jones-Cash	208,105.44
Total 1001 Edward Jones Accounts	512,068.22
1008 Cambridge Trust - Facilities Account 6010	16,870.06
1104.1 Cambridge Trust - MM (0544) - CONSTRUCTION ACCOUNT	214,974.54
1105 Cambridge Trust/Operating Account 0541	186,572.69
1107 Cambridge Trust - Facebook Fundraising 3808	100.01
1108 Cambridge Trust - SFP Ukraine (3482)	11,573.79
NECU - Checking (Closed Acct)	0.00
TD Bank (Closed Acct)	0.00
Total Bank Accounts	\$942,159.31
Accounts Receivable	
11400 Grants Receivable	0.00
1200 Accounts Receivable	738.00
Total Accounts Receivable	\$738.00
Other Current Assets	
13505 Property Tax Refund	0.00
1499 Undeposited Funds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$942,897.31
Fixed Assets	
15100 Buildings - 27 Hampton Road	144,527.00
15100.1 Land - 27 Hampton Road	152,501.00
15100.2 Accum Deprec - 27 Hampton	-45,914.56
15100.3 Buildings - 25 Hampton Rd Condos	245,247.73
15100.4 Land - 25 Hampton Road	150,000.00
15100.5 Accum Deprec - 25 Hampton Rd Condos	-32,285.00
15100.6 Building - Joshua House - 480 Breakfast Hill Rd	436,772.79
15100.7 Joshua House - Land	100,000.00
15100.8 Joshua House Expansion	209,808.13
15100.9 Accum Deprec - Joshua House	-31,666.54
17400 Accum Depr - Vehicles	0.00
Vehicle	0.00
Total Fixed Assets	\$1,328,990.55
Other Assets	
19000 Tax Escrow Account	0.00
Total Other Assets	\$0.00

SEACOAST FAMILY PROMISE 2024 BUDGET WITH IN-KIND

	Budget 2024	In-Kind 2024	Budget+In-Kind 2024
Income			
4129 Business/Corporation	38,000	7,000	45,000
4200 Individual Donations	199,500	180,630	380,130
Individual Donations - Transportation	2,500		
4210 Clubs/Community Organizations	9,500	10,000	19,500
4215 Congregations/Judicatories	24,700	27,600	52,300
4320 Federated Campaign/UW	15,000		15,000
4300 Foundations	66,500		66,500
4325 Government - City/Town	114,000		114,000
4350 Investment Income	20,000		20,000
Net Rental Income (25 Hampton Road)	18,456		18,456
4400 Fundraising Events	150,000		150,000
Total Income	658,156	225,230	880,886
Expense			
6500 Day Center			
65001 Background and Drug Testing	400		400
65002 Day Center Coordinators (week day and weekends)	10,383		10,383
65002 Day Center Volunteers (1@\$24/hr x 2 x 365)		70,080	70,080
65003 Supplies	3,000	3,000	6,000
65004 Family Fund (Guest supplies/services)	5,000	4,000	9,000
Transportation	2,500		
65005 Computers/IT	1,600		1,600
65006 Day Center Equipment	2,000		2,000
65007 Utilities - Day Center	8,826		8,826
Utilities/Maintenance - Joshua House	15,000		15,000
65009 Property Taxes		0	0
65010 Day Center Maintenance	3,200	4,000	7,200
Total Day Center	51,909	81,080	130,489
6502 Shelter			
Shelter Volunteers	-	10,000	10,000
Meals (3/day@\$15 x 10 x 365)	-	76,650	76,650
CDBG-CV (COVID Supplies)	-		0
65021 Bedding, pillows, sheets, etc.	1,500	2,000	3,500
Total Shelter	1,500	88,650	90,150

SEACOAST FAMILY PROMISE 2024 BUDGET WITH IN-KIND

	Budget 2024	In-Kind 2024	Budget+In-Kind 2024
6505 Administration Expense			
650500 Office Supplies	3,000	1,200	4,200
650502 Internet/Phone	4,600		4,600
650503 Equipment	-		0
650505 Postage and Delivery	5,700		5,700
650506 Printing/Brochures	5,000	3,000	8,000
650507 Training/Edu/Conf	2,300		2,300
650508 Travel / Mileage	250		250
650509 Subscriptions	2,500		2,500
Professional Services	15,768		15,768
650510 Professional Affiliations	6,000		6,000
Case Management Software	7,500		7,500
Business Development Consultant	20,000		20,000
650512 Transaction Fees (ProPay, PayPal, etc)	3,000		3,000
Total Administration Expense	75,618	4,200	79,818
Volunteer Services			
Coordination (20@\$23/hr x 5 x 12)	-	27,600	27,600
65802 Volunteer background checks	200		200
65803 Volunteer training	200	700	900
65804 Recruitment/Retention	1,500		1,500
Total Volunteer Services	1,900	28,300	30,200
6600 Fundraising Expense			
66061 Events	-	15,000	15,000
Total Fundraising Expense	-	15,000	15,000
6900 Program Staff			
6901 Director	81,900		81,900
66063 Admin Assistant	56,784		56,784
Program Director	65,520		65,520
Certification Assistance-Program Director	0		0
6902 Case Management	49,754		49,754

SEACOAST FAMILY PROMISE 2024 BUDGET WITH IN-KIND

	Budget 2024	In-Kind 2024	Budget+In-Kind 2024
Case Management Software	7,500		7,500
Staff Bonuses	5,000		5,000
Home Again	5,000	8,000	13,000
Total Program Staff	271,458	8,000	279,458
6915 Support Services			
69151 Bookkeeping Services	9,030		9,030
Overnight Support Services	88,826		88,826
Property management	-		0
Grant writer	-		0
Annual Retreat/Organizational Consultant	20,000		20,000
69152 Accounting/Tax Preparation	-		0
Total Support Services	117,856	0	117,856
6919 Payroll Taxes			
6919-1 Employer Tax Responsibility	27,400		27,400
6921 Insurance			
69203 Directors and Officers	1,500		1,500
69200-0 Property	9,500		9,500
69204 Workers Compensation	10,233		10,233
Total Insurance	21,233	-	21,233
Total Expense	568,874	225,230	791,604
Net Income	\$ 89,282	\$ -	\$ 89,282